



# BANGKO KABAYAN

ANNUAL REPORT 2018

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# Corporate Policy

## Our Vision

With a God-centered united workforce, we will be the preferred financial institution of MSMEs in Region 4, delivering relevant financial services with excellence.

## Our Mission

Bangko Kabayan is committed to become the region's partner in economic development by providing quality financial products and services to MSMEs and individuals in the communities we serve. Through continuous growth, we will provide optimum returns to our shareholders as well as opportunities for our employees to develop themselves as fulfilled and holistic individuals, aware of the important role they play in the lives of others.

## Our Core Values

### B - Belief in Divine Providence

Inspiration of Bangko Kabayan as an ECONOMY of COMMUNION (EOC) Enterprise which is based on the Culture of giving.

### I - Integrity

Respect and adherence to ethical values.

### S - Service Excellence

Reciprocity.

### U - Unity

Relationship building.

### C - Commitment to Community Development

Resource sharing.

# Business Model

Amidst the proliferation of rural, thrift and commercial banks in the landscape, Bangko Kabayan positioned itself as a bank that would cater mainly to the business needs of the micro, small and medium-sized entrepreneurs located in the countryside, beginning with Region 4.

Recognizing the high cost of labor in the region, BK adapted a Microfinance model that would not entail collecting loan payments on the necessarily frequent payment modes for such micro loans. Instead, it pursued a strategy of training the loan account officers as community development specialists (CDS), giving them the skills of organizing the largely women groups as Microfinance centers who would, in time, run their own affairs, requiring less and less of the presence of the CDS during their weekly meetings. BK sought to empower the clients so that they would learn to frequent the banks as any other client, signing loan documents as a group, receiving their proceeds within the bank premises and not in their barangay centers - and engaging the officers of the groups to come to bring the weekly payments of their members. Pursuing this strategy has empowered the clients and removed the mystic or resistance in becoming part of the formal banking sector for the hitherto unbanked barrio folk.

Because of a business model that also adopted TRUST as one of its identifying traits, albeit without losing any form of dual control that would ensure the integrity of transactions, the strategy of asking the clients to come to the bank to sign loan documents and deposit their weekly payments and deposits, the clients gained confidence in doing bank transactions as well as added stature in the barangay which had formerly looked at women as good only for the household chores.

Thus this empowerment of the clients, along with managing costs of bank loan officers who gradually decrease their costly handholding / visits to the clients, were the result of this unique brand of delivery of microfinance in the formal banking sector.

Adopting a deeper understanding of the capacity to pay of its clients, both big and small, by building an expertise in determining the cash flow of each entrepreneur applicant, also enabled Bangko Kabayan to adopt flexible terms adapted to small and medium enterprises which often, though



successful in the business, still lack hard collateral to offer as security for their much needed working capital and asset acquisition loans. This model, though costly in backroom procedures, nevertheless allowed BK to access an underserved but growing sector and to do so minus the great risks often feared by bigger institutions. A thorough credit assessment process based on cash flow and collateral plus a deeper knowledge of the client, his reputation in the community as a businessman, allowed BK to lend even bigger loans that have performed better than expected, considering a minimal Past Due rate of 2.5-3% on the over-all portfolio.

And in pursuit of its development goal of being a catalyst for countryside development, BK's business model and strategies have succeeded in penetrating the MSME sector in its area of operations, spurring growth that has also resulted in increased employment in the countryside.

## Brand Positioning

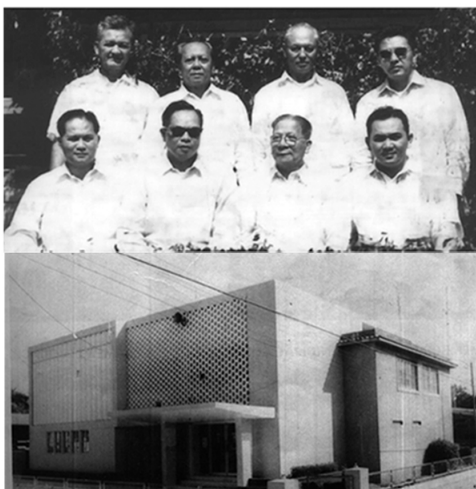
What differentiates BK from other banks is expressed in its tagline "Hindi basta bangko. Kabayan pa!" In other words, through past decades, BK has endeavored to inculcate the concept of personal service to be given to ALL its clients, big and small. Whether our managers and front-line personnel are dealing with Microfinance clients or others with P30M, P50M accounts in the bank, we listen to their feedback and try to make each one feel valued.

Personalized service and sincere empathy with clients alert our personnel to helping rural clients, from handholding them in the opening of their accounts, to teaching them how to fill up the forms and receive their loan proceeds from the bank, to meeting the credit needs of micro business. It means we do even simple cash flow analysis so not only the bank but the clients understand how much they can borrow and still remain comfortable in repaying the loan, while accumulating savings without their feeling it.

This personalized service is also exhibited in the flexibility of terms offered to borrowers, especially SMEs whose cash flow needs vary.

We have credit advisers whose job is to not only help reconstruct financials for SMEs who largely don't have audited financial statements, but to determine cash flows and help clients make 5-year projections - for the mutual benefit of the bank and the clients.

# History and Timeline



## 1957 FOUNDING FATHERS

**BIENVENIDO MEDRANO**  
Former President of Philippine Chamber of Commerce and Industry, Co-founder of Far East Bank

**MANUEL AGREGADO**  
Retired Auditor General

**ROMAN OZAETA**  
Retired Supreme Court Justice

BK was established on August 19, 1957 and was first known as Ibaan Rural Bank, Inc. (IRB)

## 1968

Introduced checking account services and participated in various Rediscounting Programs offered by BSP and LBP.



## 1980s ENTRY OF 2<sup>nd</sup> GENERATION

Through the leadership of Atty. Francis S. Ganzon and Mrs. Teresa M. Ganzon, IRB was placed in a premier position in the rural banking industry.

In 1980, the Human Resource Department was formally established and the first Vision and Mission Statements of IRB were crafted.



## 1990-1996 EXPANSION

The bank became an Economy of Communion (EoC) Enterprise. Eight (8) branches were established in various municipalities of Batangas – Calaca, Cuenca, Mabini, Nasugbu, Rosario, San Jose, San Juan and San Pascual.



Ibaan Rural Bank Foundation, Inc.

## 1996

Ibaan Rural Bank Foundation was established to highlight the Corporate Social Responsibility of the bank, with the purpose of extending micro-credit and scholarship programs for poor but deserving students and sponsoring community-building seminars.



## 2005

Acquired Banco de Jesus RB in Marulas, Valenzuela.

Established 2 Loan Collection and Disbursement Points.



BANGKO KABAYAN INC.  
A RURAL BANK



## 2001 MICROFINANCE ERA

Microfinance was adopted as a major credit product of the bank.



**KABAYAN Loan**  
Kaakibat ng Bangko sa Pag-unlad ng Kabuhayan

Individual Lending



**KAPITAN Loan**  
Kapisanan ng mga Ilaw ng Tahanan

Group Lending

## 2007 NEW CORPORATE LOOK

Celebrated the bank's 50th anniversary and adopted the business name "Bangko Kabayan" with a resolve to be of service not only to Batangueños but also to other communities in nearby provinces.



## 2016 UPGRADE TO A PRIVATE DEVELOPMENT BANK

Bangko Kabayan launched its new face as a Private Development Bank. It became 100% compliant with Cir. 855 within a year of its introduction with minimal effect on its balance sheet.

## 2011-2012 CONTINUOUS EXPANSION

Opened 5 more branches in Batangas - Balayan, Tanauan, Agoncillo, Calatagan and Lipa.

Began expansion outside Batangas province - in Laguna and Quezon.

Acquired an online, real time and fully integrated online banking system.



*Tunay na Kabayan,  
Walang Iwanan!*

## 2017 CELEBRATION OF ITS 60<sup>th</sup> ANNIVERSARY

In celebration of its 60<sup>th</sup> anniversary, Bangko Kabayan opened its very first Microfinance Banking Office in Lobo, Batangas.



# Financial Highlights

2018

2017

## Minimum Required Data Profitability

Total Net Interest Income	268,316,535.00	241,083,710.00
Total Non-Interest Income	73,454,999.00	61,137,134.00
Total Non-Interest Expenses	252,709,589.00	238,114,222.86
Pre-provision profit	63,845,511.00	44,459,326.65
Allowance for credit losses	5,067,169.00	200,000.00
Net Income	58,778,342.00	44,259,326.65

## Selected Balance Sheet Data

Liquid Assets	1,522,629,101.00	1,395,272,066.72
Gross Loans	1,885,959,034.00	1,677,028,726.17
Total Assets	3,098,890,120.00	2,860,583,191.00
Deposits	2,457,732,717.00	2,305,400,981.00
Total Equity	514,407,385.00	494,976,141.00

## Selected Ratios

Return on equity	12.00%	9.50%
Return on assets	2.00%	1.60%
Capital Adequacy Ratio	17.70%	17.90%

## Others

Cash dividends declared	31,978,960.00	17,933,346.00
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# Financial Condition

As of December 31, 2018, Bangko Kabayan crossed over another billion mark, registering P3.1B in total assets, an increase of P237M or 8.31% - more than double of the previous year's 4.14% growth rate.

Deposit liabilities also continued to exhibit growth in levels and with the boost from the HATAW NA program, ended at P152.33M, a modest 6.61% growth from the previous year's level. Likewise the bank's deposit mix continuously improved in favor of low cost deposits, giving BK its advantage in cost of funds and allowing it to offer competitive loan rates to its customers.

The bank's total loan portfolio reached its highest level yet at P1.90B as of December 31, 2018. This represented a 12.44% increase from 2017. Loans to MSME had a 24% combined share on the total increase, proof of the bank's continuing commitment and focus on MSME enterprise lending.

Despite the increase in loans, the quality of the portfolio further improved from 2017's 2.63% past due to 2.16% as of year-end 2018. Meantime, gain from sale of ROPA maintained its average share of 7% of total gross income in the last 5 years.

The growth in loans, the lowering of the cost of funds, and the continuing increase in deposits and the ROPA sales maintaining good margins - all contributed to BK's achieving a net income of over P58 Million which resulted in the growth of equity by P19M compared to the previous year.



# Operational Highlights

## BK Lobo MF-OBO conversion to Branch Lite

In 2017, BK opened its 24<sup>th</sup> branch in the town of Lobo, Batangas.

In response to the mandate of the Bangko Sentral ng Pilipinas to offer a wider range of quality financial services to the grassroots for greater financial inclusion, we upgraded its status to Branch-lite. This allowed us to offer more products and services while retaining lower costs by continuing our great partnership with Palawan Express Padala for cash transactions.

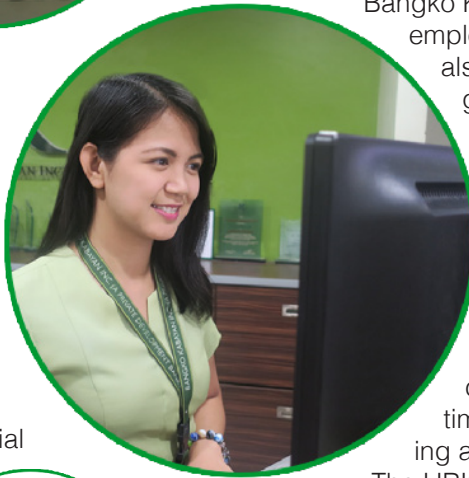


To generate more funds to support our growing loan activities, we also offered special interest rates for our depositors through the introduction of HATAW NA. For a minimum placement of P50,000 with a term of at least 90 days, we offered an interest rate of 2% to 3%. We received an overwhelming response resulting to almost 300 new accounts with a combined amount of over P110 Million.

## Continuous Improvement

Bangko Kabayan presently employs 365 individuals. With our continued growth and the strong call for data privacy, we thought it best to invest in a Human Resource Information System that would allow us to ensure integrity and confidentiality of data while reducing time in payroll processing and report generation.

The HRIS provides us with a centralized repository of employee data and promotes paperless transactions between and among our staff.



## Partnership with True Money

As we continue to explore better means of delivering low-cost financial services, we were also accredited as a Master Agent of True Money, a leading international financial technology brand that creates opportunities for Filipinos to have better lives. Through this new platform, we are able to offer bills payment, remittances and prepaid loads to our customers. To date, this has been rolled out in 10 of our branches with a combined total of 750 transactions amounting to over 2 million pesos.



In the area of staff professionalism, we had a total of 22 graduates from last year's Leadership and Management Training Program, 5 of whom have been appointed to management positions. This brings the total number of our management trainees to 115 or 33% of our current employee count.

## New Products

In order to provide funding for additional working capital or asset acquisition of micro-enterprises and newly acquired small enterprises, we introduced KABAYAN MSE with a loanable amount of P50,000 to P500,000. We received over 60 availments in the first 5 months resulting to an additional P22 Million in our loan portfolio.

We also have 4 employees who graduated from the Expanded Tertiary Education Equivalency and Accreditation program. They were hired as high school graduates but decided to pursue further studies while working and are now proud holders of a college degree.

# Risk Management

Bangko Kabayan (BK) is exposed to different kinds of risks that may increase probabilities of financial losses. To mitigate these risks BK established its Risk Management (RM) system as part of good governance and its culture.

RM basic principles is an element of good governance and promotes transparency, accountability and control. Effectiveness of the RM system lies with the responsibility of the Board of Directors (BOD) through its Risk Oversight Committee (ROC) who oversee the bank's infrastructure, define, analyze, measure and report the effective control of the risks within the bank. BOD oversight includes monitoring of senior management's activities in managing credit, liquidity, operational, compliance, interest, market, strategic and reputational risks inherent in BK.

BK uses the Enterprise Risk Management (ERM) integrated approach to view risks, considering the risks at all levels of the organization and the inter-dependencies of its various units. BK's ERM aims to identify the risks associated with the core activities and business strategies of the bank and craft risk strategies to address these risks, at the same time inculcating RM as part of BK's culture while integrating RM as part of BK's good corporate governance and strategic management. It also aims to enhance operational efficiency, help sustain growth and optimize BK's earning potential.

BK's ERM encompasses strategic implementation of three line of defenses to define boundaries and clear responsibilities between each group. The first line of defense is the business line units who own and manage the risks. The second line of defense is the independent risk management and compliance function of the bank that oversees the risks. And the third line of defense is the internal audit which provides independent assurance.

To provide a system of checks and balances, BK separates the risk-taking decision from the risk assessment and controls over it. The front office functions in charge of business execution and risk taking activities is segregated from back office functions where the later performs support functions to increase efficiency, and implements control functions for discipline and risk mitigation. The core banking system of BK also set appropriate controls that serves as a back office in both functions by limiting the access of the users using the least

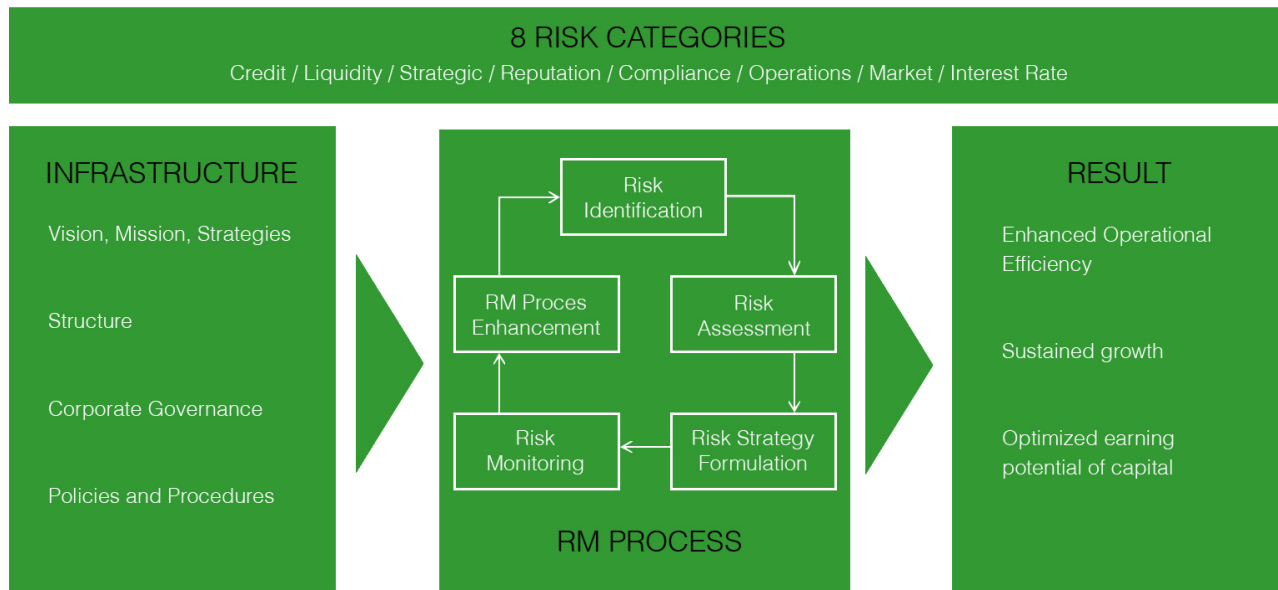
privilege principle and separation of duties. Independent from front office and back office, BK established a middle office through the risk management officer who has a direct access to the BOD and has sufficient leverage to push through complex or uncomfortable risk issues to the highest levels of decision-making.

To be able to achieve BK's ERM objectives, BK defined its risk appetite as the maximum level of risk the bank is prepared to accept in order to achieve its corporate objectives. This ensures that identified risks shall be managed to acceptable levels set by the bank. Risk appetites are reviewed and approved by the BOD through its ROC and is communicated down to operational level by formulating related risk limits that form part of the BK's policies. BK shall pursue its 5-year business plan with moderate risk appetite to support its vision of becoming the preferred financial institution of MSMEs in Region 4. The bank shall continue to take calculated risks to effectively serve its stakeholders, by taking into consideration its overall sustainability and maintaining an acceptable level of the following: capital adequacy ratio, annual return on equity and CAMELS rating. BK aims to operate within moderate overall risk range, reducing risk to acceptable level emanating from competition, client relationship management, information technology confidentiality, product pricing, BSP regulations, technology implementation, information technology availability / continuity, employee communication, and tone at the top.

Communication and reinforcement of BK's risk appetite throughout the bank help align all employees' risk taking decisions. For managing concentration of risk, prudent risk limits are set for strategic, credit, liquidity, reputational, compliance and operations risks in accordance with BK's size, complexity and risk profile. These risk limits are reviewed and approved by the BOD through its ROC. Through the risk management process, breaches of the risk appetite and risk limits can be identified. As the bank's risk management continuously monitor the limits, any breaches are reported to BOD and ROC for analysis and decision on next steps.

BK sees RM as a function and process that utilizes its infrastructure such as vision, mission, strategies, organizational structure, corporate governance, policies and procedures, technology, communication and reporting system to achieve the RM objectives of

## Risk Management Framework



enhanced operational efficiency, sustained growth, optimized earning potential of capital, optimized beneficiary reach and risk culture inculcation. There are 8 risk categories identified to be monitored by financial institutions namely credit, liquidity, strategic, reputation, compliance, operations, market and interest rate. These risks are inherent given the infrastructure and systems instituted, which, if properly managed through an effective RM system should lead to the intended results.

### Significant Risk Areas / Exposures

Bangko Kabayan operates within a moderate overall risk range, reducing risks to acceptable levels emanating from the following top risks identified by the bank:

1. Competition – Actions of competitors or new entrants to the market affect the company's competitive advantage and/or ability to survive. Inability to maintain and grow market share due to the failure to recognize and respond to competitive threats.

2. Client relationship management - Failure to expand client relationships and provide customer service to enable long-term customer loyalty, and failure to periodically re-evaluate client relationship. This includes ineffective response to customer needs, questions and concerns about the company's product and services.

3. IT confidentiality - Failure of information systems to adequately protect critical data and infrastructure from theft, corruption, unauthorized usage, viruses, or sabotage.

4. Product pricing - Failure to price products correctly or competitively.

5. Technology Support - Failure of technology supporting a major initiative to meet the business

need of that initiative (specifically for technology to administer new products).

6. BSP Regulations - Failure to identify and mitigate legal and regulatory risks posted by BSP regulatory requirements.

7. Technology Implementation - Failure to use technology to achieve competitive advantage.

8. IT Availability / Continuity - The inability to recover from, and continue uninterrupted operations in the event of extraordinary events, systems and implementation failures.

9. Employee Communication: Inability to understand, and respond to, the communication needs of different employees.

10. Tone at the top - Senior management fails to establish an environment that encourages integrity,

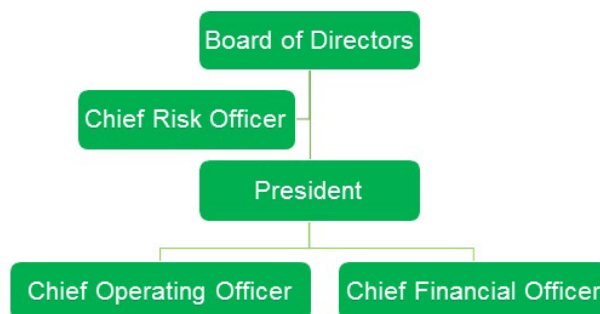
ethical values, and competence of the company's people through management's philosophy and operating style, assignment of authority and responsibility, and the organization and development of its people.

## Anti-Money Laundering Risk Management

Bangko Kabayan is committed to protect the integrity and confidentiality of the bank accounts of its depositors and ensure that the bank will not be used as a money laundering site and conduit for the proceeds of unlawful activity. Bangko Kabayan supports the concerted effort to combat money laundering and adheres to the following principles.

1. Conduct business in conformity with high ethical standards in order to protect the bank's safety and soundness as well as contribute to the integrity of the national banking and financial system;
2. Know our customers sufficiently to ensure that the financially disadvantaged are not denied access to financial services while at the same time prevent suspicious individuals or entities from transacting with the bank;
3. Adopt and effectively implement a sound AML and terrorist financing risk management system that identifies, assesses, monitors and controls risks associated with money laundering and terrorist financing;
4. Comply fully with the AML rules and existing laws aimed at combating money laundering and terrorist financing by making sure that officers and employees are aware of their respective responsibilities and carry them out with superior and principled culture of compliance
5. Fully cooperate with the Anti-Money Laundering Council (AMLC) for the effective implementation and enforcement of the AMLA, as amended and its Revised Implementing Rules and Regulation.

## Risk Management Unit Structure



BK adhere with the above RM structure for efficient facilitation of the risk management process. The Chief Risk Officer (CRO) heads the risk management function and has direct access to the Board of Directors and Risk Oversight Committee. CRO directly reports to the Board of Directors, but administratively reports to the President. The Chief Risk Officer (CRO) is responsible for overseeing the risk management function and should support the BOD in the development of the risk appetite and risk appetite statement of the bank, and for translating the risk appetite into a risk limit structure. The CRO also proposes enhancements to risk management policies, processes and systems to ensure that the bank's risk management capabilities are sufficiently robust and effective to fully support strategic objectives and risk-taking activities.

The Risk Management Function is responsible for overseeing the risk-taking activities across the bank, as well as in evaluating whether these remain consistent with the bank's risk appetite and strategic direction. It ensures that the risk governance framework remain appropriate relative to the complexity of risk taking activities of the bank. The risk management function is responsible for identifying, measuring, monitoring and reporting risk on an enterprise-wide basis as part of the second line of defense. It directly reports to the Risk Oversight Committee (ROC) or BOD.

The Board of Directors of Bangko Kabayan is responsible for approving the bank's risk governance framework and oversee management's implementation. The BOD defines the bank's risk appetite by taking into account the business environment, regulatory landscape and the bank's long term interests and ability to manage risk. The BOD also approves and oversees adherence to the risk appetite statement, risk policy and risk limits



and defines organizational responsibilities following the three lines of defense framework. The BOD ensures that the risk management, compliance and internal audit functions have proper stature in the organization, have adequate staff and resources, and carry out their responsibilities independently, objectively and effectively.

Bangko Kabayan designated a Risk Oversight Committee (ROC) who will primarily advise the BOD for BK's overall current and future risk appetite, oversee senior management's adherence to the risk appetite and report on the state of risk culture of the bank. The committee's main responsibility is to oversee the risk management framework, adherence to risk appetite and risk management function and ensure that there is periodic review of the effectiveness of the risk management systems and recovery plans. It also ensures that corrective actions are promptly implemented to address risk management concerns and that the current and emerging risk exposure are consistent with the bank's strategic direction and overall risk appetite. The ROC also performs assessment on the overall status of adherence to the risk appetite based on the quality of compliance with the limit structure, policies, and procedures relating to risk management and control, and performance of management, among others. It is also responsible for the appointment/selection, remuneration, and dismissal of the Chief Risk Officer (CRO).

Risk governance requires effective information sharing and communication system enabling the timely, accurate, concise, and understandable transfer of information. This includes, educating, collecting feedback, reporting and engaging in fruitful discussion about risk. The risk management of BK is responsible for communicating risk information throughout the institution through the preparation and presentation of risk reports. This report is also presented during the regular monthly and quarterly meeting of the Risk Oversight Committee and the BOD. The risk report covers satisfactory content like areas of concern, emerging threats and opportunities and material risk areas within the organization that is being monitored. To ensure accuracy of the risk reports, the data being used is reconciled and validated from system generated reports and financial statements.

BK employs the use of risk measurement tools like Key Risk Indicator (KRI), Stress Testing and Incident Monitoring for determining the quantitative and/or qualitative impact or consequences of risk. Key Risk

Indicators (KRI) is used to predict the occurrence of risks. Each of the identified top priority risks has a set of KRIs that measures the possibility of the identified priority risk happening. Stress testing is used to evaluate the financial position under unlikely, yet possible events that could cause significant impact to capital. It covers various scenarios arising from identified risk events with a high probability of occurrence. BK performs stress testing for risk events that may affect large exposures and sources of funds. Results of these tests are included in the risk reports of the Chief Risk Officer (CRO) to the Risk Oversight Committee of the Board. Scenarios and assumptions are set by the CRO based on current conditions and factual information. Monitoring of Incident Report involve actions that are not in compliance with existing policies and procedures of the bank, irregularities encountered on the systems or any action that is against the interests of the bank are monitored, summarized and reported quarterly to the Risk Oversight Committee as operational risk management tool for monitoring risk of loss resulting from inadequate or failed internal processes, people and system or from external events.

# Corporate Governance

## Corporate Governance Practices

The Board of Directors is the supreme authority in matters of governance and managing the regular and ordinary business of the Corporation. Within their chartered authority, the directors acting as a board have the fullest powers to regulate the concerns of the Corporation according to their best judgment.

Bangko Kabayan's (BK) Board of Directors are elected annually during the stockholders' meeting. Newly elected directors are subject to confirmation of the Supervisions and Examination Sector (SES) Committee of BSP. While there is no term limit set for regular directors, independent directors may only serve for a cumulative term of 9 years.

BK abides by the tone at the top principle in selecting members of the Board of Directors (BOD). To ensure a healthy exchange of views and objective judgment, professionals with various expertise are considered to guide the strategic direction of the bank. The composition and term limits of the BOD is in line with the regulations set forth by the Bangko Sentral ng Pilipinas and the Securities and Exchange Commission ensuring an appropriate structure of corporate governance in place.

Majority (7 out of 9) of BK's board members are non-executive directors, including 3 independent directors. This promotes an environment that allows members of the board to challenge actions and proposals of management while exercising shared responsibility in managing the business.

In line with the BSP's directive, Bangko Kabayan's directors are highly involved in:

- (a) shaping the corporate culture and values of the bank by upholding BK's Vision, Mission and Core Values
- (b) strategic planning and oversight on Management's implementation of the annual approved plan
- (c) appointing key members of senior management to ensure competence and accountability
- (d) overseeing the corporate governance framework by meeting regularly and discussing relevant matters, and
- (e) adopting a robust compliance and risk governance framework

## The Chairman of the Board

The Chairman of the Board is appointed by members of the Board and provides leadership and governance to ensure that the body discharges its mandate effectively. The Chairman sees to it that all members promote the highest standards of integrity and the board, as a whole, decides on matters collectively in order to steer the bank towards its strategic direction ensuring the achievement of its goals.

## Board of Directors

### **Maria Teresa M. Ganzon**, (65)

Type of Directorship: Non-Executive

No. of Years served as Director: 32

Nationality: Filipino

Educational Attainment: Master's Degree in Social Entrepreneurship (MESODEV), Asian Institute of Management

Current directorship / officership in other companies:

From	To	Company	Position
1977	Present	Villa Vicenta Farms, Inc.	Director

Work experience in the last 10 years:

From	To	Company	Position
2012	2016	Bangko Kabayan Inc.	Managing Director for Human Resource



### **Atty. Francis S. Ganzon**, (69)

Type of Directorship: Executive

No. of Years served as Director: 32

Nationality: Filipino

Educational Attainment: Juris Doctor, Ateneo College of Law

Current directorship / officership in other companies:

From	To	Company	Position
1977	Present	Villa Vicenta Farms, Inc	Director / President

Work experience in the last 10 years:

From	To	Company	Position
1991	Present	Bangko Kabayan Inc.	President

### **Gregorio O. Ozaeta**, (54)

Type of Directorship: Non-Executive

No. of Years served as Director: 20

Nationality: Filipino

Educational Attainment: Master in Business Management, Asian Institute of Business

Current directorship / officership in other companies:

From	To	Company	Position
2016	Present	Melitona Estate Inc.	Director / Vice President

Work experience in the last 10 years:

From	To	Company	Position
2016	Present	Melitona Estate Inc.	Vice President





**Jose Roman S. Ozaeta**, (60)

Type of Directorship: Non-Executive

No. of Years served as Director: 1

Nationality: Filipino

Educational Attainment: Master in Business Administration, Fordham University

Current directorship / officership in other companies:

From	To	Company	Position
1997	Present	Baguio Country Club	Director
1993	Present	Milagros Farms Inc.	General Manager / President
1987	Present	Pacific Glass Corp	Director

Work experience in the last 10 years:

From	To	Company	Position
1993	Present	Milagros Farms Inc.	General Manager / President

**Ma. Consuelo Francesca G. Costa**, (40)

Type of Directorship: Non-Executive

No. of Years served as Director: 7

Nationality: Filipino

Educational Attainment: Post Graduate Diploma in Finance, University of Melbourne, Australia

Work experience in the last 10 years:

From	To	Company	Position
2009	2012	Bangko Kabayan Inc.	Operations Manager



**Ma. Fides Concepcion M. Ganzon-Ofrecio**, (35)

Type of Directorship: Executive

No. of Years served as Director: 7

Nationality: Filipino

Educational Attainment: Master in Entrepreneurship, Ateneo Graduate School of Business

Current directorship / officership in other companies:

From	To	Company	Position
2017	Present	UPPA Inc.	Director / CEO
2016	Present	INEXPH INC.	Director / Treasurer
2012	Present	Bangko Kabayan Inc.	Director / Corporate Planning Head

Work experience in the last 10 years:

From	To	Company	Position
2012	Present	Bangko Kabayan Inc.	Corporate Planning Head
2008	2012	Bangko Kabayan Inc.	Marketing Manager





**Leonardo P. Sangalang, (73)**

Type of Directorship: Non-Executive (Independent)

No. of Years served as Director: 7

Nationality: Filipino

Educational Attainment: Master in Management, Asian Institute of Management

Work experience in the last 10 years:

From	To	Company	Position
2002	2013	De La Salle University	MBA Professor



**Atty. Alan John B. Tantoco, (53)**

Type of Directorship: Non-Executive (Independent)

No. of Years served as Director: 7

Nationality: Filipino

Educational Attainment: Juris Doctor, Ateneo College of Law

Current directorship / officership in other companies:

From	To	Company	Position
2013	Present	102T, Inc.	Director / Treasurer
2013	Present	The Happy Gallery, Inc.	Director / Treasurer
2013	Present	Corlilammarc Holdings Inc.	Director / CFO

Work experience in the last 10 years:

From	To	Company	Position
2004	Present	Tantoco Villanueva and De Guzman Law Offices	Senior Partner



**Tita D. Puangco, (69)**

Type of Directorship: Non-Executive (Independent)

No. of Years served as Director: 1

Nationality: Filipino

Educational Attainment: Master in Management, Asian Institute of Management

Current directorship / officership in other companies:

From	To	Company	Position
1990	Present	Ancilla Enterprise Development Consulting, Inc.	Chairperson / CEO

Work experience in the last 10 years:

From	To	Company	Position
1990	Present	Ancilla Enterprise Development Consulting, Inc.	President / CEO





## Board of Directors Stock Information and Attendance

Board of Directors	Designation	Number of Shares Held	% of Shares Held to Total Outstanding Shares	Attendance 12 meetings
Maria Teresa M. Ganzon	Chairperson	973,033	26.46%	100%
Atty. Francis S. Ganzon	President	513,598	13.97%	100%
Gregorio O. Ozaeta	Director	580,790	15.79%	100%
Jose Roman Ozaeta	Director	10	0.00%	100%
Ma. Consuelo Francesca G. Costa	Director	178,713	4.86%	100%
Ma. Fides Concepcion M. Ganzon-Ofrecio	Director	179,708	4.89%	100%
Leonardo P. Sangalang Jr.	Independent Director	733	0.02%	100%
Atty. Alan John B. Tantoco	Independent Director	1,066	0.03%	100%
Tita D. Puangco	Independent Director	7,355	0.20%	100%
Anna Cristina M. Ganzon-Ozaeta	Corporate Secretary	179,087	4.87%	100%

## Board Committees

### AUDIT AND COMPLIANCE COMMITTEE

The Audit and Compliance Committee aims to enhance its oversight capability over the Bank's financial reporting, internal control systems, internal and external audit processes, and compliance with applicable laws and regulations.

Name	Designation	Attendance 4 meetings held
Leonardo P. Sangalang Jr	Chairman	100%
Tita D. Puangco	Member	100%
Ma. Consuelo Francesca Ganzon-Costa	Member	100%
Patrick John K. Vergara	Member	100%

### RISK OVERSIGHT COMMITTEE

The Risk Oversight Committee oversees the Banks's enterprise risk management system and ensure its functionality and effectiveness.

Name	Designation	Attendance 4 meetings held
Atty. Alan John B. Tantoco	Chairman	100%
Leonardo P. Sangalang Jr	Member	100%
Jose Roman Ozaeta	Member	100%

### IT STEERING COMMITTEE

The IT Steering Committee is ultimately responsible for understanding the IT risk confronted by the bank and ensuring that they are properly managed through institution of policies and procedures. They have overall responsibility for establishing and maintaining an independent, competent and effective IT audit function commensurate with the scope, complexity and sophistication of its environment.

Name	Designation	Attendance 4 meetings held
Gregorio O. Ozaeta	Chairman	100%
Leonardo P. Sangalang Jr	Member	100%
Leandro B. Ofrecio	Member	100%

## Performance Assessment Program

Periodically, the Board of Directors conduct a self-assessment of its performance against established criteria for purposes of assessing its effectiveness.

Performance assessment serves as the board's tool to improve its structure, composition, practices and procedures.

The Chief Compliance Officer prepares the overall report and submits the same to the board for discussion and action to improve effectiveness.

## Senior Management

**Atty. Francis S. Ganzon**, Filipino, 69  
President / Director

Educational Attainment and Degree:  
AB Political Science  
Juris Doctor

Past Positions Held in BK and Inclusive Years:  
President/Director (2018-Present)  
President/Chairman of the Board of Directors (2016-2017)  
President/Vice Chairman of the Board of Directors (2007-2016)



**Leandro B. Ofrecio**, Filipino, 39  
Chief Operating Officer

Educational Attainment and Degree:  
BS Industrial Engineering  
Masters of Business Administration major in Marketing

Past Positions Held in BK and Inclusive Years:  
Chief Operating Officer (2016-Present)  
Branch Banking Group Head (2014-2016)  
General Services and Administrative Department Head (2012-2014)



**Liza V. Mercado**, Filipino, 56  
Chief Financial Officer

Educational Attainment and Degree:  
BS Commerce Major in Accounting, CPA  
Master in Business Administration

Past Positions Held in BK and Inclusive Years:  
Executive Vice President / Chief Financial Officer (2007-Present)  
Executive Vice President / Director (2007-2017)  
Executive Vice-President (2005-2007)  
Vice President for Operations (1997-2006)  
Assistant General Manager/Cashier (1993-1997)  
Officer-in-Charge / Cashier (1991-1993)  
Internal Auditor (1989-1990)  
Chief Accountant (1988-1989)  
Internal Auditor (1987-1988)



**Ma. Fides Concepcion M. Ganzon-Ofrecio**, Filipino, 35  
Corporate Planning Head

Educational Attainment and Degree:  
Management Economics  
Master in Entrepreneurship

Past Positions Held in BK and Inclusive Years:  
Corporate Planning Head (2014-Present)  
Marketing Manager (2008-2014)  
Communications Officer (2006-2008)



**Zernan T. Zaballa**, Filipino, 46  
Credit Group Head

Educational Attainment and Degree:  
BS Commerce Major in AgriBusiness

Past Positions Held in BK and Inclusive Years:  
Credit Group Head (2015-Present)  
Credit Management Department Head (2013-2015)  
Loans Manager (2009-2013)  
San Jose Branch Manager (2008-2009)  
Cuenca Branch Manager (2008-2008)  
Cuenca Branch Officer-in-charge (2006-2008)  
Management Trainee (2005-2006)



**Cherry Lou B. Benedicto**, Filipino, 36  
Treasury Officer

Educational Attainment and Degree:  
BS Accountancy, CPA  
Master in Business Administration

Past Positions Held in BK and Inclusive Years:  
Treasury Officer (2018-Present)  
Comptroller in Concurrent Capacity as Treasury and  
Budget Officer and MIS Head (2015-2018)  
Chief Accountant (2007-2015)  
Senior Accountant (2006-2007)  
Accountant 1 (2005-2006)



**Eulalia G. Perez**, Filipino, 47  
Strategic Support Group Head

Educational Attainment and Degree:  
Bachelor in Computer Data Processing and Management  
Master in Business Administration

Past Positions Held in BK and Inclusive Years:  
Strategic Support Group Head in Concurrent Capacity as  
Chief Information Officer (2018-Present)  
Chief Information Officer (2012-2018)  
Corporate Support Head (2005-2012)  
HRAD Manager (2002-2005)  
Assistant Loans Manager (2002-2002)  
EDP Manager (2000-2002)  
TSG/EDP Manager (1998-2000)  
EDP Manager (1997-1998)  
EDP Staff (1995-1997)  
Admin/Records Assistant (1993-1995)



**Norma P. Cometa**, Filipino, 46  
Chief Compliance Officer

Educational Attainment and Degree:  
BS Accountancy, CPA  
Master in Business Administration

Past Positions Held in BK and Inclusive Years:  
Chief Compliance Officer (2015-Present)  
Assistant Compliance Officer (2015-2015)  
MIS Group Head / Treasury and Budget Officer (2014-2015)  
Microfinance Department Manager (2007-2014)  
MFU Program Head (2006-2007)  
MF Supervisor (2005-2006)  
Senior Accountant (2003-2005)



**John Patrick K. Vergara**, Filipino, 30  
Internal Audit Department Head

Educational Attainment and Degree:  
BS Accountancy, CPA, CIA, CICA

Past Positions Held in BK and Inclusive Years:  
Internal Audit Head (2016-Present)  
Internal Audit Head (2012-2015)  
Auditor 2 (2011-2012)



**Vic P. Gutierrez**, Filipino, 37  
Risk Officer / Information Security

Educational Attainment and Degree:  
BS Financial Management  
Master in Business Administration

Past Positions Held in BK and Inclusive Years:  
Risk Officer/Information Security Officer (2015-Present)  
Branch Administration and Development Officer (2014-2015)  
Application Support Specialist/Core Banking (2012-2014)  
Auditor (2010-2012)  
Branch Accountant / MF Bookkeeper (2008-2010)  
Operations Assistant - LCDP Batangas City (2007-2008)  
MF Bookkeeper (2004-2007)





## Performance Assessment Program for Senior Management

On an annual basis, each member of the Bangko Kabayan's Senior Management is being evaluated in accordance with the Bank's performance on achieving its organizational objectives and goals.

### Performance Objectives and Targets

Organizational Objectives and Targets are being decided during the yearly Strategic Planning session which is used as basis in rating the performance of all the members of the organization the following year. Organizational objectives and targets usually include financial achievements in terms of Income Generation, Loan Portfolio Management and Deposit Generation. Apart from financial targets, other key result areas include service delivery, job performance and compliance to set policies and procedures. Depending on the job requirements, the factors above are assigned individual weights to determine the final rating of each individual.

Following the doctrine of command responsibility, rating of the members of the senior management is arrived at based on the rating of all the personnel under his/her supervision.

Members of the Senior Management are currently assessed against the following KRA:

#### President

- Bankwide PMS Rating

#### Chief Operating Officer

- Rating of Microfinance Dept. Head
- Rating of Strategic Support Group Head
- Rating of Credit Group Head
- Rating of Area Manager
- Rating of Operations & Control Officer
- Rating of Branch Admin. & Dev't. Officer

#### Chief Finance Officer

- Rating of the Chief Accountant
- Rating of the Treasury Officer

#### Corporate Planning Head

- Bankwide PMS Rating
- Product Development & Management

#### Credit Group Head

- Past Due Ratio
- Rating of Credit Management Department (CMD)

- Rating of Credit Support Department (CSD)
- Rating of Remedial Management Unit (RMU)
- Rating of Asset Management and Real & Other Properties Department (AM/RD)

#### Treasury Officer

- Profitability
- Fund Management
- Reports Submission
- Audit Rating

#### Strategic Support Group Head

- Rating of HR Head
- Rating of Marketing Head
- Rating of GSAD Head
- Rating of IT Head

#### Chief Compliance Officer

- Rating of the Board
- Share of Compliance in BSP Findings
- CAMELS Rating
- Internal Audit Rating

#### Internal Audit Head

- Accomplishment of Audit Plan
- Rating of the Board
- Share of IA on Recent BSP Findings
- CAMELS Rating
- Staff Rating

#### Risk Officer

- Timeliness of Risk Assessment Report Delivery
- Rating of the Board
- CAMELS Rating
- Share on BSP Findings
- Audit Rating

## Management Committees

### EXECUTIVE COMMITTEE (Execom)

The executive committee provides a mechanism to engage within the limits set by board, in decision making, relating to the transaction routine, administrative matters, oversight and communication of important organizational matters.

#### Members:

1. President
2. Chief Operating Officer
3. Chief Financial Officer
4. Corporate Planning Head
5. Operations Control Officer
6. Credit Group Head
7. Microfinance Head
8. Treasury Head

9. Strategic Support Group Head
10. Chief Compliance Officer
11. Internal Audit Head
12. Risk Officer - Designated Secretary

#### PERSONNEL COMMITTEE (PerCom)

The Personnel Committees provides direction and decision-making for employee policies, compensation and benefits, legal compliance and staff evaluation and trainings. The Personnel Committee ensures that all employees have the training and tools to perform their jobs, are held accountable for achieving goals, and are compensated appropriately for their efforts.

#### Members:

1. Strategic Support Group Head
2. HR Manager
3. Operations Control Officer
4. Training and Organizational Development Specialist - Designated Secretary

#### ASSET AND LIABILITY COMMITTEE

The Asset/Liability Committee (ALCO) has been established to assess the adequacy and monitor the implementation, of the Bank and Company's Asset/Liability Management policy and related procedures. The ALM Policy will include specific policies and procedures relating to (i) interest rate risk, (ii) market/investment risk, (iii) liquidity risk, (iv) credit risk, and (v) capital risk.

#### Members:

1. President
2. Executive Vice President - CFO
3. Treasury Head - Designated Secretary

#### EXECUTIVE CREDIT COMMITTEE (ExeCreCom)

In line with the Bank's thrust of maintaining a high quality, sound and profitable loan portfolio, the Executive Credit Committee was formed to evaluate and approve loan accounts within its credit approval authority. They are responsible to review credit policies and procedures, recommend changes, if necessary. To ensure continues effectiveness of loan product, review of performance are done to act/resolve credit risk limit breached as discussed with the risk board committee.

The Committee carries out the following responsibilities: (1) Reviewing and approving credit decision that may pose material risks to the Bank's business strategy or reputation, (2) Reviewing the financial results of the Bank and determining action plans and (3) Reviewing and approving all loans and credit transactions with

the scope of its authority.

#### Members:

1. President - BOD Member
3. Chief Financial Officer
4. Chief Operating Officer
5. Credit Group Head
6. Credit Management Head

#### MANAGEMENT COMMITTEE (ManCom)

The Management Committee (ManCom) is responsible for crafting strategic decisions to ensure that the organization stays true to its Vision and Mission as it carries out its daily operations. The Committee makes important decisions to direct the future of the organization.

#### Members:

1. Executive Officers
2. Department Heads
3. Area Heads

## Orientation and Education Program

Bangko Kabayan believes that the continuing development of people behind its operations is imperative to guarantee its success. Thus, Bangko Kabayan designed a training program for its Board of Directors and senior management to make sure that they continuously possess qualifications for the position they are handling and that they are kept abreast with the different developments in the banking industry. This program aims to provide them with the necessary skills and knowledge critical in the position as well as to keep them abreast with the different developments specifically in the banking industry, and the financial economy, in general. At a minimum, each of the members of the BOD must have attended the Corporate Governance and Risk Management Seminar which should be taken within six (6) months upon appointment from a BSP accredited organization.

For continuing professional education, the members of the BOD may opt to attend any of the following professional trainings:

- Professional Director's Program
- Enhancing Audit Committee Effectiveness
- Finance for Directors
- Advance Corporate Governance Training
- Legal Liabilities and Proceedings affecting banks and their directors
- Anti-Money Laundering Act

In the case of senior management, at a minimum,

they should have attended the Anti-Money Laundering Act Training Program and the Middle Management Leadership Program or its equivalent or the Leadership and Management Training Program.

Other trainings that they may be required to attend depending on the requirements of their jobs are as follows:

- Labor Relations, Human Relations and Productivity
- Strategic Planning and Management
- Strategic Risk Management
- Effective Auditing Techniques and Methodologies
- Treasury Management
- Disaster Recovery and Business Continuity Management
- Customer Relations Management
- Compliance Management System Assessment Seminar
- Updates on various regulations
- Trends on Information Technology

## Succession Plan

Bangko Kabayan believes that human resource plays an integral part in the achievement of its vision. It recognizes the importance of enhancing the leadership culture and managing its top talents to continuously carry out the bank's mission and objectives, for the greater good of the organization and the community it serves.

Bank leadership is shared among its Board of Directors and the senior management. The Board of Directors (BOD) is composed of nine (9) members, 3, of whom are independent directors. The members of the BOD are elected by the stockholders from a host of qualified persons, based on the requirements of the BSP.

The regular term of a director shall be from the date of his/her election to the next annual meeting of stockholders of the Bank or until his/her successors shall have been elected and qualified to take his/her place at said annual meeting. Unless a director shall sooner resign, be removed from office or becomes unable to act by reason of death, disqualification, or otherwise, he/she shall hold office during the term for which elected and until his/her successor is elected and qualified.

The Senior Management, on the other hand, is composed of the following positions:

- a. President / Chief Executive Officer
- b. Chief Operating Officer

- c. Chief Financial Officer
- d. Credit Group Head
- e. Strategic Support Group Head
- f. Compliance Officer
- g. Risk Officer
- h. Branch Banking Group Head
- i. Internal Audit Head
- j. Treasury / MIS Head

The bank acknowledges that any sudden movement/disruption in its leadership core will have a significant impact on the bank's operations and may hinder the achievement of its goals.

To ensure its readiness for such movements, the bank designed a succession plan covering the following items:

- a. Key Result Areas and Key Competencies and Skills

Key result areas, includes but not limited to portfolio and deposit volume targets, portfolio management, financial ratios, processing turn-around time, etc., for each position were identified. Similarly, education, experience and competencies required were also laid down. This is to ensure that the most suited successor can be put in place.

- b. Criticality and the vacancy risk of the positions

The position's overall impact in the achievement of the bank's goals, as well as the imminence of losing the incumbent were also determined. These information are vital in identifying the priority positions needing immediate replacements.

The position's criticality is assessed using the degree or complexity of skills or knowledge that the incumbent must possess while the vacancy risk is assessed based on the incumbent's age, marketability of skills and experience, tenure, life events or circumstances, future plans of the incumbent.

- c. Management Development Program (MDP)

The management development program is a plan that aims to prepare the potential successors in assuming the position. It outlines the training programs that a potential successor must go through to augment the competencies that s/he currently possesses. It is a combination of classroom and practical trainings, which the potential successor, may take in a defined span of time.

Bangko Kabayan believes in the moral obligation to help prepare employees who devoted their lives in productive work to lead an enjoyable retirement life. The Bank has provided a noncontributory Employee Retirement Plan which covers the granting of retirement benefit for all eligible employees of Bangko Kabayan.

## Retirement Policy

### 1. Eligibility for Membership

a. Membership in the Employee Retirement Plan shall be automatic for all officers and employees of Bangko Kabayan who are considered having regular employment status.

b. Membership will commence retroactively on the first day of the month coincident with or next following his attainment of regular employment status.

### 2. Normal Retirement Benefit

a. The normal retirement date of an employee shall be the first day of the month coincident with or next following attainment of age sixty (60) with at least five (5) years of credited service.

b. The normal retirement benefit shall be a sum equal to 150% of the employee's salary for every year of credited service as of normal retirement date.

### 3. Early Retirement Benefit

a. With the consent of the management, an employee may opt to retire prior to his normal retirement provided he has completed at least ten (10) years of credited service regardless of the employee's age

b. The early retirement benefit shall be a sum equal to a percentage of the employee's salary for every year of credited service in accordance with the following schedule:

Years of Credited Service	Percentage
Less than 10	0 %
10 to 14	100 %
15 to 19	125 %
20 or more	150 %

### 4. Late Retirement Benefit

a. An employee who is permitted by the management to continue to work on a yearly extension basis beyond his normal retirement date shall continue to be eligible for the Retirement Plan up to his late retirement date. The late retirement date of such employee shall be the first day of any month after attaining his normal retirement date but not beyond age 65.

b. The late retirement benefit shall be a sum equal to 150% of the employee's salary for every year of credited service as of late retirement date.

### 5. Dismissal for Cause

a. An employee who is dismissed by the Bank for cause shall not be entitled to any benefits under the Employee Retirement Plan.

## Remuneration Policy

The members of the board of directors will fix their compensation and reasonable per diems for attendance in meetings. Provided, that the compensation other than per diems shall have the prior conformity of the stockholders representing at least a majority of the outstanding capital stock at a regular or special stockholders' meeting. Provided, the amount shall not be more than ten percent (10%) of the net income before tax of the Bank during the preceding year.

With regards to the senior management, each of the position in the bank goes through the process of job evaluation wherein the following factors are determined:

- Span of Control (30%);
- Knowledge and Skills (30%)
- Decision Making (40%)

The total points of each position determine the job level of that particular position which is used in determining the equivalent salary based on the salary structure as presented below:

Band	Job level	Minimum	Maximum
Executive	12	P70,000.00	P140,000.00
	11	P55,000.00	P110,000.00
	10	P42,000.00	P84,000.00

The above stated salary structure was arrived at by looking at the banking industry compensation as a whole, with focus on local banks to assess the spectrum of salary range for critical positions. This allows us to assess the risk and come up with a decent competitive positioning in the market, since the landscape of the competition has changed, that is at the same time sustainable and affordable.

## Dividend Policy

Dividends declared by Bangko Kabayan are taken from the retained earnings of the Bank and are governed by the policies set by the Bangko Sentral

ng Pilipinas. The declaration of dividends, both cash and stock, are approved by the majority of the Board of Directors, subject to a ratification of the majority during the annual stockholder's meeting.

In 2018, the bank declared P31,978,960.00 in cash dividends and P47,968,440.00 in stock dividends.

## Related Party Transaction Policy

The Bank allows transactions with related parties. However, BK ensures such transactions are conducted in an arm's length manner or in the ordinary course of business. Each Director, Stockholder or Officer is responsible to declare any Related Party Transactions and the material interest that they, or an immediate family member, may have with the bank.

Relevant information with respect to the transactions like, description and material terms and condition, value and share of the related party, related party's involved in the transactions and any potential reputational risk issues that may arise, are disclosed in the contract.

The Board assures that all terms such as price, commissions, interest rates, fees, tenor, collateral requirement, contracts of related party transactions are within standard, as if they were applied to non-related parties. A material aggregate amount for a period of twelve (12) months from January to December of the financial year are set and approved by the Board as basis of the amount subject for review and approval of the board.

The members of the board, stockholders and management shall disclose to the board whether they directly, indirectly or on behalf of third parties, have financial interests in any transactions or matter affecting the bank. Directors and officers with personal interests on the related party transactions abstain from the discussion, approval and management of such transaction or matter affecting the bank.

For the year 2018, no related party transaction exceeded the materiality threshold set by the board.

## Self-Assessment Function

The authority to carry out the internal audit function is vested in the Internal Audit Department, which reports directly to the Board of Directors (BOD)

and meets periodically with the Board of Directors Audit Committee (BDAC) with regards to their work programs, reports, and status of recommendations.

The Internal Audit Department (IAD) headed by the Chief Audit Executive reports functionally to the Board and administratively (i.e. day to day operations) to the President.

The department is divided into three (3) units namely the Branch, Executive and Information Systems Audit units. Branch Audit Unit is primarily responsible in conducting the operations and compliance audit of branches while the Executive Audit Unit is in charge of the audit of the executive or head office business units as well as special audits, and other engagements requested by the BDAC and the Senior Management. On the other hand, Information Systems Audit Unit is responsible for the audit of Information Security and Technology controls that support BK's business operations.

Internal audit provides an independent and objective review and advisory service to provide assurance to the Board of Directors that Bangko Kabayan's financial and operational controls designed to manage the organization's risks and achieve the entity's objectives are operating in an efficient, effective and ethical manner, and assist management in improving the entity's business performance. To assure its effectiveness, auditors are expected to be independent from the entity's operations which are determined by analyzing the reporting process and verifying that management does not interfere with the openness of the findings and recommendations. This requirement does not, however, limit the Internal Audit from rendering advises on matters pertaining to the development of internal controls as it is a cost-effective way of ensuring that management makes informed decisions when controls need to be introduced.

IAD shall undertake a review of operations including both its documentation and financial activities. The primary objectives of internal audit are to:

1. Ascertain that bank's assets are properly safeguarded
2. Assess whether the information and reporting thereof are reliable
3. Confirm compliance with policies, procedures, and regulations
4. Recommend improvements relating to the efficiency and effectiveness of the use of resources



5. Assure that significant issues are addressed properly
6. Substantiate that internal audit is a catalyst of growth

The BDAC approved a three-year risk-based audit plan to carry-out IA functions.

## Compliance Function

Compliance Function is an independent function that defines, advises on, monitors and reports on the Bank's compliance risk.

The compliance function facilitates effective management of compliance risk by;

1. Advising the board of directors and senior management on relevant laws, rules and standards, including keeping them informed on the developments in the area;
2. Apprising the Bank's personnel on compliance issues, and acting as a contact point within the Bank's compliance queries from its personnel;
3. Establishing written guidance to staff on the appropriate implementation of laws, rules and standards through policies and procedures and other documents such as compliance manuals, internal codes of conduct and practice guidelines;
4. Reviewing and assessing the compliance risk associated with the Bank's business activities, including new product and business units.
5. Assessing the appropriateness of the Bank's compliance procedures and guidelines, promptly following up any identified deficiencies, and where necessary, formulating proposals for amendments.
6. Monitoring and testing compliance by performing sufficient and representative compliance testing;
7. Maintaining a constructive working relationship with the Bangko Sentral and other regulators.

### STATUS

- a. Independence
  - i. The compliance function is independent from the business activities of the Bank.
  - ii. It is given sufficient resources to carry out its responsibilities on its own initiative in all units where compliance risks exist.

- iii. It has the right to conduct investigation and is free to report to Senior Management, Audit Committee and/or the Board of Directors material breaches of the Compliance Program and/or laws, rules and standards, without fear of retaliation or disfavor from Management or other affected parties.

- iv. It has access to all operational areas as well as any records or files necessary enabling it to carry out its duties and responsibilities.

### b. Authority

To carry out its Compliance responsibilities effectively, the CCO

- i. Has direct and unrestricted access to any records, documents, books of accounts, and information it needs, for the performance of his/her responsibilities: and
- ii. Has the right to require any member of the Management and Staff to promptly supply information and/or explanations as may be needed to carry out his/her functions.

### c. Reporting Lines

The Chief Compliance Officer (CCO) is appointed with prior approval from the BSP. He / She is functionally and administratively under the direct supervision of the Board of Directors (through the Audit Committee) and the President, respectively.

### d. Relationship with Other Units of the Banks

In addition to the specific collaboration, CCO, Legal Officer, Internal Audit Head and Risk Officer exerts effort to ensure good coordination and continued cooperation.

The CCO seeks legal advice from the Legal Officer on banking and corporate laws compliance matters. As necessary, the Legal Officer also arranges consultation with external experts. The CCO retains primary responsibility for relations with the regulatory agencies and is involved in responding to external compliance-related inquiries.

The Compliance System is also subject to periodic reviews by the Internal Audit Department.

## Consumer Protection Practices

### 1. Consumer Protection Oversight Function

Bangko Kabayan Inc. (A Private Development

Bank) has developed this consumer protection program to ensure the rights of consumers as well as fair trade, competition and accurate information in the marketplace. The Board of Directors and Senior Management are responsible for developing Bangko Kabayan's consumer protection strategy and establishing an effective oversight over Bangko Kabayan's consumer protection program.

### 1.1 Board of Directors Oversight

The Board of Directors is primarily responsible for approving and overseeing the implementation of BK's consumer protection policies as well as the mechanism to ensure compliance with said policies.

The Board is responsible in monitoring and overseeing the performance of the Senior Management in managing the day to day consumer protection activities of Bangko Kabayan to ensure the delivery of effective recourse to the consumer.

### 1.2 Senior Management Oversight

The Senior Management is responsible for the implementation of the consumer protection policies duly approved by the Board as well as the mechanism to ensure compliance and implementation of the said policies.

A Consumer Protection Committee composed of representatives from Senior Management was created to perform this oversight function.

The Consumer Protection Committee is composed of the following:

- a) Chief Financial Officer as Chairman
- b) Chief Compliance Officer
- c) Chief Risk Officer
- d) Internal Audit Department Head
- e) Strategic Support Group Head
- f) Head Consumer Assistance Officer (CAO) as Secretariat

## 2. Consumer Protection Risk Management System

Bangko Kabayan Inc. (A Private Development Bank) recognizes the rights of the consumer when dealing with financial institutions. Thus the following consumer protection standards were adopted by the bank with the aim of providing the highest quality of products and services to its clientele. All employees and officers of the bank observe these standards at all times in their dealings with financial consumers.

BK further guarantees that it will be responsive to the needs of its stakeholders with a high standard of accountability and responsibility.

### 2.1 Disclosure and Transparency

Bangko Kabayan Inc. (A Private Development Bank) provide up to date information about products and services to its consumers. Full disclosure and utmost transparency are the critical elements that empower the consumer, information shall be easily accessible, clear, simple to understand, accurate, not misleading and includes any potential risk to consumer.

#### 2.1.1 Advertising and Promotional Materials

BK shall ensure that advertising and marketing materials do not make false, misleading or deceptive statements that materially and/or adversely affect the decision of the customer to acquire the product or services. BK ensures that promotional materials are targeted according to the specific groups of consumers to whom products are marketed.

#### 2.1.2 Conflict of Interest

2.1.2.1 BK shall ensure availability of a written policy on conflict of interest, and ensure that this policy will help to detect potential conflicts of interest. When the possibility of a conflict of interest arises between the bank and the third party, this should be disclosed to the consumer.

## 2.2 Protection of Client Information

BK ensure that consumers' financial and personal information disclosed in the course of a transaction should be protected through appropriate control and protection mechanism. These mechanisms should define the purposes for which the data may be collected, processed, held, used and disclosed (especially to third parties).

In compliance to the Bank Secrecy Law, all databases containing client information, whether deposit or loans, is handled with utmost confidentiality.

BK ensures to obtain the customer's written consent, unless in situations required/allowed by law or BSP issued regulations on confidentiality of customers' information, before sharing customer's information to third parties such as; credit bureau, collection agencies, marketing and promotional partners, and

other relevant external parties.

New regulations pertaining to sharing of information are made available for clients' reference through various channels such as websites and bulletin boards.

### 2.3 Fair Treatment

BK ensure that the customer is dealt with fairly, honestly and professionally by offering products and services that are not disadvantageous to the customers. All relevant information about the products and services shall be provided.

BK shall provide the customer with a "cooling off" period of at least two (2) banking days immediately following the signing of any agreement or contract, particularly for deposit products whose term is longer than three (3) years

BK has designed remuneration structure for Bank's staff and authorized agents that will encourage responsible business conduct, fair treatment and avoidance/ mitigation of conflicts of interests.

### 2.4 Effective Recourse

BK Consumer Assistance Management System was developed to handle customer complaints to provide customers efficient means for resolving complaints with their financial transactions.

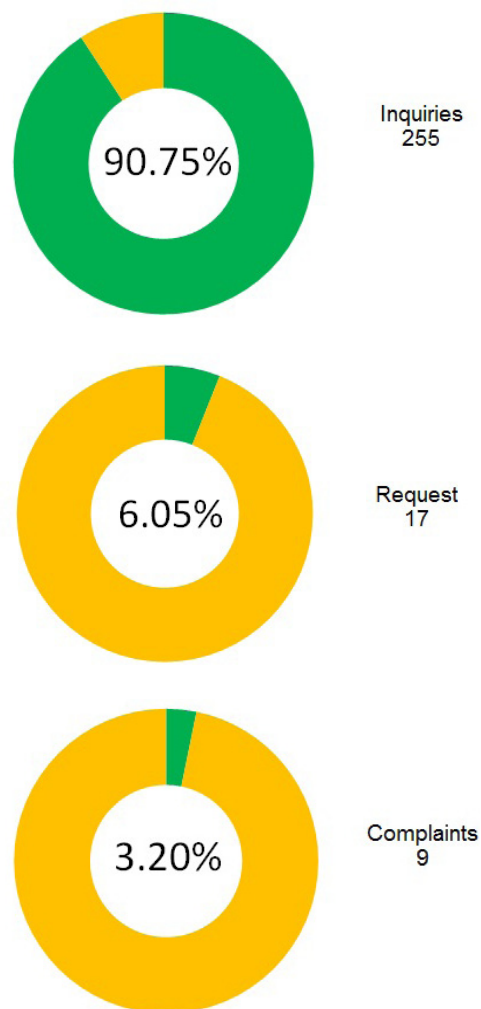
### 3. Consumer Assistance Management System

Bangko Kabayan Inc. (A Private Development Bank) designed this policy to protect the interests of the consumer, promote the general welfare of the customer and to establish standards of conduct for business and its employees, by adopting the following measures;

1. Protection against deceptive, unfair and unconscionable acts and practices.
2. Provision of information and education to facilitate sound choice and the proper exercise of rights by the consumer.
3. Provision of adequate rights and means of redress
4. Provision of a reporting system/avenue that will allow the bank customers' to raise their

concerns whether complaint or request with regards to the bank's products, services as well as its employees.

For the year 2018, valid consumer complaints represent only 3.20% of the total number of transactions.



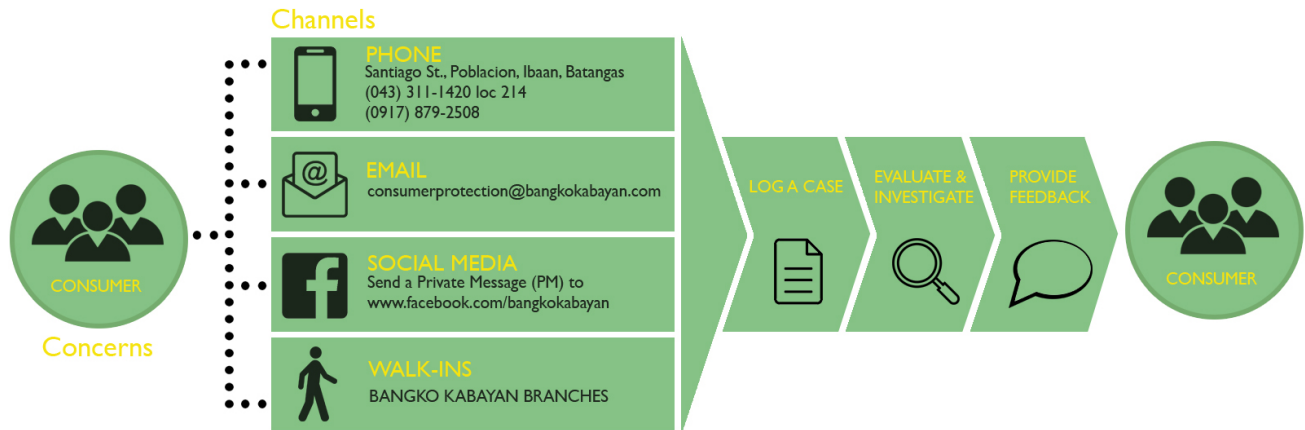
## Process Flow of Consumer Assistance Management System

BANGKO KABAYAN INC. (A PRIVATE DEVELOPMENT BANK)  
CONSUMER ASSISTANCE MANGEMENT SYSTEM

### WE ARE HERE TO LISTEN.

Bangko Kabayan Inc. is regulated by Bangko Sentral ng Pilipinas.

For feedback, inquiry, request or complaint, you may contact us through any of these channels:



We aim to provide you timely feedback after we record, evaluate and investigate your concerns.

# Corporate Social Responsibility

Commitment to Community Development is one of Bangko Kabayan's core values. Taking this true to heart, our employees rolled out 18 Bayani ng Komunidad projects through Bangko Kabayan Foundation Inc (BKFI).

Some notable projects include the building of a proper walkway for students who live near the lake, the installation of solar lights in a dark barangay alley to help prevent crimes and the construction of toilet and washing facilities for public school students – all using eco-friendly bricks gathered from the different branches.

BKFI also conducted two Entrep Eskwela courses last year benefitting 26 small business owners and 13 farmers through the delivery of a course in good entrepreneurship in Candelaria's farm business school.

Our foundation president Mrs. Tess Gazon and executive director Ms. Gaye Gonzalvo also served as trainers in Ateneo's Leadership and

Social Entrepreneurship course for OFWs in Hongkong and Macau, China.

And to give back at the end of another successful year, all our 24 branches conducted Christmas outreach activities in various locations last year. The variety of activities allowed us to reach out to different sectors of society such as indigent residents, retired Kapitan members, traffic aides, barangay tanods and single mothers.

The combined activities of the foundation last year directly benefited a total of 25,307 individuals in the communities we serve.





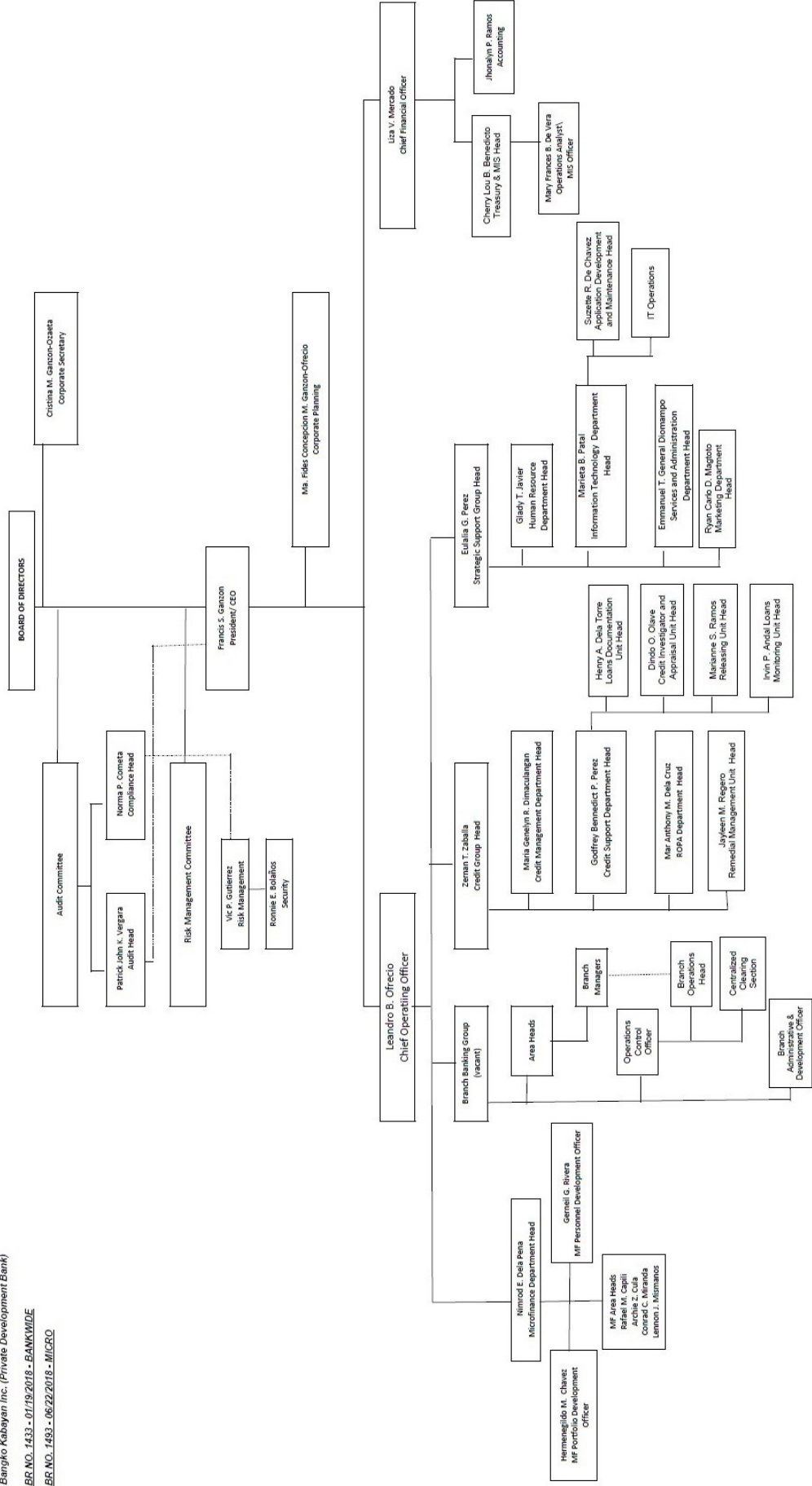
# Corporate Information

## Organizational Structure

Bangko Kabayan Inc. (Private Development Bank)

BR NO. 1433 - 07/19/2018 - BANKWIDE

BR NO. 1493 - 06/22/2018 - MICRO



## Top 20 Stockholders

SHARES SUBSCRIBED				
No.	Name	Nationality	Number of Share Held	Percentage of Total Outstanding
1	Maria Teresa M. Ganzon	Filipino	973,033	26.46%
2	Gregorio O. Ozaeta	Filipino	580,790	15.79%
3	Francis S. Ganzon	Filipino	513,598	13.97%
4	Melitona Estate	Filipino-Owned corporation	215,040	5.85%
5	Ma. Fides Cocepcion Ganzon-Ofrecio	Filipino	179,708	4.89%
6	Anna Cristina M. Ganzon-Ozaeta	Filipino	179,087	4.87%
7	Alexandra Therese M. Ganzon	Filipino	179,058	4.87%
8	Ma. Consuelo Francesca G. Costa	Filipino	178,713	4.86%
9	Catherine Claire M. Ganzon	Filipino	178,332	4.85%
10	Villa Vicenta Farms	Filipino-Owned corporation	173,817	4.73%
11	Miriam Grace G. Tovera	Filipino	39,807	1.08%
12	Sonrisa Q. Berberabe	Filipino	26,191	0.71%
13	Rogelio G. Ceradoy	Filipino	20,918	0.57%
14	Albert B. Tantoco	Filipino	16,665	0.45%
15	Antonio Paner	Filipino	12,595	0.34%
16	Rebecca R. Lopez	Filipino	12,199	0.33%
17	Gilda Loida R. Lopez	Filipino	11,864	0.32%
18	Liza V. Mercado	Filipino	9,996	0.27%
19	Renato &/or Tita Puangco	Filipino	7,355	0.20%
20	Cecilia Montalbo	Filipino	6,350	0.17%

## Product and Services

### DEPOSIT PRODUCTS

#### SAVINGS ACCOUNT

- REGULAR SAVINGS ACCOUNT
- SPECIAL PURPOSE SAVINGS ACCOUNT
  - Savings Account maintained by SSS Pensioners
  - Savings Accounts maintained by Microfinance Clients
  - Bibo Kid Savings
  - Basic Savings Deposit

#### TIME DEPOSIT

- REGULAR TIME DEPOSIT
- SPECIAL TIME DEPOSIT
  - Time Deposit Plus
  - Premium Deposit

#### CHECKING ACCOUNT

- DIRECT OR REGULAR ACCOUNT
- AUTOMATIC TRANSFER ACCOUNT (ATA)

### LOAN PRODUCTS

#### SMALL AND MEDIUM ENTERPRISE LOANS

- SME LOAN
- ASENSO LOAN
- LOANS TO PRIVATE CORPORATIONS
- HOUSING LOAN
- TRANSPORT VEHICLE AND EQUIPMENT LOAN
- BACK TO BACK LOAN
- SSS LOAN
- INCENTIVE FOR BUSINESS LOAN
- ADB LOAN

### MICROFINANCE LOANS

- KABAYAN
  - KABAYAN PLUS
  - KAPITAN
- KABAYAN MSE
- GABAY HOUSING LOAN
- EDUCATIONAL LOAN

### AGRARIAN REFORM AND OTHER AGRICULTURAL LOANS

- AGRICULTURAL LOAN
- ANI LOAN
- ANI PLUS

### OTHER SERVICES

#### ATM SERVICES

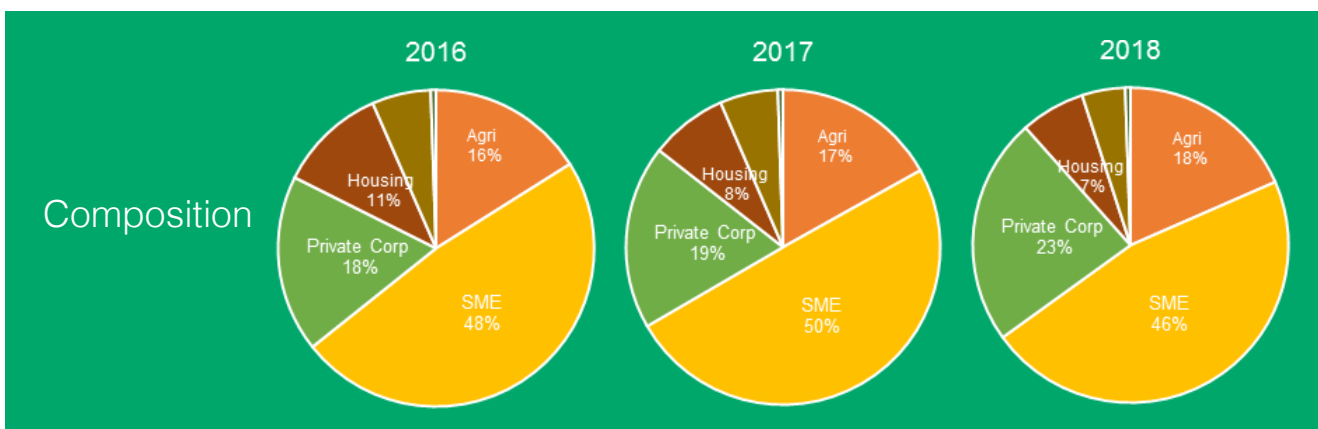
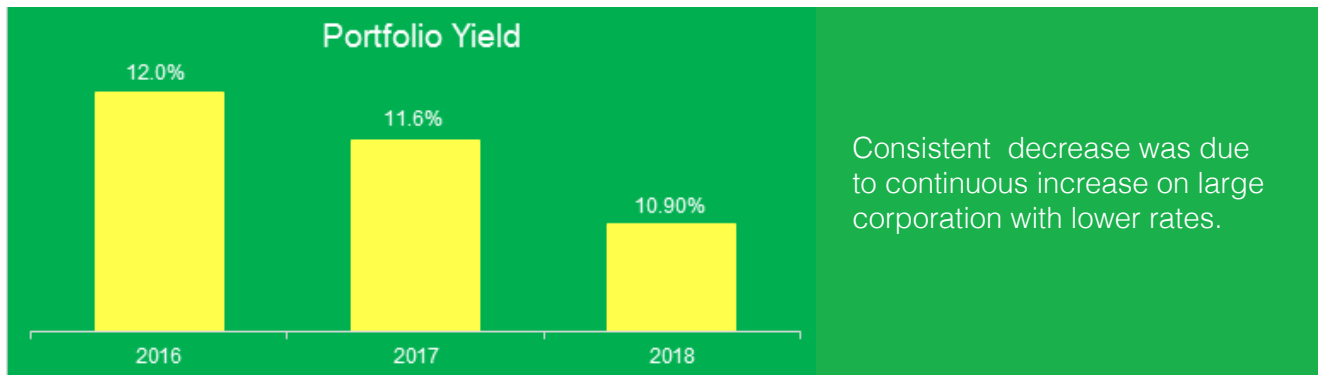
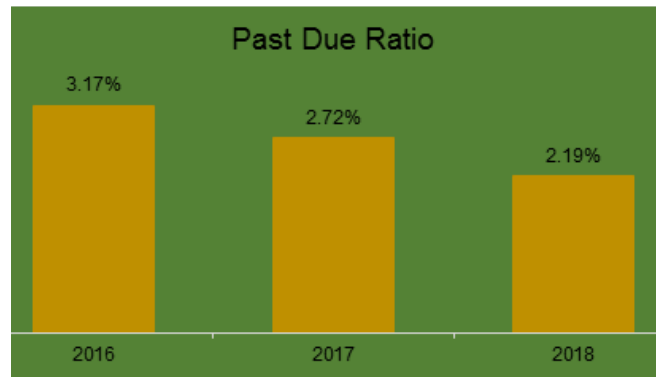
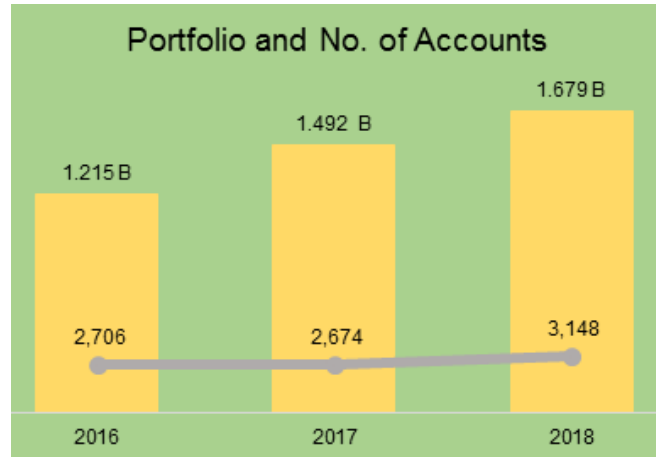
- Automated teller machines are provided by DBP in selected branches offering MegaLink and BancNet transactions.

#### REMITTANCE SERVICES

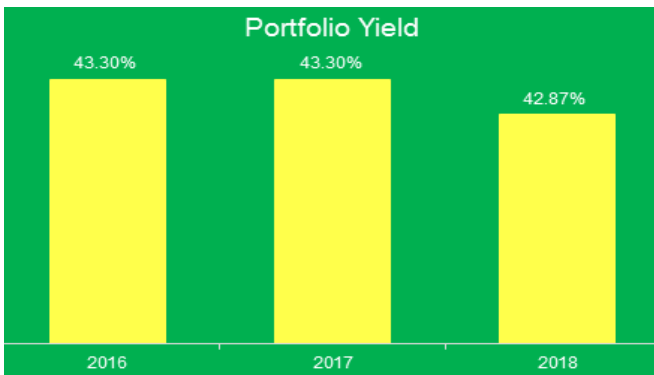
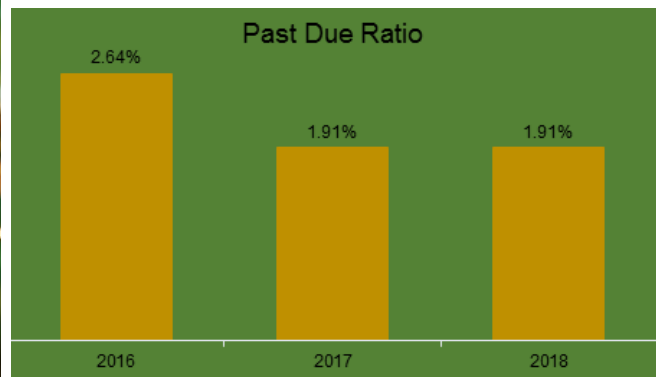
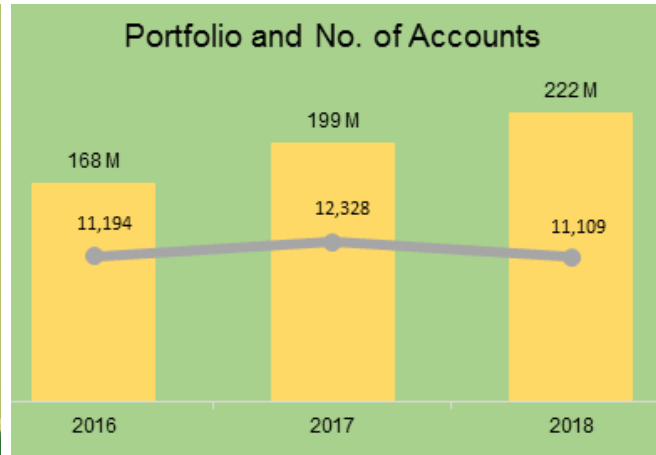
- True Money
- Palawan Express Pera Padala
- Petnet
- Globe Gcash
- Land Bank Remittance

# Product Performance

## Regular Loans

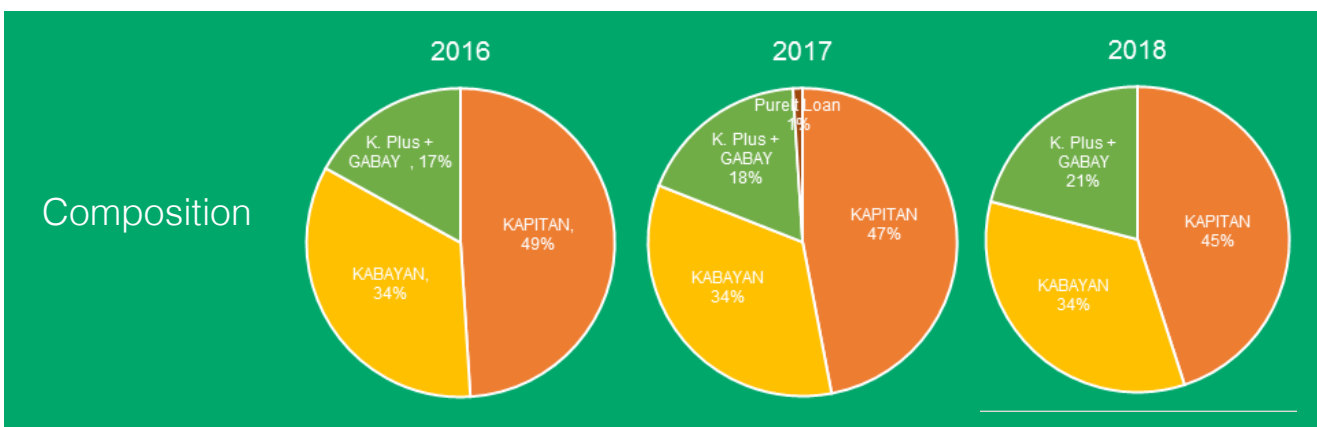


## Microfinance Loans



Same past due rate for 2017 and 2018, and still below the bank's risk appetite of 5%.

Slight decline due to decrease in Kapitan Loan which have higher yield.





## Branch Directory

### Agoncillo Branch

J. Mendoza St., Poblacion, Agoncillo Batangas  
agoncillo@bangkokabayan.com  
(043) 210-3348 / (043) 740-1802

### Atimonan Branch

Rizal St., Cor. P. Enriquez St., Brgy. Zone 1  
Poblacion Atimonan, Quezon  
atimonan@bangkokabayan.com  
(042) 788-0439 / 0917-825-5617

### Balayan Branch

Union St., Brgy. 5, Balayan, Batangas  
balayan@bangkokabayan.com  
(043) 211-6632 / (043) 740-3091

### Batangas City Branch

P. Burgos St., Batangas City  
batangas@bangkokabayan.com  
(043) 723-4938 / (043) 300-1228

### Calaca Branch

Marasigan St., Poblacion, Calaca, Batangas  
calaca@bangkokabayan.com  
(043) 740-6735 / (043)223-5221

### Calatagan Branch

Ayala St. Brgy 3, Poblacion Calatagan, Batangas  
calatagan@bangkokabayan.com  
(043) 419-0212

### Cuenca Branch

National Road, Poblacion, Cuenca, Batangas  
cuenca@bangkokabayan.com  
(043) 342-1481 / (043) 342-1281

### Gumaca Branch

Ground Floor, Landig Building, P. Castillo St.  
Brgy. Tabing Dagat, Gumaca, Quezon  
gumaca@bangkokabayan.com  
(042) 717-6728

### Ibaan Branch

Santiago St., Poblacion, Ibaan, Batangas  
ibaaan@bangkokabayan.com  
(043) 311-2804 / (043) 311-1303

### Lemery Branch

National Highway, Brgy. Palanas, Lemery, Batangas  
lemery@bangkokabayan.com  
(043) 411-0893 / (043) 740-6897

### Lipa Branch

P. Torres Extension, Lipa City, Batangas  
lipa@bangkokabayan.com  
(043) 774-7454 / (043) 726-0295

### Lobo Branch Lite

P. Burgos St., Poblacion, Lobo, Batangas  
lobo@bangkokabayan.com  
0917-8262-010

### Mabini Branch

Poblacion, Mabini, Batangas  
mabini@bangkokabayan.com  
(043) 774-4420

### Nagcarlan Branch

Rizal Avenue, Brgy. II, Nagcarlan, Laguna  
nagcarlan@bangkokabayan.com  
(049) 543-2586

### Nasugbu Branch

P. Rinoza St., Nasugbu, Batangas  
nasugbu@bangkokabayan.com  
(043) 740-6552 / (043) 416-0569

### Pagsanjan Branch

Gen. Taño St., Poblacion 1, Pagsanjan, Laguna  
pagsanjan@bangkokabayan.com  
(049) 500-9241

### Rosario Branch

Barangay C., Poblacion, Rosario, Batangas  
rosario@bangkokabayan.com  
(043) 740-1078 / (043) 321-61138

### San Jose Branch

Taysan, San Jose, Batangas  
sanjose@bangkokabayan.com  
(043) 726-2139 / (043) 726-2560

### San Juan Branch

Gen. Luna St., Poblacion, San Juan, Batangas  
sanjuan@bangkokabayan.com  
(043) 575-3771 / (043) 341-1149

### San Pascual Branch

San Antonio, San Pascual, Batangas  
sanpascual@bangkokabayan.com  
(043) 980-1600 / (043) 727-1120

### Sariaya Branch

General Luna St., Poblacion, Sariaya, Quezon  
sariaya@bangkokabayan.com  
(042) 717-0677 / (042) 525-8788

### Talisay Branch

Brgy. Banga, Talisay, Batangas  
talisay@bangkokabayan.com  
(043) 786-0632

### Tanauan Branch

JP Laurel Highway, Tanauan City, Batangas  
tanauan@bangkokabayan.com  
(043) 784-3894

### Tiaong Branch

Don V. Robles corner Recto St., Poblacion 1  
Tiaong, Quezon  
tiaong@bangkokabayan.com  
(042) 545-6621

# Capital Structure and Capital Adequacy

A.	Tier 1 (Core plus Hybrid) Capital	2018	2017	2016
A.1	Core Tier 1 Capital			
(1)	Paid up common stock	368	320	299
(2)	Deposit for common stock subscription			
(3)	Paid-up perpetual and non-cumulative preferred stock			
(4)	Deposit for perpetual and non-cumulative preferred stock subscription			
(5)	Additional paid-in capital			
(6)	Retained earnings	89	138	129
(7)	Undivided profits	68	44	40
(8)	Net gains on fair value adjustment of hedging instruments in a cash flow hedge of available for sale equity securities			
(9)	Cumulative foreign currency translation			
(10)	Minority interest in subsidiary financial allied undertakings (i.e., RBs and venture capital corporations (VCCs) for TBs, and RBs for Coop Banks) which are less than wholly-owned (for consolidated basis) <sup>1/</sup>			
(11)	Sub-total [Sum of A.1 (1) to A.1 (10)]	525	503	468
A.2	Deductions from Core Tier 1 Capital			
(1)	Common stock treasury shares (for consolidated basis)			
(2)	Perpetual and non-cumulative preferred stock treasury shares (for consolidated basis)			
(3)	Net unrealized losses on available for sale equity securities purchased	0	5	4
(4)	Unbooked valuation reserves and other capital adjustments based on the latest ROE as approved by the Monetary Board			
(5)	Total outstanding unsecured credit accommodations, both direct and indirect, to DOSRI, net of allowance for credit losses	0.06	0.35	0.12
(6)	Total outstanding unsecured loans, other credit accommodations and guarantees granted to subsidiaries and affiliates, net of allowance for credit losses			
(7)	Deferred tax asset, net of deferred tax liability <sup>2/</sup>	8	10	14
(8)	Goodwill, net of allowance for losses <sup>3/</sup>			
(9)	Total Deductions [Sum of A.2 (1) to A.2 (8)]	8	16	18
A.3	Total Core Tier 1 Capital [A.1 (11) minus A.2 (9)]	517	486	450
A.4	Hybrid Tier 1 Capital			
(1)	Perpetual preferred stock			
(2)	Perpetual unsecured subordinated debt			
(3)	Total Hybrid Tier 1 Capital [Sum of A.4 (1) and A.4 (2)]	0	0	0
(4)	Eligible Hybrid Tier 1 Capital [limited to 17.65% of Total Core Tier 1 Capital (Item A.3)]	0	0	0
A.5	Total Tier 1 Capital [Sum of A.3 and A.4 (4)]	517	486	450
B.	Tier 2 (Supplementary) Capital			
B.1	Upper Tier 2 Capital			
(1)	Paid-up perpetual and cumulative preferred stock			
(2)	Deposit for perpetual and cumulative preferred stock subscription			
(3)	Paid-up limited life redeemable preferred stock with the replacement requirement upon redemption			
(4)	Deposit for limited life redeemable preferred stock subscription with the replacement requirement upon redemption			
(5)	Appraisal increment reserve – bank premises, as authorized by the Monetary Board			
(6)	Net unrealized gains on available for sale equity securities purchased (subject to a 55% discount)			
(7)	General loan loss provision [limited to 1.00% of total credit risk-weighted assets computed per Part I, Item B.1(d)]	24	16	19

(8)	Unsecured subordinated debt with a minimum original maturity of at least 10 years (subject to a cumulative discount factor of 20% per year during the last 5 years to maturity, i.e., 20% if the remaining life is 4 years to less than 5 years, 40% if the remaining life is 3 years to less than 4 years, etc.)			
(9)	Hybrid Tier 1 Capital (in excess of the max allowable 15% limit of total Tier 1 capital) [A.4 (3) minus A.4 (4)]	0	0	0
(10)	Sub-total [Sum of B.1 (1) to B.1 (9)]	24	16	19
B.2	Deductions from Upper Tier 2			
(1)	Perpetual and cumulative preferred stock treasury shares (for consolidated basis)			
(2)	Limited life redeemable preferred stock treasury shares with the replacement requirement upon redemption (for consolidated basis)			
(3)	Sinking fund for redemption of limited life redeemable preferred stock with the replacement requirement upon redemption			
(4)	Net losses in fair value adjustment of hedging instruments in a cash flow hedge of available for sale equity securities			
(5)	Total Deductions [Sum of B.2 (1) to B.2 (4)]	0	0	0
B.3	Total Upper Tier 2 Capital [B.1 (10) minus B.2 (5)]	24	16	19
B.4	Lower Tier 2 Capital			
(1)	Paid-up limited life redeemable preferred stock without the replacement requirement upon redemption (subject to a cumulative discount factor of 20% per year during the last 5 years to maturity, i.e., 20% if the remaining life is 4 years to less than 5 years, 40% if the remaining life is 3 years to less than 4 years, etc.)			
(2)	Deposit for limited life redeemable preferred stock subscription without the replacement requirement upon redemption			
(3)	Unsecured subordinated debt with a minimum original maturity of at least 5 years (subject to a cumulative discount factor of 20% per year during the last 5 years to maturity, i.e., 20% if the remaining life is 4 years to less than 5 years, 40% if the remaining life is 3 years to less than 4 years, etc.)			
(4)	Sub-total [Sum of B.4 (1) to B.4 (3)]	0	0	0
B.5	Deductions from Lower Tier 2			
(1)	Limited life redeemable preferred stock treasury shares without the replacement requirement upon redemption (for consolidated basis)			
(2)	Sinking fund for redemption of limited life redeemable preferred stock without the replacement requirement upon redemption (limited to the balance of redeemable preferred stock after applying the cumulative discount factor)			
(3)	Total Deductions [Sum of B.5 (1) and B.5 (2)]	0	0	0
B.6	Total Lower Tier 2 Capital [B.4 (4) minus B.5 (3)]	0	0	0
B.7	Eligible Amount of Lower Tier 2 Capital (limited to 50% of total Tier 1 capital per Item A.5)	0	0	0
B.8	Total Tier 2 Capital [Sum of B.3 and B.7]	24	16	19
B.9	Eligible Amount of Tier 2 Capital (limited to 100% of total Tier 1 capital per Item A.5)	24	16	19
C.	Gross Qualifying Capital (Sum of A.5 and B.9)	540	502	469
(1)	Total Tier 1 Capital (Item A.5)	517	486	450
(2)	Total Tier 2 Capital (Item B.9)	24	16	19
D.	Deductions from Tier 1 and Tier 2 Capital			
(1)	Investments in equity of unconsolidated subsidiary RBs and VCCs for TBs, and RBs for Coop Banks after deducting related goodwill, if any (for solo basis)			
(2)	Investments in other regulatory capital instruments of unconsolidated subsidiary RBs for Coop Banks (for solo basis)			

(3)	Investments in equity of unconsolidated subsidiary non-financial allied undertakings after deducting related goodwill, if any (for both solo and consolidated bases)			
(4)	Significant minority investments (20%-50% of voting stock) in banks and other financial allied undertakings (for both solo and consolidated bases)			
(5)	Reciprocal investments in equity/other regulatory capital instruments of other banks/quasi-banks/enterprises			
(6)	Total Deductions [Sum of D (1) to D (5)]	0	0	0
E.	Net Tier 1 and Tier 2 Capital			
E.1	Net Tier 1 Capital <sup>4/</sup> [C (1) minus [D (6) multiply by 50%]]	517	486	450
E.2	Net Tier 2 Capital <sup>4/</sup> [C (2) minus [D (6) multiply by 50%]]	24	16	19
F.	Total Qualifying Capital [C minus D (6)]	540	502	469
	Risk Weighted Assets			
	G.1 Credit Risk Weighted Assets	2,656	2,427	2,404
	G.2 Market Risk Weighted Assets	0	0	0
	G.3 Operational Risk Weighted Assets	399	381	373
	G.4 Total Risk Weighted Assets	3,056	2,809	2,777
	H Capital to Risk Assets			
	H.1 Capital Adequacy Ratio (F divided by G.4) 18.4% 20.1% 24.3%	17.69%	17.88%	16.87%
	H.2 Tier 1 Capital to Risk Weighted Assets (A.5 divided by G.4)	16.90%	17.31%	16.21%



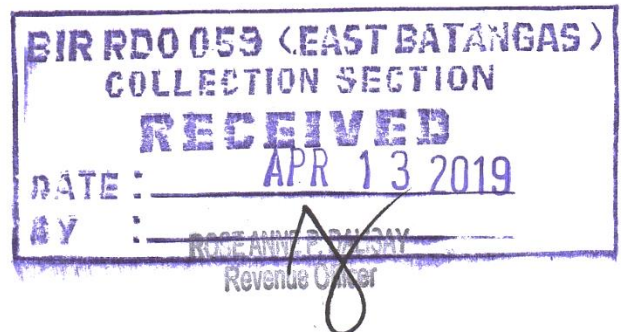
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Financial Statements and  
Independent Auditors' Report

**Bangko Kabayan Inc.**

December 31, 2018, 2017 and 2016







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**Punongbayan & Araullo**

20th Floor, Tower 1  
The Enterprise Center  
6766 Ayala Avenue  
1200 Makati City  
Philippines

T +63 2 988 2288

## Report of Independent Auditors

**The Board of Directors**  
**Bangko Kabayan Inc.**  
**(A Private Development Bank)**  
Santiago Street  
Poblacion, Ibaan, Batangas



### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of Bangko Kabayan Inc. (A Private Development Bank) (the Bank), which comprise the statements of financial position as at December 31, 2018 and 2017, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2018, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31, 2018 and 2017, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Bank's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditors' report.



Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated

### ***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

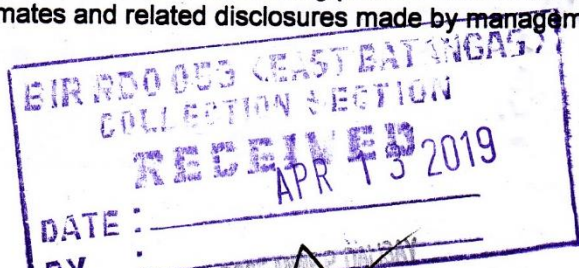
Those charged with governance are responsible for overseeing the Bank's financial reporting process.

### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.







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- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.


We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Report on Other Legal and Regulatory Requirements**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information for the year ended December 31, 2018 required by the Bureau of Internal Revenue as disclosed in Note 26 to the financial statements is presented for purposes of additional analysis and is not a required part of the basic financial statements prepared in accordance with PFRS. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

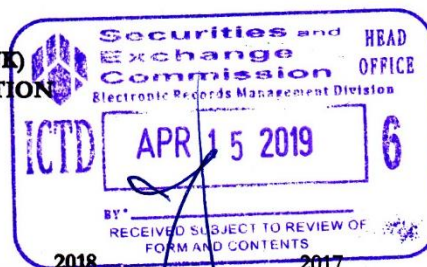
### **PUNONGBAYAN & ARAULLO**

  
By: **Nelson J. Dinio**  
Partner

CPA Reg. No. 0097048  
TIN 201-771-632  
PTR No. 7333691, January 3, 2019, Makati City  
SEC Group A Accreditation  
Partner - No. 1036-AR-2 (until Mar. 15, 2020)  
Firm - No. 0002-FR-5 (until Mar. 26, 2021)  
BIR AN 08-002511-32-2016 (until Oct. 3, 2019)  
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Jul. 24, 2021)

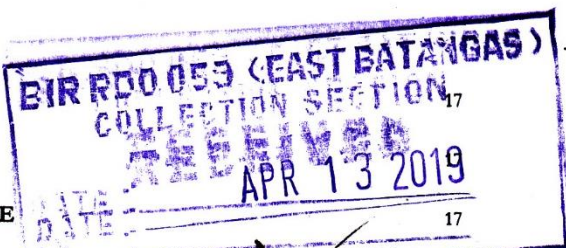
**BIR RDO 059 (EAST BATANGAS)**  
**COLLECTION SECTION**  
**RECEIVED**  
**APR 13 2019**  
March 17, 2019

**BANGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2018 AND 2017**  
*(Amounts in Philippine Pesos)*



	Notes		2018		2017
<b><u>RESOURCES</u></b>					
CASH AND OTHER CASH ITEMS	7	P	57,573,135	P	37,721,982
DUE FROM BANGKO SENTRAL NG PILIPINAS	7		193,674,093		185,661,964
DUE FROM OTHER BANKS	8		385,169,160		348,219,813
FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME	9		146,493,294		-
HELD-TO-COLLECT FINANCIAL ASSETS	9		134,994,425		-
AVAILABLE-FOR-SALE FINANCIAL ASSETS	9		-		158,206,269
HELD-TO-MATURITY FINANCIAL ASSETS	9		-		162,072,220
LOANS AND OTHER RECEIVABLES - Net	10		1,957,216,494		1,708,805,685
BANK PREMISES, FURNITURE, FIXTURES AND EQUIPMENT - Net	11		107,429,466		113,205,859
INVESTMENT PROPERTIES - Net	12		82,290,446		105,622,008
OTHER RESOURCES - Net	13		34,049,607		41,067,391
<b>TOTAL RESOURCES</b>		<b>P</b>	<b>3,098,890,120</b>	<b>P</b>	<b>2,860,583,191</b>

<b><u>LIABILITIES AND EQUITY</u></b>					
DEPOSIT LIABILITIES	14	P	2,457,732,717	P	2,305,400,981
BILLS PAYABLE	15		65,000,000		20,000,000
OTHER LIABILITIES	16		61,750,018		40,206,069
Total Liabilities			2,584,482,735		2,365,607,050
CAPITAL STOCK	17		367,739,200		319,789,600
SURPLUS FREE			153,463,608		177,349,350
SURPLUS RESERVE	17		8,575,310		-
REVALUATION RESERVES - Net		(	15,370,733	(	2,162,809
Total Equity			514,407,385		494,976,141
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>P</b>	<b>3,098,890,120</b>	<b>P</b>	<b>2,860,583,191</b>





**BANGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**STATEMENTS OF INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**  
*(Amounts in Philippine Pesos)*

	Notes	2018	2017	2016
<b>INTEREST INCOME</b>				
Loans and other receivables	10	P 265,564,903	P 232,053,338	P 217,755,102
Investment securities	9	13,324,924	12,049,894	5,460,611
Due from Bangko Sentral ng Pilipinas and other banks	7, 8	3,709,365	9,782,903	10,984,135
Others - net	19	456,432	12,260	8,329
		<u>283,055,624</u>	<u>253,898,395</u>	<u>234,208,177</u>
<b>INTEREST EXPENSE</b>				
Deposit liabilities	14	13,938,395	12,766,560	11,737,286
Bills payable	15	800,694	48,125	114,306
		<u>14,739,089</u>	<u>12,814,685</u>	<u>11,851,592</u>
<b>NET INTEREST INCOME</b>		<b>268,316,535</b>	<b>241,083,710</b>	<b>222,356,585</b>
<b>IMPAIRMENT LOSSES - Net</b>	10, 12	<b>5,999,801</b>	<b>2,309,455</b>	<b>1,038,902</b>
<b>NET INTEREST INCOME AFTER IMPAIRMENT LOSSES</b>		<b>262,316,734</b>	<b>238,774,255</b>	<b>221,317,683</b>
<b>OTHER OPERATING INCOME - Net</b>	18	<b>73,454,999</b>	<b>61,137,134</b>	<b>62,344,165</b>
<b>OTHER OPERATING EXPENSES</b>	18	<b>( 251,776,958 )</b>	<b>( 236,004,768 )</b>	<b>( 225,915,836 )</b>
<b>PROFIT BEFORE TAX</b>		<b>83,994,775</b>	<b>63,906,621</b>	<b>57,746,012</b>
<b>TAX EXPENSE</b>	20	<b>25,216,433</b>	<b>19,647,296</b>	<b>17,672,821</b>
<b>NET PROFIT</b>		<b>P 58,778,342</b>	<b>P 44,259,325</b>	<b>P 40,073,191</b>
<b>Earnings Per Share</b>				
Basic and Diluted	21	<b>P 15.98</b>	<b>P 12.04</b>	<b>P 10.90</b>

*See Notes to Financial Statements.*

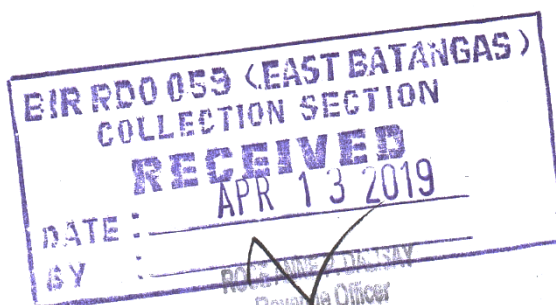




**BANGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**  
*(Amounts in Philippine Pesos)*

	Notes	2018	2017	2016
<b>NET PROFIT</b>		<b>P 58,778,342</b>	<b>P 44,259,325</b>	<b>P 40,073,191</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<b>Item that will not be reclassified subsequently to profit or loss</b>				
Gains (losses) on remeasurements of post-employment defined benefit obligation	19	( 4,016,069 )	12,004,624	4,355,472
Tax income (expense)	20	1,204,821	( 3,601,387 )	( 1,306,641 )
		( 2,811,248 )	8,403,237	3,048,831
<b>Item that will be reclassified subsequently to profit or loss</b>				
Fair value losses on financial assets at fair value through other comprehensive income [available-for-sale financial assets (2017 and 2016)]	9	( 11,712,975 )	( 2,665,901 )	( 4,042,535 )
Tax income (expense)	20	1,316,299	( 1,270,968 )	1,212,760
		( 10,396,676 )	( 3,936,869 )	( 2,829,775 )
<b>Other Comprehensive Income (Loss) - Net of tax</b>		( 13,207,924 )	4,466,368	219,056
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b>P 45,570,418</b>	<b>P 48,725,693</b>	<b>P 40,292,247</b>

*See Notes to Financial Statements.*



**BANNGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**  
*(Amounts in Philippine Pesos)*

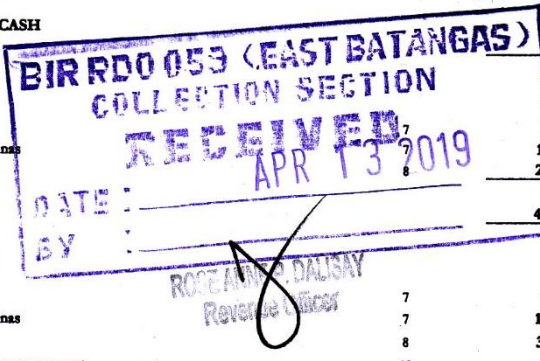
Note	Capital Stock (see Note 17)	Surplus (Note 17)		Revaluation Reserves			Total Equity
		Free	Reserve	Unrealized Fair Value Losses on Financial Assets at Fair Value through Other Comprehensive Income (see Note 9)	Unrealized Fair Value Losses on Available-for-Sale Financial Assets (see Note 9)	Unrealized Fair Value Losses on Available-for-Sale Financial Assets (see Note 9)	
Balance at January 1, 2018	P 319,789,600	P 171,349,350	P -	P -	P 7,526,351	P 5,363,542	P 494,976,141
As previously reported	-	( 2,878,723 )	8,737,349	( 7,526,351 )	7,526,351	-	5,888,626
Effect of adoption of PFRS 9	-	174,470,627	8,737,349	( 7,526,351 )	-	5,363,542	500,834,167
As restated	319,789,600	-	-	-	-	-	-
Transaction with owners	47,949,600	( 47,949,600 )	-	-	-	-	( 31,997,800 )
Stock dividends	-	( 31,997,800 )	-	-	-	-	-
Cash dividends	-	162,039	( 162,039 )	-	-	-	-
Appropriation of (transfer to) surplus free	-	58,778,342	-	( 10,386,676 )	-	( 2,811,248 )	-
Total comprehensive income (loss) for the year	-	-	-	-	-	-	-
Balance at December 31, 2018	P 367,739,200	P 153,463,608	P 8,575,310	P 37,923,027	P -	P 2,552,294	P 514,407,385
Balance at January 1, 2017	P 298,889,100	P 171,945,608	P -	P -	( P 3,589,482 )	( P 3,039,695 )	P 464,205,531
Transaction with owners	20,900,500	( 20,900,500 )	-	-	-	-	-
Stock dividends	-	( 17,955,083 )	-	-	-	-	( 17,955,083 )
Cash dividends	-	44,259,325	-	-	( 3,936,869 )	8,403,237	48,725,693
Total comprehensive income (loss) for the year	-	-	-	-	-	-	-
Balance at December 31, 2017	P 319,789,600	P 177,349,350	P -	P -	( P 7,526,351 )	P 5,363,542	P 494,976,141
Balance at January 1, 2016	P 298,889,100	P 167,739,111	P -	P -	( P 759,707 )	( P 6,088,526 )	P 459,779,978
Transaction with owners	-	( 35,866,694 )	-	-	-	-	( 35,866,694 )
Cash dividends	-	40,073,191	-	-	( 2,829,775 )	3,048,831	40,292,247
Total comprehensive income (loss) for the year	-	-	-	-	-	-	-
Balance at December 31, 2016	P 298,889,100	P 171,945,608	P -	P -	( P 3,589,482 )	( P 3,039,695 )	P 464,205,531

See Notes to Financial Statements.

**EMRODDES (EAST BATAVIGAS)**  
**COLLECTION SECTION**  
**RECEIVED**  
**DATE: APR 13 2019**  
**BY: ROCE ANN DALRYN**  
**Revenue Officer**

**BANGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016**  
*(Amounts in Philippine Pesos)*

	Notes	2018	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Profit before tax		P 83,994,775	P 63,906,621	P 57,746,012
Adjustments for:				
Gain on sale of non-financial assets	11, 12	( 35,794,842 )	( 22,509,731 )	( 28,186,665 )
Depreciation and amortization	11, 12, 13	22,524,473	27,891,370	29,812,568
Impairment losses - net	10	5,999,801	2,309,455	1,038,902
Premium (discount) amortization on held-to-collect financial assets [held-to-maturity financial assets (2017 and 2016)]	9	77,795	( 96,385 )	329,163
Unrealized foreign currency (gains) losses - net		877	677	( 8,204 )
Operating profit before changes in resources and liabilities		76,802,879	71,502,007	60,731,776
Decrease (increase) in loans and other receivables		( 253,929,741 )	( 345,415,954 )	6,580,581
Decrease (increase) in other resources		8,502,789	( 2,130,623 )	( 1,392,995 )
Increase in deposit liabilities		152,331,736	199,943,937	205,808,213
Increase (decrease) in other liabilities		19,580,688	12,816,069	( 8,947,892 )
Cash generated from (used in) operations		3,288,351	( 63,284,564 )	262,779,683
Cash paid for income taxes		( 27,297,464 )	( 15,224,461 )	( 15,760,149 )
Net Cash From (Used in) Operating Activities		( 24,009,113 )	( 78,509,025 )	247,019,534
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Proceeds from disposal of investment properties	12	78,275,203	55,157,343	59,345,288
Proceeds from maturities of held-to-collect financial assets [held-to-maturity financial assets (2017 and 2016)]	9	37,369,626	43,000,000	83,165,659
Acquisitions of property and equipment	11	( 10,466,571 )	( 18,013,905 )	( 19,622,913 )
Acquisitions of held-to-collect financial assets [held-to-maturity financial assets (2017 and 2016)]	9	( 10,000,000 )	( 120,000,000 )	( 73,161,549 )
Acquisitions of computer software	13	( 4,549,160 )	( 205,747 )	( 2,657,919 )
Proceeds from disposal of property and equipment	11	3,171,807	3,938,632	2,410,430
Acquisitions of available-for-sale financial assets	9	-	( 66,000,000 )	( 80,000,000 )
Net Cash From (Used in) Investing Activities		93,800,905	( 102,123,677 )	( 30,521,004 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Availments of bills payable	15	165,000,000	20,000,000	150,000,000
Repayments of bills payable	15	( 120,000,000 )	( 150,000,000 )	( 200,000,000 )
Payment of dividends	17	( 31,978,286 )	( 17,828,304 )	( 35,763,860 )
Net Cash From (Used in) Financing Activities		13,021,714	( 147,828,304 )	( 85,763,860 )
Effect of Changes in Foreign Exchange Rates		( 877 )	( 677 )	8,204
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>82,812,629</b>	<b>( 328,461,683 )</b>	<b>130,742,874</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>				
Cash and other cash items		37,721,982	37,957,743	36,327,884
Due from Bangko Sentral ng Pilipinas		185,661,964	169,621,677	58,537,575
Due from other banks		252,170,026	636,064,518	664,255,947
		475,553,972	843,643,938	759,121,406
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>				
Cash and other cash items	7	57,573,135	37,721,982	37,957,743
Due from Bangko Sentral ng Pilipinas	7	193,674,093	185,661,964	169,621,677
Due from other banks	8	325,169,160	252,170,026	636,064,518
Securities under overnight repurchase agreement	10	18,000,000	-	-
		P 594,416,388	P 475,553,972	P 843,643,938



**Supplemental Information on Non-cash Investing and Financing Activities:**

- (1) In 2018, 2017 and 2016, the Bank acquired P23.3 million, P17.8 million and P44.2 million properties through foreclosure which were accounted for as investment properties (see Note 12).
- (2) In 2017, certain investment properties with carrying value of P0.2 million was reclassified to Bank Premises, Furniture, Fixtures and Equipment due to change in use of the assets (see Notes 11 and 12).
- (3) In 2018 and 2017, the Bank declared and distributed stock dividends of P47.9 million and P20.9 million, respectively (see Note 17).
- (4) Out of the P32.0 million and P18.0 million cash dividends declared in 2018 and 2017, respectively, P0.8 million were not paid within the years of declaration (see Notes 16 and 17).
- (5) For statement of cash flows purposes, time deposits presented as part of the Due from Other Banks account amounting to P60.0 million and P96.0 million as of December 31, 2018 and 2017, respectively, are not included as cash and cash equivalents since these have maturities of more than three months (see Note 8).

**Other information -**

The securities under overnight repurchase agreement is included as part of Cash and Cash Equivalents for cash flow purposes but are presented as part of Loans and Other Receivables in the 2018 statement of financial position. The Bank has no outstanding securities under overnight repurchase agreement as of December 31, 2017 (see Note 10).

**BANGKO KABAYAN INC.**  
**(A PRIVATE DEVELOPMENT BANK)**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018, 2017 AND 2016**  
*(Amounts in Philippine Pesos)*

**1. CORPORATE MATTERS**

***1.1 Incorporation and Operations***

Bangko Kabayan Inc. (A Private Development Bank), formerly known as Bangko Kabayan (A Rural Bank) Inc. (the Bank), was incorporated in the Philippines on August 2, 2007 to engage in the business of rural banking. It was organized to carry the merger between Bangko Kabayan (Ibaan Rural Bank, Inc.) and Banco de Jesus Rural Bank, Inc. The Monetary Board of the Bangko Sentral ng Pilipinas (BSP) issued the Bank's authority to operate as a thrift bank on May 27, 2016. On April 25, 2016, the Securities and Exchange Commission approved the Bank's application to operate as a thrift bank.

The Bank was authorized to engage in the business of extending financial services to farmers, employees, entrepreneurs, commercial, manufacturing and industrial enterprises and to such other persons or entities that require financial intermediation, and to have and to exercise all authority and powers, and to do and perform all acts, and to transact all business which may legally be done by Thrift Banks organized under and in accordance with the existing New Thrift Banks Act of 1995 (Republic Act No. 7906).

On June 1, 2018, the Bank converted its existing microfinance other banking office to a branch-lite unit. As of December 31, 2018, the Bank has 23 branches, including the head office, in the areas of Batangas, Laguna and Quezon (Southern Luzon), and one branch-lite in Lobo, Batangas.

The Bank's registered address, which is also its principal place of business, is at Santiago Street, Poblacion, Ibaan, Batangas.

***1.2 Approval of Financial Statements***

The financial statements of the Bank as of and for the year ended December 31, 2018 (including the comparative financial statements as of December 31, 2017 and for the years ended December 31, 2017 and 2016) were authorized for issue by the Bank's Board of Directors (BOD) on March 17, 2019.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized as follows. Those policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 *Basis of Preparation of Financial Statements*

#### (a) *Statement of Compliance with Philippine Financial Reporting Standards*

The financial statements of the Bank have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) *Presentation of Financial Statements*

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Bank presents the statement of comprehensive income separate from the statement of income.

The Bank presents a third statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

In 2018, the Bank adopted PFRS 9, *Financial Instruments*, which was applied using the transitional relief allowed by the standard. This allows the Bank not to restate its prior periods' financial statements. Differences arising from the adoption of PFRS 9 in relation to classification and measurement and impairment of financial assets are recognized in the opening balance of Surplus Free account (or other component of equity, as appropriate) in the current year [see Note 2.2(a)(ii)].

Accordingly, the adoption of this new accounting standard did not necessitate presentation of a third statement of financial position.



The table below shows the impact of the adoption of PFRS 9 to the components and total equity of the Bank as of January 1, 2018.

	Effects on			Total Equity
	Surplus		Revaluation	
	Free	Reserve	Reserves	
<b>Balance at January 1, 2018</b>	<b><u>P177,349,350</u></b>	<b><u>P -</u></b>	<b><u>(P 2,162,809)</u></b>	<b><u>P 494,976,141</u></b>
Impact of PFRS 9 [see Note 2.2(a)(ii)]:				
Effect of reclassifications and remeasurements of financial assets:				
Available-for-sale (AFS) financial assets	-	-	7,526,251	7,526,251
Financial assets at fair value through other comprehensive income (FVOCI)	-	-	( 7,526,251)	( 7,526,251)
Decrease in allowance for credit losses on loans and receivables (see Note 10.2)	8,726,609	-	-	8,726,609
Recognition of credit losses on loan commitments	( 250,000)	-	-	( 250,000)
Appropriation of surplus free for general loan loss provision	( 8,737,349)	8,737,349	-	-
Decrease in deferred tax asset arising from decrease in allowance for credit losses (see Note 20)	( 2,617,983)	-	-	( 2,617,983)
	<u>( 2,878,723)</u>	<u>8,737,349</u>	<u>-</u>	<u>5,858,626</u>
<b>Balance at January 1, 2018, as restated</b>	<b><u>P174,470,627</u></b>	<b><u>P 8,737,349</u></b>	<b><u>(P 2,162,809)</u></b>	<b><u>P 500,834,767</u></b>

(c) *Functional and Presentation Currency*

These financial statements are presented in Philippine pesos, the Bank's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the financial statements of the Bank are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Bank operates.

**2.2 Adoption of New and Amended PFRS**

(a) *Effective in 2018 that are Relevant to the Bank*

The Bank adopted for the first time all the new PFRS, interpretation, annual improvements and amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2018 as follows:

PAS 40 (Amendments)	:	Investment Property – Transfers of Investment Property
PFRS 9	:	Financial Instruments
PFRS 15	:	Revenue from Contracts with Customers; Clarifications to PFRS 15
Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) 22	:	Foreign Currency Transactions and Advance Consideration

Annual Improvements to  
PFRS (2014-2016 Cycle)  
PFRS 1 (Amendments) : First-time adoption of Philippine Financial  
Reporting Standards – Deletion of  
Short-Term Exemptions

Discussed below are the relevant information about these new PFRS, interpretations, annual improvements and amendments to existing standards.

- (i) PAS 40 (Amendments), *Investment Property – Transfers of Investment Property*. The amendments state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change of use occurs if property meets, or ceases to meet, the definition of investment property. A change in management’s intentions for the use of a property by itself does not constitute evidence of a change in use. The amendments also provided a non-exhaustive list of examples constituting change in use.
- (ii) PFRS 9, *Financial Instruments*. This new standard on financial instruments replaced PAS 39, *Financial Instruments: Recognition and Measurement*, and PFRS 9 issued in 2009, 2010 and 2013. This standard contains, among others, the following:
- three principal classification categories for financial assets based on the business model on how an entity is managing its financial instruments;
  - an expected credit loss (ECL) model in determining impairment of all financial assets that are not measured at fair value through profit or loss (FVTPL), which generally depends on whether there has been a significant increase in credit risk (SICR) since initial recognition of a financial asset; and
  - a new model on hedge accounting that provides significant improvements principally by aligning hedge accounting more closely with the risk management activities undertaken by entities when hedging their financial and non-financial risk exposures.

The Bank’s new accounting policies relative to the adoption of PFRS 9 are fully disclosed in Note 2.3.

The table below summarizes the effects of the adoption of PFRS 9 in the carrying amounts and presentation of the categories of the financial assets in the statement of financial position as of January 1, 2018. The adoption of PFRS 9 has no significant impact on the Bank’s financial liabilities.

<u>Measurement Category</u>	<u>Notes</u>	<u>Carrying Amount – PAS 39 December 31, 2017</u>	<u>Reclassification</u>	<u>Remeasurement</u>	<u>Carrying Amount – PFRS 9 January 1, 2018</u>
Financial assets at FVOCI		P -	P -	P -	P -
Reclassification from AFS financial assets	a	-	158,206,269	-	158,206,269
<b>Financial assets at FVOCI</b>		<b>P -</b>	<b>P 158,206,269</b>	<b>P -</b>	<b>P 158,206,269</b>
AFS financial assets		P 158,206,269	P -	P -	P 158,206,269
Reclassification to Financial assets at FVOCI	a	-	( 158,206,269)	-	( 158,206,269)
<b>AFS financial assets</b>		<b>P 158,206,269</b>	<b>(P 158,206,269)</b>	<b>P -</b>	<b>P -</b>

<u>Measurement Category</u>	<u>Notes</u>	Carrying Value – PAS 39			Carrying Value – PFRS 9
		December 31, 2017	Reclassification	Remeasurement	January 1, 2018
HTC financial assets		P -	P -	P -	P -
Reclassification from:	b				
HTM financial assets		-	162,072,220	-	162,072,220
Loans and receivables		-	369,626	-	369,626
<b>HTC financial assets</b>		<b>P -</b>	<b>P 162,441,846</b>	<b>P -</b>	<b>P 162,441,846</b>
HTM financial assets		P 162,072,220	P -	P -	P 162,072,220
Reclassification to	b				
HTC financial assets		-	(162,072,220)	-	(162,072,220)
<b>HTM financial assets</b>		<b>P 162,072,220</b>	<b>(P 162,072,220)</b>	<b>P -</b>	<b>P -</b>
Loans and receivables					
Gross amount	P	1,735,977,270	P -	P -	P 1,735,977,270
Allowance for impairment	d	(27,171,585)	-	8,726,610	(18,444,975)
Reclassification to					
HTC financial assets	c	-	(369,626)	-	(369,626)
<b>Loans and receivables</b>		<b>P 1,708,805,685</b>	<b>(P 369,626)</b>	<b>P 8,726,610</b>	<b>P 1,717,162,669</b>

The impact of the adoption of this new accounting standard to the Bank's financial statements are as follows:

*a. Debt Instruments Reclassified from AFS Financial Assets to Financial Assets at FVOCI*

The Bank reclassified government and corporate bonds previously classified as AFS financial assets as financial assets at FVOCI since the Bank's management determined that the objective of the Bank's business model is to hold these investments to collect the contractual cash flows, wherein said cash flows pertain solely to payments of principal and interest, and to sell these investments. In addition, the Bank made an assessment whether these bonds are impaired based on the ECL model developed by management [see Note 2.2(a)(ii)d].

*b. Unquoted Debt Securities and Debt Instruments Reclassified from Loans and Receivables and Held-to-Maturity (HTM) Financial Assets, respectively, to Held-to-Collect (HTC) Financial Assets*

The Bank reclassified unquoted debt securities previously classified as loans and receivables and government and corporate bonds previously classified as HTM financial assets as HTC financial assets measured at amortized cost since the Bank's management determined that the objective of the Bank's business model is to hold these investments to collect the contractual cash flows, wherein said cash flows pertain solely to payments of principal and interest. In addition, the Bank made an assessment whether these bonds are impaired based on the ECL model developed by management [see Note 2.2(a)(ii)d].

c. *Credit Losses on Loans and Receivables*

The application of the ECL methodology based on the stages of impairment assessment for loans and receivables resulted in the reversal of previously recognized allowance for impairment amounting to P8.7 million as of January 1, 2018. Such amount, net of the related deferred tax asset amounting to P2.6 million, was charged against the opening balance of Surplus Free account. Also, in 2018, a general loan loss provision (GLLP) amounting to P8.7 million, which represents the excess of the 1% required allowance of the BSP over the computed allowance for ECL, was recognized by the Bank and reported as Surplus Reserve in the Bank's statement of changes in equity [see Note 2.1(b)].

d. *Credit Losses on Investment in Debt Securities*

All of the Bank's investment in debt securities classified as HTC and FVOCI are considered to have low credit risk, and the loss allowance recognized was therefore limited to 12-month expected credit loss. Management considers 'low credit risk' for listed and government bonds to be an investment grade credit rating with at least one reputable rating agency. Accordingly, on the application of ECL model, no allowance for credit losses was recognized by the Bank on these debt securities as at January 1, 2018.

The reconciliation of the prior year's closing allowance for credit losses measured in accordance with PAS 39 incurred loss model to the new impairment allowance measured in accordance with the PFRS 9 expected loss model is presented in Note 4.3.7.

- (iii) PFRS 15, *Revenue from Contracts with Customers*, together with the *Clarifications to PFRS 15* (herein referred to as PFRS 15). This standard replaced PAS 18, *Revenue*, and PAS 11, *Construction Contracts*, the related Interpretations on revenue recognition: IFRIC 13, *Customer Loyalty Programmes*, IFRIC 15, *Agreement for the Construction of Real Estate*, IFRIC 18, *Transfers of Assets from Customers* and Standing Interpretations Committee 31, *Revenue – Barter Transactions Involving Advertising Services*, effective January 1, 2018. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in this standard is for an entity to recognize revenue to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services.

The Bank has applied this new standard retrospectively without restatement since it did not result in material adjustments to the financial statements at the date of initial application. The Bank's significant sources of revenue pertain to its lending activities which generate interest income, service charges, fees and commissions. Except for service charges, fees and commissions, significant amount of the Bank's revenues are out of scope of PFRS 15. Recognition and measurement of revenue streams within the scope of PFRS 15 did not vary from PAS 18. However, the adoption of PFRS 15 has resulted in changes in the Bank's accounting policies (see Note 2.12).

- (iv) IFRIC 22, *Foreign Currency Transactions and Advance Consideration*. The interpretation provides more detailed guidance on how to account for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset (arising from advance payment) or liability (arising from advance receipt). If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The application of this interpretation had no impact on the Bank's financial statements.
- (v) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, only PFRS 1 (Amendments), *First-time Adoption of Philippine Financial Reporting Standards – Deletion of Short-term Exemptions*, is relevant to the Bank but had no material impact on the Bank's financial statements. The amendments removed short-term exemptions in PFRS 1 covering PFRS 7, *Financial Instruments: Disclosures*, PAS 19, *Employee Benefits*, and PFRS 10, *Consolidated Financial Statements*, because the reporting period to which the exemptions applied have already transpired.

(b) *Effective in 2018 that are not Relevant to the Bank*

The following amendments and improvements to existing standards are mandatorily effective for annual periods beginning on or after January 1, 2018 but are not relevant to the Bank's financial statements:

PFRS 2 (Amendments)	:	Share-based Payment – Classification and Measurement of Share-based Payment Transactions
PFRS 4 (Amendments)	:	Insurance Contracts – Applying PFRS 9 with PFRS 4, <i>Insurance Contracts</i>
Annual Improvements to PFRS (2014-2016 Cycle) PAS 28	:	Investments in Associates and Joint Ventures – Measuring and Associate or Joint Venture at Fair Value

(c) *Effective Subsequent to 2018 but not Adopted Early*

There are new PFRS, amendments, interpretations and improvements to existing standards effective for annual periods subsequent to 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Bank's financial statements:

- (i) PAS 19 (Amendments), *Employee Benefits – Plan Amendment, Curtailment or Settlement* (effective January 1, 2019). The amendments require the use of updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after the plan amendment, curtailment or settlement when the entity remeasures its net defined benefit liability or asset.



- (ii) PFRS 9 (Amendments), *Financial Instruments – Prepayment Features with Negative Compensation* (effective from January 1, 2019). The amendments clarify that prepayment features with negative compensation attached to financial instruments may still qualify under the solely payment of principal and interest (SPPI) test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at FVOCI.
  
- (iii) PFRS 16, *Leases* (effective from January 1, 2019). The new standard will eventually replace PAS 17, *Leases*, and its related interpretation of IFRIC 4, *Determining Whether an Arrangement Contains a Lease*. For lessees, it requires to account for leases “on-balance sheet” by recognizing a “right of use” asset and a lease liability. The lease liability is initially measured as the present value of future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain. In subsequent periods, the “right-of-use” asset is accounted for similarly to a purchased asset subject to depreciation or amortization. The lease liability is accounted for similarly to a financial liability using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17, where lease payments are recognized as expense on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee’s benefit).

For lessors, lease accounting is similar to PAS 17’s. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same with those applied in PAS 17. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, treatment of initial direct costs and lessor disclosures.

Management is currently in the process of determining the impact of PFRS 16 and has initially assessed that the application of this new standard would likely result in significant adjustment to the reported resources and liabilities of the Bank to account for its long-term leases.

- (iv) IFRIC 23, *Uncertainty Over Income Tax Treatments* (effective from January 1, 2019). The interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Bank to consider the probability of the tax treatment being accepted by the tax authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Bank has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above.

- (v) Annual Improvements to PFRS 2015-2017 Cycle (effective from January 1, 2019). Among the improvements, the following amendments are relevant to the Bank but had no material impact on the Bank's financial statements as these amendments merely clarify existing requirements:
- PAS 12 (Amendments), *Income Taxes – Tax Consequences of Dividends*. The amendments clarify that all income tax consequence of dividend payments should be recognized in profit or loss.
  - PAS 23 (Amendments), *Borrowing Costs – Eligibility for Capitalization*. The amendments clarify that any specific borrowing which remains outstanding after the related qualifying asset is ready for its intended purpose, such borrowing will then form part of the entity's general borrowings when calculating the capitalization rate for capitalization purposes.
- (vi) Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material* (effective January 1, 2020). The amendments clarify the definition of 'materiality' in PAS 1 and how it should be applied. The amendments also improve the explanations of the definition and ensure consistency across all PFRS and other pronouncements.

### **2.3 Financial Assets**

Financial assets are recognized when the Bank becomes a party to the contractual terms of the financial instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

(a) *Classification, Measurement and Reclassification of Financial Assets in Accordance with PFRS 9 (Applicable to 2018)*

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. The classification and measurement of financial assets are described below.

(i) *Financial Assets at Amortized Cost*

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Bank's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are SPPI on the principal amount outstanding.

Financial assets meeting these criteria are measured initially at fair value plus transaction costs. They are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

Where the business model is to hold assets to collect contractual cash flows, the Bank assesses whether the financial instruments' cash flows represent SPPI. In making this assessment, the Bank considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement [(see Note 3.1(c)]. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVTPL.

The Bank's financial assets at amortized cost are presented in the statement of financial position as Cash and Other Cash Items, Due from BSP, Due from Other Banks, Held-to-Collect Financial Assets, Loans and Receivables and Refundable deposits (presented under Other Resources account).

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise of accounts with original maturities of three months or less from placement date, including cash and other cash items and non-restricted balances of Due from BSP, Due from Other Banks, and Securities under reverse repurchase agreement (SPURRA) (presented as part of Loans and Other Receivables account). These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

(ii) *Financial Assets at Fair Value Through Other Comprehensive Income*

The Bank accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell ("hold to collect and sell"); and
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Bank can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Bank for trading.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Surplus Free account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

*(iii) Financial Assets at Fair Value Through Profit or Loss*

Financial assets that are held within a different business model other than “hold to collect” or “hold to collect and sell” are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the Bank designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Bank has not designated any financial assets at FVOCI.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are SPPI.

The Bank can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Bank is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument’s contractual cash flows meet the amortized cost criteria.

A change in the objective of the Bank’s business model will be effected only at the beginning of the next reporting period following the change in the business model.

*(b) Classification, Measurement and Reclassification of Financial Assets in Accordance with PAS 39 (Applicable to 2017 and 2016)*

Financial assets other than those designated and effective as hedging instruments are classified into the following categories: financial assets at FVTPL, loans and receivables, held-to-maturity investments and AFS financial assets. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which the investments were acquired.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at FVTPL are initially recognized at fair value plus any directly attributable transaction costs. Financial assets carried at FVTPL are initially recorded at fair value and the related transaction costs are recognized in profit or loss. A more detailed description of the categories of the applicable financial assets are presented as follows:

*(i) Loans and Receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Bank provides money or services directly to a debtor with no intention of trading the receivables.

The Bank's financial assets categorized as loans and receivables are presented as Cash and Other Cash Items, Due from BSP, Due from Other Banks, Loans and Other Receivables and Refundable deposits (presented under Other Resources account) in the statement of financial position. For purposes of reporting cash flows, cash and cash equivalents include cash and other cash items, due from BSP and due from other banks with original maturities of three months or less from placement date.

Loans and receivables are subsequently measured at amortized cost using the effective interest method, less impairment loss, if any.

(ii) *HTM Financial Assets*

This category includes non-derivative financial assets with fixed or determinable payments and a fixed date of maturity that the Bank has the positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. If the Bank were to sell other than an insignificant amount of HTM financial assets, the whole category would be tainted and reclassified to AFS financial assets. The Bank currently holds government, government-owned and controlled corporation, and corporate bonds designated into this category.

Subsequent to initial recognition, HTM financial assets are measured at amortized cost using the effective interest method, less impairment losses, if any.

(iii) *AFS Financial Assets*

This category includes non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. The Bank's AFS financial assets include government and corporate bonds.

All financial assets within this category are subsequently measured at fair value. Gains and losses from changes in fair value are recognized in other comprehensive income, net of any income tax effects, and are reported as part of the Revaluation Reserves account in equity, except for interest and dividend income, impairment losses and foreign exchange differences on monetary assets, which are recognized in profit or loss.

When the financial asset is disposed of or is determined to be impaired, that is, when there is a significant or prolonged decline in the fair value of the security below its cost, the cumulative fair value gains or losses recognized in other comprehensive income is reclassified from equity to profit or loss and is presented as reclassification adjustment within other comprehensive income even though the financial asset has not been derecognized.



(c) *Effective Interest Rate Method and Interest Income*

Under both PFRS 9 and PAS 39, interest income is recorded using the effective interest rate (EIR) method for all financial instrument measured at amortized cost and financial instrument designated at FVTPL. Interest income on interest bearing financial assets measured at FVOCI under PFRS 9, similar to interest-bearing financial assets classified as available-for-sale or held to maturity under PAS 39, are also recorded by using the EIR method. The EIR is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

The EIR is calculated by taking into account any discount or premium on acquisition, fees and costs that are an integral part of EIR. The Bank recognizes interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the loan. Hence, it recognizes the effect of potentially different interest rates charged at various stages, and other characteristics of the product life cycle (including prepayments, penalty interest and charges).

If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the adjustment is booked as a positive (negative) adjustment to the carrying amount of the asset in the balance sheet with an increase (reduction) in Interest income. The adjustment is subsequently amortized through interest and similar income in the statement of income.

The Bank calculates interest income by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

(d) *Impairment of Financial Assets Under PFRS 9 (Applicable to 2018)*

Starting January 1, 2018, the Bank recognizes allowance for ECL on a forward-looking basis associated with its financial assets at amortized cost, debt securities at FVOCI, and loan commitments issued.

Recognition of credit losses is no longer dependent on the Bank's identification of a credit loss event. Instead, the Bank considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

The Bank measures loss allowances at an amount equal to lifetime ECL, except for the following financial instruments for which they are measured as 12-month ECL:

- debt securities that are identified to have ‘low credit risk’ at the reporting date; and
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition.

For these financial instruments, the allowance for credit losses is based on 12-month ECL associated with the probability of default of a financial instrument in the next 12 months (referred to as ‘Stage 1’ financial instruments). Unless there has been a significant increase in credit risk subsequent to the initial recognition of the financial asset, a lifetime ECL (which are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial asset) will be recognized (referred to as ‘Stage 2’ financial instruments). ‘Stage 2’ financial instruments also include those loan accounts and facilities where the credit risk has improved and have been reclassified from ‘Stage 3’. A lifetime ECL shall be recognized for ‘Stage 3’ financial instruments, which include financial instruments that are subsequently credit-impaired, as well as purchased or originated credit-impaired (POCI) assets.

The Bank’s definition of credit risk and information on how credit risk is mitigated by the Bank are disclosed in Note 4.3.

#### *Measurement of ECL*

The measurement of the ECL reflects: (i) an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes; (ii) the time value of money; and, (iii) reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

The Bank’s detailed ECL measurement, as determined by the management, is disclosed in Note 4.3.6(a).

#### *(e) Impairment of Financial Assets under PAS 39 (Applicable to 2017 and 2016)*

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about certain loss events, including, among others: (i) significant financial difficulty of the issuer or debtor; (ii) a breach of contract, such as a default or delinquency in interest or principal payments; (iii) the probability that the borrower will enter bankruptcy or other financial reorganization; (iv) the disappearance of an active market for that financial asset because of financial difficulties; or, (v) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot be identified yet with the individual financial assets in the group.

The Bank recognizes impairment losses based on the category of financial assets as follows:

(i) *Financial assets carried at amortized cost*

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the Bank includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Financial assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is an objective evidence that an impairment loss on loans and receivables or HTM financial assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss. If a loan and receivable or HTM financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. When practicable, the Bank may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosures less costs for obtaining and selling the collateral, whether or not the foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics, i.e., on the basis of the Bank's or BSP's grading process that considers asset type, industry, collateral type, status and other relevant factors. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently.

Estimates of changes in future cash flows for groups of assets should reflect and be consistent with changes in related observable data from period to period. The methodologies and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures, including approval from the management and the BOD, have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off are recognized as an income. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in profit or loss.

When possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Management continuously reviews restructured loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subjected to an individual or collective impairment assessment, calculated using the loans' original effective interest rate. The difference between the original loan and the present value of the restructured cash flows, discounted at the original effective interest rate, is recognized in profit or loss as part of Impairment Losses.

(ii) *Financial assets carried at fair value with changes recognized in other comprehensive income*

In the case of investments classified as AFS financial assets, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for AFS financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in other comprehensive income as part of equity – is reclassified from other comprehensive income to profit or loss as a reclassification adjustment. Impairment losses recognized in profit or loss on equity instruments are not reversed through profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as AFS financial assets increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

(f) *Derecognition of Financial Assets*

(i) *Modification of Loans*

When the Bank derecognizes a financial asset through renegotiation or modification of contractual cash flows of loans to customers, the Bank assesses whether or not the new terms are substantially different to the original terms. The Bank considers, among others:

- if the borrower is in financial difficulty, whether the modification merely reduces the contractual cash flows to amounts the borrower is expected to be able to pay;
- whether any substantial new terms are introduced that will affect the risk profile of the loan;
- significant extension of the loan term when the borrower is not in financial difficulty;
- significant change in the interest rate;
- change in the currency the loan is denominated in; and/or,
- insertion of collateral, other security or credit enhancements that will significantly affect the credit risk associated with the loan.

If the terms are substantially different, the Bank derecognizes the financial asset and recognizes a “new” asset at fair value, and recalculates a new effective interest rate for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation, including for the purpose of determining whether a significant increase in credit risk has occurred. However, the Bank also assesses whether the new financial asset recognized is deemed to be credit-impaired at initial recognition, especially in circumstances where the renegotiation was driven by the debtor being unable to make the originally agreed payments. Difference between the carrying amount of the old financial asset derecognized and the fair value of the new financial asset is recognized as gain or loss in profit or loss upon derecognition. As to the impact on ECL measurement, the expected fair value of the “new” asset is treated as the final cash flow from the existing financial asset at the date of derecognition. Such amount is included in the calculation of cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Bank recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows of the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets). As to the impact on ECL measurement, the derecognition of the existing financial asset will result in the expected cash flows arising from the modified financial asset to be included in the calculation of cash shortfalls from the existing financial asset.



(ii) *Derecognition of Financial Assets other than Modification*

A financial asset (or where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognize the financial asset and a collateralized borrowing for the proceeds received.

**2.4 *Offsetting Financial Instruments***

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

**2.5 *Bank Premises, Furniture, Fixtures and Equipment***

Land is stated at cost less allowance for impairment losses, if any. All other bank premises, furniture, fixtures and equipment are stated at cost less accumulated depreciation, amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

Building and improvements	5 to 25 years
Transportation equipment	3 to 5 years
Furniture, fixtures and equipment	3 to 5 years

Leasehold improvements are amortized over the term of the lease or useful lives of the improvements of ten years, whichever is shorter.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.15).

The residual values, estimated useful lives and method of depreciation and amortization of bank premises, furniture, fixtures and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of bank premises, furniture, fixtures and equipment, including the related accumulated depreciation and amortization and any impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is presented as part of Gain on sale of non-financial assets under Other Operating Income account in the statement of income in the year the item is derecognized.

## ***2.6 Investment Properties***

Investment properties pertain to parcels of land, building and improvements acquired by the Bank in settlement of loans from defaulting borrowers through foreclosure or auction in payment which are held either to earn rental income or for capital appreciation or both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

Investment properties are measured initially at acquisition cost. Directly attributable cost incurred such as legal fees, transfer taxes and other transaction costs are capitalized as part of the carrying amount of investment properties.

The Bank adopted the cost model in measuring its investment properties; hence, these are carried at cost less accumulated depreciation and any impairment in value, if any. Investment properties, except land, are depreciated on a straight-line basis over a period of ten years.

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the disposal of an investment property is recognized in profit or loss and is presented as part of Gain on sale of non-financial assets under Other Operating Income in the statement of income in the year of disposal.

Direct operating expenses related to investment properties, such as repairs and maintenance, and real estate taxes are normally charged against current operations in the period in which these costs are incurred.

## ***2.7 Other Resources***

Other resources pertain to other assets that are controlled by the Bank as a result of past events. These are recognized in the financial statements when it is probable that the future economic benefits will flow to the Bank and the asset has a cost or value that can be measured reliably.

## ***2.8 Intangible Assets***

Intangible assets include computer software licenses, which is presented as part of Other Resources account. Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and install the specific software. These costs are amortized on a straight-line basis over the expected useful life of three to seven years. Costs associated with maintaining computer software are expensed as incurred.

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognized in profit or loss.

## **2.9 Financial Liabilities**

Financial liabilities, which include deposit liabilities, bills payable and other liabilities (except tax-related payables) are recognized when the Bank becomes a party to the contractual terms of the instrument.

All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss as part of Interest Expense in the statement of income.

Deposit liabilities and other liabilities are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

Bills payable are recognized initially at fair value, equivalent to the issue proceeds (fair value of consideration received), net of direct issue costs. Bills payable are subsequently measured at amortized cost. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Dividend distributions to shareholders are recognized as financial liabilities when the dividends are declared by the Bank.

Financial liabilities are derecognized from the statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

## **2.10 Equity**

Capital stock represents the nominal value of shares that have been issued.

Surplus reserve pertains to the appropriation of the Surplus account, brought about by cases when the allowance for credit losses on 'Stage 1' loan accounts computed under the requirements of PFRS 9 is less than the 1% GLLP required by the BSP. This is in pursuant to BSP Circular No. 1011, *Guidelines on the Adoption of PFRS 9*, which requires financial institutions to set up GLLP equivalent to 1% of all outstanding 'Stage 1' on-balance sheet loan accounts.

Surplus free represents all current and prior period results of operations as disclosed in the statement of profit or loss, reduced by the amount of dividends declared.

Revaluation reserves consist of:

- (a) Net unrealized fair value gains or losses arising from remeasurements of financial assets at FVOCI (2018) and AFS financial assets (2017); and
- (b) Remeasurements of post-employment defined benefit plan comprising of net accumulated actuarial gains or losses arising from experience adjustments and other changes in actuarial assumptions, and actual return on plan assets (excluding account included in net interest).

### ***2.11 Provisions and Contingencies***

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Bank that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Bank can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

### ***2.12 Other Income and Expense Recognition***

Prior to January 1, 2018, revenue is recognized to the extent that the revenue can be reliably measured; it is probable that future economic benefits will flow to the Bank; and the expenses and costs incurred and to be incurred can be measured reliably.

In 2018, revenue is recognized only when (or as) the Bank satisfies a performance obligation by transferring control of the promised services to the customer. A contract with a customer that results in a recognized financial instrument in the Bank's financial statements may be partially within the scope of PFRS 9 and partially within the scope of PFRS 15. In such case, the Bank first applies PFRS 9 to separate and measure the part of the contract that is in-scope of PFRS 9, and then applies PFRS 15 to the residual part of the contract. Expenses and costs, if any, are recognized in profit or loss upon utilization of the assets or services or at the date these are incurred. All finance costs are reported in profit or loss on accrual basis.

The Bank also earns service fees on various banking services and gains on sale of properties which are supported by contracts approved by the parties involved. These revenues are accounted for by the Bank in accordance with PFRS 15.

For revenues to be accounted for under PFRS 15, the following information about the nature and timing of satisfaction of performance obligations in contracts with customers including significant payment terms, and the related revenue recognition policies:

- (a) *Fees and commissions* – are generally recognized when the service has been provided. These include commissions and fees arising from loans, deposits and other banking transactions and are taken up as income based on agreed terms and conditions.
- (b) *Gain on sale of non-financial assets* – is recognized when the title to the properties is transferred to the buyer or when the collectibility of the entire sales price is reasonably assured. This is included in profit or loss as part of Other Operating Income.

### ***2.13 Leases – Bank as Lessee***

Leases, which do not transfer to the Bank substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in profit or loss on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred.

The Bank determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

### ***2.14 Foreign Currency Transactions and Translations***

The accounting records of the Bank are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

### ***2.15 Impairment of Non-financial Assets***

The Bank's bank premises, furniture, fixtures and equipment, investment properties, intangible assets, and other non-financial assets are subject to impairment testing. All other individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.



Impairment loss is recognized for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts, which is the higher of its fair value less costs to sell and its value in use. The recoverable amount is the higher of fair value, reflecting market conditions, less costs to sell and value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Bank's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist and the carrying amount of the asset is adjusted to the recoverable amount resulting in the reversal of the impairment loss.

### ***2.16 Employee Benefits***

The Bank provides post-employment benefits to employees through a defined benefit plan, defined contribution plan, and other employee benefits which are recognized and measured as follows:

#### *(a) Post-employment Defined Benefit*

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Bank, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Bank's defined benefit post-employment plan covers all regular full-time employees. The pension plan is tax-qualified, non-contributory and administered by a trustee.

The asset or liability recognized in the statement of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero coupon government bonds [using the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL) in 2018; Philippine Dealing & Exchange Corp. (PDEX) in 2017], that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. BVAL provides evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. Net interest is reported as part of Interest Expense or Interest Income account in the statement of income.

Past service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

(b) *Defined Contribution Plan*

A defined contribution plan is a post-employment plan under which the Bank pays fixed contributions into an independent entity (e.g., Social Security System). The Bank has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred.

(c) *Termination Benefits*

Termination benefits are payable when employment is terminated by the Bank before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Bank recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

(d) *Bonuses*

The Bank recognizes a liability and an expense for accrual of bonuses. The Bank recognizes a provision where it is contractually obliged to pay the benefits.

(e) *Compensated Absences*

Unavailed leaves, included in Accrued expenses under Other Liabilities account in the statement of financial position, are recognized as expense at the amount the Bank expects to pay at the end of reporting period. Each regular employee is entitled to 15 days vacation and sick leaves each year. Five of the vacation leaves are convertible into cash when unused and can be carried forward to the next taxable year. The maximum vacation leaves that can be accumulated by each employee is 45 days. Sick leaves, on the other hand, are non-convertible but cumulative.

### ***2.17 Borrowing Costs***

Borrowing costs are recognized as expense in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

### ***2.18 Income Taxes***

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of each reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Bank has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same taxation authority.

### ***2.19 Related Party Transactions and Relationships***

Related party transactions are transfers of resources, services or obligations between the Bank and its related parties, regardless of whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Bank; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Bank that gives them significant influence over the Bank and close members of the family of any such individual; and, (d) the Bank's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

### ***2.20 Earnings Per Share***

Basic earnings per share is determined by dividing the net profit by the weighted average number of common shares subscribed and issued during the year after retroactive adjustment for stock dividend, stock split and reverse stock split declared during the year, if any.

Diluted earnings per share is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Bank does not have dilutive potential shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

### ***2.21 Segment Reporting***

Operating segments are reported in a manner consistent with the internal reporting provided to the Bank's chief operating decision-maker. The chief operating decision-maker is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Bank's products and services. Each of these operating segments is managed separately as each of these services requires different technologies and resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies of the Bank used for segment reporting under PFRS 8, *Operating Segments*, is the same as those used in its financial statements. In addition, corporate resources which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

The Bank's operations are organized according to the nature of the products and services provided. However, management does not view the Bank's business operations, activities and components separately but rather they view the Bank as a whole. Accordingly, no business segment information is presented in its financial statements.

## ***2.22 Events After the End of the Reporting Period***

Any post-year-end event that provides additional information about the Bank's financial position at the end of reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

### **3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES**

The preparation of the Bank's financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

#### ***3.1 Critical Management Judgments in Applying Accounting Policies***

In the process of applying the Bank's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

*(a) Application of ECL to HTC Financial Assets and Financial Assets at FVOCI (Applicable to 2018)*

The Bank uses a provision matrix to calculate ECL for all debt instruments carried at amortized cost and FVOCI, together with loan commitments and financial guarantee contracts, if any. The allowance for impairment is based on the ECLs associated with the probability of default of a financial instrument in the next 12 months, unless there has been a significant increase in credit risk since origination of the financial instrument, in such case, a lifetime ECL for the instrument is recognized.

The Bank has established a policy to perform an assessment, at the end of each reporting period, whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument.

*(b) Evaluation of Business Model Applied and Testing the Cash Flow Characteristics of Financial Assets in Managing Financial Instruments (Applicable to 2018)*

The Bank manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows, largely its core deposit funding arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for trading activities consistent with its risk appetite.

The Bank developed business models which reflect how it manages its portfolio of financial instruments. These business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Bank) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).



In determining the classification of a financial instrument, the Bank evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Bank (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to the Bank's investment, trading and lending strategies. Furthermore, the Bank assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria.

In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Bank assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Bank considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

In addition, if more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Bank considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with an HTC business model if the Bank can explain the reasons for those sales and why those sales do not reflect a change in Bank's investment objective for the business model.

(c) *Classifying Financial Assets as HTM Financial Assets (Applicable to 2017)*

In classifying non-derivative financial assets with fixed or determinable payments and fixed maturity, such as bonds, as HTM investments, the Bank evaluates its intention and ability to hold such investments up to maturity. This classification requires significant judgment. In making this judgment, the Bank evaluates its intention and ability to hold such investments up to maturity.

If the Bank fails to keep these investments at maturity other than for the allowed specific circumstances as allowed under the standards, it will be required to reclassify the entire class to AFS securities. The investments would therefore be measured at fair value and not at amortized cost. However, the tainting provision will not apply if the sales or reclassifications of HTM investments are so close to maturity or the financial asset's call date that changes in the market rate of interest would not have a significant effect on the financial asset's fair value; occur after the Bank has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or, are attributable to an isolated event that is beyond the control of the Bank, is nonrecurring and could not have been reasonably anticipated by the Bank.

(d) *Evaluating Impairment of AFS Financial Assets (Applicable to 2017)*

The determination when an investment is other-than-temporarily impaired requires significant judgment. In making this judgment, the Bank evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows.

Based on the evaluation of information and circumstances affecting the Bank's AFS financial assets, management concluded that the assets are not impaired as of December 31, 2017. Future changes in those information and circumstances might significantly affect the carrying amount of the assets.

(e) *Distinguishing Investment Properties and Owner-occupied Properties*

The Bank determines whether a property qualifies as an investment property. In making its judgment, the Bank considers whether the property generates cash flows largely independent of the other assets held by the Bank. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production, supply process, and in the Bank's banking operation. The management has determined that the land and, building and improvements acquired by the Bank from defaulting borrowers are classified as investment properties.

(f) *Distinction between Operating and Finance Leases*

The Bank has entered into various lease agreements as a lessee. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risks and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of resources and liabilities. Based on management's judgment, such leases were determined to be operating leases.

(g) *Recognition of Provisions and Contingencies*

Judgment is exercised by management to distinguish the difference between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.11 and relevant disclosures are presented in Note 24.

In dealing with the Bank's various legal proceedings, its estimate of the probable costs that may arise from claims and contingencies has been developed in consultation and coordination with the Bank's internal and external counsels acting in defense for the Bank's legal cases and are based upon the analysis of probable results.

Although the Bank does not believe that its dealing on these proceedings will have material adverse effect on the Bank's financial position, it is possible that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies conducted relating to those proceedings.

### **3.2 Key Sources of Estimation Uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of resources and liabilities within the next reporting period:

(a) *Estimation of Allowance for ECL (Applicable to 2018)*

The Bank provides ECL for financial instruments that have passed the SPPI test (see Note 2.3). The Bank's ECL calculations are outputs of complex models with a number of underlying assumptions which include: the Bank's criteria for assessing if there has been a significant increase in credit risk; and, development of expected credit loss models, including the choice of inputs relating to macroeconomic variables. The calculation of credit-impairment provisions also involves expert credit judgement to be applied based upon counterparty information received from various sources including relationship managers and on external market information.

The analysis of the allowance for impairment and the ECL assessed on financial assets are shown in Note 4.3.7.

(b) *Impairment of HTM Financial Assets, Loans and Other Receivables and Refundable deposits (Applicable to 2017)*

The Bank reviews its HTM financial assets, loans and other receivables portfolios and refundable deposits to assess impairment at least on a monthly basis. In determining whether an impairment loss should be recorded in profit or loss, the Bank makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from the financial asset or a portfolio of similar financial assets. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers or issuers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

Management evaluates the amount of impairment loss based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

The carrying value of HTM financial assets, loans and other receivables and refundable deposits and the analysis of their respective allowances for impairment, if any, are shown in Notes 9.4, 10 and 13, respectively.

(c) *Fair Value Measurement for Financial Instruments*

Management applies valuation techniques to determine the fair value of financial instruments where active market quotes are not available. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. Where such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arm's length transaction at the end of the reporting period.

The fair value information related to financial assets and financial liabilities is disclosed in Note 6. The carrying values of the Bank's financial assets at FVOCI (previously AFS financial assets) and the amounts of fair value changes recognized on those assets are disclosed in Note 9.1.

(d) *Estimation of Useful Lives of Bank Premises, Furniture, Fixtures and Equipment, Investment Properties and Computer software*

The Bank estimates the useful lives of property and equipment, investment properties and computer software (classified under Other Resources) based on the period over which the assets are expected to be available for use. The estimated useful lives of bank premises, furniture, fixtures and equipment, investment properties and computer software are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of bank premises, furniture, fixtures and equipment are analyzed in Note 11 while investment properties and computer software are analyzed in Notes 12 and 13, respectively.

Based on management's assessment as at December 31, 2018 and 2017, there is no change in estimated useful lives of bank premises, furniture, fixtures and equipment, investment properties and computer software during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

(e) *Determination of Fair Value of Investment Properties*

The Bank's investment properties are composed of parcels of land, buildings and improvements which are held for capital appreciation and are measured using cost model. The estimated fair value of investment properties disclosed in Note 6.4 is determined on the basis of the appraisals conducted by professional appraiser applying the relevant valuation methodologies as discussed therein.

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

A significant change in key inputs and sources of information used in the determination of the fair value disclosed for those assets may result in adjustment in the carrying amount of the assets reported in the financial statements if their fair value will indicate evidence of impairment.

(f) *Determination of Realizable Amount of Deferred Tax Assets*

The Bank reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Management assessed that the deferred tax assets recognized as at December 31, 2018 and 2017 will be fully utilized within the prescribed availment period. The carrying value of deferred tax assets as of those dates is disclosed in Note 20.

(g) *Estimation of Impairment of Non-financial Assets*

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.15). Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in those assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

As of December 31, 2018 and 2017, the Bank has not recognized any impairment losses on its bank premises, furniture, fixtures and equipment and computer software. Impairment losses recognized by the Bank on investment properties, on the other hand, are discussed in Note 12.

(h) *Valuation of Post-employment Defined Benefit Plan*

The determination of the Bank's obligation and cost of post-employment and other retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in Note 19 and include, among others, discount rates and salary increase rates. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit asset or obligation in the next reporting period.

The amounts of retirement benefit asset (obligation) and expense and an analysis of the movements in the estimated present value of defined benefit obligation, as well as the significant assumptions used in estimating such obligations are presented in Note 19.2.

#### **4. RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Bank is exposed to a variety of financial risks in relation to financial instruments. The Bank's financial assets and financial liabilities by category are summarized in Note 5. The main types of risks are market risk, credit risk and liquidity risk.

The Bank recognizes that risk management is an activity critical to its success. It is committed to ensure constant adherence to best practices and standards and to apply prudence and accountability in its risk-taking activities. The Bank exposes itself to a myriad of risks arising from the use of financial instruments. In particular, these financial risks are mainly exposure to credit, liquidity and market risks. Consequently, the Bank has put in place the appropriate risk management structures, policies, and processes to address each type of risk. The key risk processes involve identifying, measuring, controlling and monitoring risks.



#### **4.1 Risk Management Structure**

The following structure shows the Bank's overall approach to risk management:

(a) *Board of Directors*

The BOD has the ultimate responsibility for approving and periodically reviewing the risk strategies and significant policies of the Bank. It adopts policies and guidelines to govern the safe and prudent functioning of the Bank with the end in view of effectively managing all risks in its activities. The policies to be formulated include, but not limited to, lending, investing, fund sourcing, liquidity management, personnel administration, and internal control.

(b) *Risk Oversight Committee*

Risk Oversight Committee (ROC) is the board level committee responsible for the development and oversight of the risk management program of the Bank. It oversees the system of limits to discretionary authority that the BOD delegates to management, ensures that the system remains effective, that the limits are observed and that immediate corrective actions are taken whenever limits are breached.

(c) *Senior Management*

Senior Management is responsible for the design, implementation and maintenance of effective management program. They also ensure compliance with laws and regulations and create systems to measure and monitor performance.

(d) *Risk Unit*

Risk Unit (RU) performs an independent risk governance function within the Bank. It is tasked with identifying, measuring, controlling and monitoring existing and emerging risks inherent in the Bank. The unit develops and employs risk assessment tools to facilitate risk identification and measurement. It is responsible for developing and implementing the framework for policies and practices to assess and manage enterprise-wide risks. It also develops and endorses risk tolerance limits for approval of the BOD through ROC, and monitors compliance with the approved risk tolerance limits. It regularly reports to the BOD, through the ROC, the results of its risk monitoring.

(e) *Executive Credit Committee*

A board level committee responsible to oversee the credit risk-taking activities, quality and profitability of the credit portfolio, and credit evaluation process. All credit proposals beyond the credit approving limit of the Credit Committee passes through this committee for final approval. This committee also endorses credit proposals beyond its approving limit to the BOD for final approval.

(f) *Asset-Liability Management Committee*

A management level committee responsible for the overall management of the Bank's liquidity risks. It monitors the Bank's liquidity position and reviews the impact of strategic decisions on liquidity. It is responsible for managing liquidity risks and ensuring that the Bank's exposures remain within established tolerance levels.

(g) *Compliance Unit*

This unit is responsible for reviewing any legal or regulatory matters that could have a significant impact on the Bank's financial statements and compliance with laws and regulations. It reviews the effectiveness and adequacy of the system for monitoring compliance with laws and regulations. The Chief Compliance Officer regularly reports to the BOD.

(h) *Internal Audit Department*

Internal Audit Department (IAD) provides an independent assessment of the Bank's management and effectiveness of existing internal control systems through adherence testing of processes and controls across the organization. The IAD audits risk management processes throughout the Bank. It employs a risk-based audit approach that examines both the adequacy of the procedures and the Bank's compliance with the procedures. It discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee of the BOD.

**4.2 Market Risk**

The Bank is exposed to market risk through its use of financial instruments and specifically to interest rate risk and certain other price risk which resulted from its operating, investing and financing activities.

(a) *Interest Rate Risk*

The Bank follows a prudent policy on managing its assets and liabilities so as to ensure that exposure to fluctuations in interest rates are kept within acceptable limits.

As a result of these, the Bank's exposure to interest rate fluctuations, and other market risks, is significantly reduced.

The Bank, in keeping with banking industry practice, maintains a large portion of its deposit base on short-term deposits. Savings and demand accounts, and time deposit accounts constitute 75.1% and 24.9%, respectively, of the total deposit liabilities as of December 31, 2018 and 75.3% and 24.7%, respectively, as of December 31, 2017. Rates on time deposits and special savings account are usually priced according to the amount deposited.

As of December 31, 2018 and 2017, the Bank's loans and other receivables have fixed interest rates.

The following table provides for the effective interest rates by period of maturity of the Bank as of December 31, 2018 and 2017.

	2018			2017		
	Less than Three Months	Three Months to One Year	More than One Year	Less than Three Months	Three Months to One Year	More than One Year
<b>Resources</b>						
Due from other banks	0.0% - 2.9%	2.75%	-	0.0% - 4.0%	3.3%	-
Loans and other receivables	3.3% - 48%	3.3% - 48%	3.3% - 30%	6.3% - 48.0%	6.3% - 48.0%	6.0% - 30.0%
Financial assets at FVOCI	-	-	3.3% - 5.85	-	-	-
HTC financial assets	-	3.9%	4.3% - 5.8%	-	-	-
AFS financial assets	-	-	-	-	-	3.3% - 5.8%
HTM financial assets	-	-	-	6.8%	2.1%	3.9% - 5.8%
Sales contract receivables	0 - 12.0%	0 - 12.0%	7.0% - 12%	0 - 12.0%	10.0 - 12.0%	9.0% - 12.0%
<b>Liabilities</b>						
Saving deposits	0.3%	-	-	0.3%	-	-
Time deposits	0.5% - 3%	0.8% - 3%	0.9% - 7%	1.5% - 2.0%	0.8% - 3%	0.9% - 7.0%
Bills payable	6.3% - 7%	-	-	3.0% - 4.0%	-	-

(b) *Foreign Currency Risk*

The Bank has no significant exposure to foreign currency risks as most transactions are denominated in Philippine pesos, its functional currency. Its foreign currency denominated cash as of December 31, 2018 and 2017 amounted to P0.23 million and P0.17 million, respectively, which is recorded as part of Due from other banks in the statements of financial position (see Note 8).

(c) *Other Price Risk*

The Bank's market price risk arises from its financial assets at FVOCI (AFS financial assets in 2017). The Bank manages exposures to price risk by monitoring the changes in the market price of the investments.

The observed volatility rates of the fair values of the Bank's trading and investment securities and their impact on the Bank's profit before tax and equity as at December 31, 2018 and 2017 are summarized below. These percentages have been determined using standard deviation based on the average market volatility in security prices in the previous 12 months.

	<u>Observed Volatility Rates</u>		<u>Impact of Increase on</u>		<u>Impact of Decrease on</u>	
	<u>Increase</u>	<u>Decrease</u>	<u>Profit Before</u>		<u>Profit Before</u>	
			<u>Tax</u>	<u>Equity</u>	<u>Tax</u>	<u>Equity</u>
<b><u>December 31, 2018</u></b>						
Debt securities						
Corporate bonds	+9.0%	-9.0%	P 9,191,255	P 8,326,216	(P 9,191,255)	(P 8,326,216)
Government bonds	+8.3%	-8.3%	<u>3,682,564</u>	<u>3,217,368</u>	<u>(3,682,564)</u>	<u>(3,217,368)</u>
			<b><u>P 12,873,819</u></b>	<b><u>P 11,543,584</u></b>	<b><u>(P 12,873,819)</u></b>	<b><u>(P 11,543,584)</u></b>
<b><u>December 31, 2017</u></b>						
Debt securities						
Corporate bonds	+2.9%	-2.9%	P 3,208,889	P 2,902,664	(P 3,208,889)	(P 2,902,664)
Government bonds	+2.8%	-2.8%	<u>1,331,537</u>	<u>1,164,290</u>	<u>(1,331,537)</u>	<u>(1,164,290)</u>
			<b><u>P 4,540,426</u></b>	<b><u>P 4,066,954</u></b>	<b><u>(P 4,540,426)</u></b>	<b><u>(P 4,066,954)</u></b>

### 4.3 Credit Risk

Credit risk refers to the potential loss of the Bank's earnings arising from the inability to review and analyze requests for credit to determine likelihood of repayment. This includes the failure to manage the risk that loss is incurred if counterparty does not fulfill its financial obligations in a timely manner. Managing credit risk involves defining the principles and parameters governing credit activities at various levels, i.e. strategic level, portfolio level down to individual transaction or account level.

The following tools, among others, are used in identifying, assessing and managing credit risk:

- Established credit policies, asset allocations and concentration limits, collateral acceptance criteria, target market and clearly defined approving authorities;
- Defined documentation policies of approved credit lines;
- Independence of credit control and monitoring functions from the credit risk-taking function;
- Periodic monitoring of individual account performance;
- Regular review of the adequacy of valuation reserves;
- Active loan portfolio management to determine the quality of the loan portfolio, including risks associated with particular industry sectors, loan size and maturity, monitoring portfolio growth, collection performance and delinquency trends, trend of non-performing loans, concentration risk, and other performance indicators; and
- Close monitoring of remedial accounts.

#### 4.3.1 Credit Quality Analysis

The following table sets out information about the credit quality of loans and other receivables, HTC financial assets and financial assets at FVOCI in 2018 and HTM financial assets and AFS financial assets in 2017 based on PFRS 9 description. As of December 31, 2018 and 2017, there are no purchased or originated credit-impaired financial assets in the Bank's financial statements.

	2018				2017
	Stage 1	Stage 2	Stage 3	Total	Total
<b>Loans and other receivables</b>					
Performing:					
Current	P 1,915,027,482	P -	P -	P 1,915,027,482	P 1,676,969,924
Past due	-	15,436,922	-	15,436,922	27,122,190
Non-performing:					
Past due	-	-	42,497,681	42,497,681	21,078,149
Items in litigation	-	-	4,818,192	4,818,192	10,807,007
	1,915,027,482	15,436,922	47,315,873	1,977,780,277	1,735,977,270
Expected credit loss allowance	( 13,781,782)	( 510,380)	( 6,271,621)	( 20,563,783)	( 27,171,585)
Carrying amount	<b><u>P 1,901,245,700</u></b>	<b><u>P 14,926,542</u></b>	<b><u>P 41,044,252</u></b>	<b><u>P 1,957,216,494</u></b>	<b><u>P 1,708,805,685</u></b>
<b>HTC financial assets (2018)</b>					
<b>/HTM financial assets (2017)</b>					
Carrying amount	<b><u>P 134,994,425</u></b>	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 134,994,425</u></b>	<b><u>P 162,072,220</u></b>
<b>Financial assets at FVOCI (2018)</b>					
<b>/AFS financial assets (2017)</b>					
Carrying amount	<b><u>P 146,493,294</u></b>	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 146,493,294</u></b>	<b><u>P 158,206,269</u></b>

Presented below is the comparative information on the Bank's financial assets as of December 31, 2017 based on PAS 39 credit quality description.

	<u>Neither Past Due Nor Impaired</u>	<u>Past Due But Not Impaired</u>	<u>Past Due Individually Impaired</u>	<u>Total</u>
Cash and other cash items	P 37,721,982	P -	P -	P 37,721,982
Due from BSP	185,661,964	-	-	185,661,964
Due from other banks	348,219,813	-	-	348,219,813
AFS financial assets	158,206,269	-	-	158,206,269
HTM financial assets – net	162,072,220	-	-	162,072,220
Loans and other receivables – net	1,660,397,923	37,336,176	11,071,586	1,708,805,685
Refundable deposit	<u>456,937</u>	<u>-</u>	<u>-</u>	<u>456,937</u>
	<u>P 2,552,737,108</u>	<u>P 37,336,176</u>	<u>P 11,071,586</u>	<u>P 2,601,144,870</u>

An aging of past due but not impaired accounts of the Bank reckoned from the past due date per BSP definition follows:

	<u>2018</u>	<u>2017</u>
Up to 30 days	<b>P 12,240,786</b>	P 7,685,817
31 to 60 days	<b>8,423,313</b>	22,371,107
61 to 90 days	<b>4,350,116</b>	3,099,553
91 to 180 days	<b>8,030,043</b>	2,215,573
More than 180 days	<u><b>2,499,464</b></u>	<u>1,964,126</u>
	<u><b>P 35,543,722</b></u>	<u>P 37,336,176</u>

#### **4.3.2 Concentrations of Credit Risk**

Excessive concentration of lending poses undue risk on the Bank's asset quality. The Bank believes that good diversification across economic sectors and kinds of borrowers will lessen this risk.

RU reviews the Bank's loan portfolio monthly, in line with its policy of avoiding significant credit concentration to specific industry or group of borrowers.

To maintain the quality of its loan portfolio, the Bank keeps its risk tolerance limits on asset quality lower than the industry ratio and enforce a stringent policy on credit evaluation, review and monitoring. Credit concentration profile as of December 2018 and 2017 is presented in Note 10.

#### **4.3.3 Credit Risk Assessment**

Loans and receivables, regardless if the accounts have been fully paid, extended or renewed in subsequent year or period, are subjected to evaluation for possible losses. The Bank's estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows, and the passage of time. The assessment of credit risk of a portfolio of assets requires further estimations as to the PDs occurring, of the associated loss ratios, and of default correlations between counterparties; accordingly, such credit risk is measured using probability of default (PD), exposure at default (EAD), and loss given default (LGD), for purposes of measuring ECL.

The Bank uses its internal credit risk rating system (ICRRS) to determine any evidence of potential deterioration in the quality of an instrument that take into consideration both quantitative and qualitative criteria. The rating system classifies performing accounts with weighted score from ICRRS of 70% and above, indicating an extremely strong capacity of the counterparty to meet financial commitments down to accounts with weighted score of less than 50%, demonstrating weakness in the counterparty's economic and financial condition that could lead to payment default on financial commitments. The ICRRS established by the Bank takes into consideration both quantitative and qualitative characteristics of the borrowers. Past due accounts, accounts identified for phase-out and those that exhibit the characteristics of classified loans shall be risk-rated following the guidelines on credit classification per BSP Manual of Regulations for Banks and under the BSP Circular No. 1011, i.e., Especially Mentioned, Substandard, Doubtful or Loss. These guidelines are used by the Bank to assign the individually assessed loan or a group of loans within a particular portfolio segment to a specific stage category under the PFRS 9 loan impairment standards (i.e. Stage 1, 2, 3).

In assessing accounts subject to individual assessment, the Bank has established a materiality threshold of P10.0 million for all exposures. Such threshold shall be regularly reviewed at the end of reporting period to ensure that it appropriately captures what the Bank considers as material items of loan for individual assessment. The provision for ECL for individually assessed exposures shall reflect consideration of the facts and circumstances that affect the repayment of each individual loan as of evaluation date.

A periodic assessment of credit quality may improve the borrower's weighted score or it could lead to one or more scoring downgrades over time; hence could lead to the transfer of credit exposure in different stages of impairment.

For the Bank's debt securities, credit ratings published by reputable external rating agency (such as Standard & Poor's) are used. These ratings are continuously monitored and updated. The PD associated with each rating is determined based on realized default rates over the previous 12 months, as published by the rating agency.

#### ***4.3.4 Assessment of Significant Increase in Credit Risk***

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Bank assesses the change in the risk of a default occurring over the remaining life of the financial instrument. In making this assessment, the Bank assesses on a periodic basis both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information as appropriate.

The Bank's ECL model follows a three-stage impairment approach in determining the loss allowance to be recognized in the financial statements:

- (a) Stage 1 – these are credit exposures that are considered 'performing' and with no SICR since initial recognition or with low credit risk. The loss allowance is determined based on a 12-month ECL.
- (b) Stage 2 – these are credit exposures that are considered 'under performing' and with SICR since initial recognition. A lifetime ECL is recognized for these credit exposures.



- (c) Stage 3 – these are credit exposures with objective evidence of impairment and considered ‘non-performing’. The Bank recognizes a lifetime ECL for all credit-impaired financial assets.

The Bank considers low credit risk for listed debt security when its credit risk rating is equivalent to a globally understood definition of ‘investment grade’ (which should be from at least one major rating agency); other debt securities are considered to be low credit risk when they have a low risk of default and the issuer has a strong capacity to meet its contractual cash flow obligations in the near term.

Financial assets that are credit-impaired on initial recognition are classified as purchased or originated credit-impaired assets. ECL is only recognized or released to the extent that there is a subsequent change in the ECLs.

The criteria for determining whether credit risk has increased significantly vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Bank’s internal credit assessment, the borrower or counterparty is determined to have well-defined credit weaknesses. Under the Bank’s ICRRS, these are exposures rated at least Substandard. For exposures with no internal credit risk rating performed, if contractual payments are more than a specified days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Depending on the number of days past due which differ across the various products of the Bank, a credit exposure may be transferred to Stage 2 or Stage 3. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Bank shall revert to recognizing a 12-month ECL. As a general rule, an upgrade or transfer of credit exposure from Stage 3 to Stage 1 is allowed when there is sufficient evidence to support that full collection of principal and interest is probable, consistent with the Bank’s definition of curing period.

#### ***4.3.5 Definition of Default***

##### *(a) Loans and receivables*

The Bank defines a loan instrument as in default, which is aligned with the definition of credit-impaired, when the borrower is more than 90 days past due on its contractual payments, except for the one day past due threshold for microfinance loan portfolio. As part of a qualitative assessment of whether a customer is in default, the Bank also considers a variety of instances and factors that may indicate unlikelihood to pay which may include (a) significant financial difficulty of the issuer or borrower; (b) the restructuring of a loan by the Bank, for economic or legal reasons relating to the borrower’s financial difficulty, on terms that the Bank would not consider otherwise; or, (c) it becoming probable that the borrower will enter bankruptcy or other financial reorganization. When such events occur, the Bank carefully considers whether the event should result in treating the customer as defaulted.

An instrument is considered to be no longer in default or have cured when the borrower is able to repay the installments in arrears and the account no longer meets any of the default criteria for a consecutive period of 180 days within which the borrower shall make consecutive payments.

These criteria are consistent with the definition of default used for internal credit risk management purposes that is aligned with the default criteria used for regulatory capital purposes. Such definition is consistently applied in determining PD, LGD, and EAD for each loan portfolio segment and throughout the ECL calculations of the Bank.

*(b) Investment in debt securities*

Investments in debt securities is assessed as credit-impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of an event that occurred after the initial recognition of the security (a “loss event”) and that loss event has impact on the estimated future cash flows of the securities. Losses expected as a result of future events, shall also be considered in estimating the ECL.

Objective evidence that the security is impaired includes observable data that comes to the attention of the holder of the security about the following loss events:

- significant financial difficulty of the issuer or obligor;
- breach of contract, such as a default or delinquency in interest or principal payments;
- the financial institution, for economic or legal reasons relating to the issuer’s financial difficulty, granting to the issuer a concession that the financial institution would not otherwise consider;
- it becoming probable that the issuer will enter bankruptcy or other financial reorganization;
- the disappearance of an active market for that security because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of securities since the initial recognition of those assets, although the decrease cannot yet be identified with the individual securities in the portfolio, including adverse change in the payment status of issuers in the portfolio; or national or local economic conditions that correlate with defaults on the securities in the portfolio.

The disappearance of an active market because a financial institution’s held securities are no longer publicly traded is not evidence of impairment. A downgrade of an issuer’s credit rating is not, by itself, evidence of impairment, although it may be evidence of impairment when considered with other available information.

A decline in the fair value of a security below its cost or amortized cost is not necessarily evidence of impairment (for example, a decline in fair value of an investment in debt security that results from an increase in the risk-free interest rate).

#### ***4.3.6 Expected Credit Loss Measurement Inputs***

Integral in the Bank’s established policies in measuring and calculating ECL on financial instrument is the use of appropriate model for each segment of financial asset that applies relevant inputs and assumptions, including forward-looking information as appropriate.

(a) *Key Inputs and Assumptions in the Expected Credit Loss Model*

The key elements used in the calculation of ECL are as follows:

- (i) PD represents an estimate of likelihood of a borrower defaulting on its financial obligation over a given time horizon, either over the next 12 months (12-month PD) or over the remaining lifetime (lifetime PD) of the obligation. In determining PD, the Bank performed segmentation of its credit exposures based on homogenous characteristics. PD of individually assessed credit exposures is determined based on the historical losses incurred over total exposure while PD of collectively assessed credit exposure is determined based on the net flow rate which is developed from historical movements between one days past due bucket to the next.
- (ii) LGD pertains to estimate of loss related to the amount that may not be recovered after the borrower defaults. The Bank estimates LGD parameters based on historical recovery rates of claims against defaulted counterparties, which takes into consideration the realization of any collateral that is integral to the financial asset.
- (iii) EAD represents the gross carrying amount of the exposure in the event of default which include the amortized cost of an instrument and any accrued interest receivable. For lending commitments, the EAD includes the amount of drawn and undrawn irrevocable loan commitments under the contract, which are estimated based on historical observations and forward-looking forecast.

(b) *Overlay of Forward-looking Information*

The Bank incorporates forward-looking information (FLI) in its assessment of SICR and calculation of ECL. The Bank has performed historical analysis and has identified the key macroeconomic variables (MEVs) impacting credit risk associated with its borrowers.

The MEVs and their associated impact on the PD, LGD and EAD vary by financial instrument. The impact of these MEVs on the PD, LGD, and EAD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

The MEVs considered by the Bank includes economic data and forecasts published by government bodies (e.g., BSP and Philippine Statistics Authority). Accordingly, the Bank has identified key drivers for credit risk for each portfolio. Using an analysis on historical data, the Bank has estimated relationships between MEVs and credit risk and credit losses.

As with any economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of inherent uncertainty, and therefore, the actual outcomes may be significantly different to those projections. The Bank considers these forecasts to represent its best estimate of the possible outcomes.

### 4.3.7 Allowance for Expected Credit Loss

The following table show the reconciliation of the loss allowance for ECL by class of financial instruments at the beginning and end of 2018.

(a) *Loans and receivables*

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>Total</u>
Balance at beginning of year, as restated [see Note 2.2(a)(ii)]	P 9,738,749	P 1,816,255	P 6,889,971	P 18,444,975
Transfers:				
Stage 1 to Stage 2	( 104,110)	104,110	-	-
Stage 1 to Stage 3	( 265,130)	-	265,130	-
Stage 2 to Stage 1	487,707	( 487,707)	-	-
Stage 2 to Stage 3	-	( 769,922)	769,922	-
Stage 3 to Stage 1	100,811	-	( 100,811)	-
New assets originated	8,863,419	127,691	3,001,357	11,992,467
Net remeasurement	( 1,425,862)	271,968	3,236,892	2,082,998
Assets derecognized or repaid	( 3,613,802)	( 552,015)	( 1,662,095)	( 5,827,912)
Write-offs	-	-	( 6,128,745)	( 6,128,745)
	<u>4,043,033</u>	<u>( 1,305,875)</u>	<u>( 618,350)</u>	<u>2,118,808</u>
Balance at end of year	<b><u>P 13,781,782</u></b>	<b><u>P 510,380</u></b>	<b><u>P 6,271,621</u></b>	<b><u>P 20,563,783</u></b>

(b) *HTC financial assets and financial assets at FVOCI*

No ECL was recognized for HTC financial assets and financial assets at FVOCI during the year [see Note 2.2(a)(ii)d].

(c) *Loan commitments*

Allowance for ECL recognized both by the Bank related to undrawn loan commitments as of December 31, 2018 amounted to P0.14 million, presented as part of Others under the Other Liabilities account (see Note 16). ECL recognized in profit of loss in 2018 amounted to recovery of P0.11 million, which is presented under Impairment Losses - net in the statement of income.

The information on how the significant changes in the gross carrying amount of the financial instruments contributed to the changes in the amount of allowance for ECL are presented in Note 4.3.8.

#### 4.3.8 Significant Changes in Gross Carrying Amount Affecting Allowance for ECL

The table below provides information how the significant changes in the gross carrying amount of financial instruments in 2018 contributed to the changes in the allowance for ECL.

(a) *Loans and receivables*

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>Total</u>
Balance at beginning of year, as restated [see Note 2.2(a)(ii)]	P1,680,667,532	P 31,994,124	P 22,945,988	P1,735,607,644
Transfers:				
Stage 1 to Stage 2	( 13,090,998)	13,090,998	-	-
Stage 1 to Stage 3	( 23,985,229)	-	23,985,229	-
Stage 2 to Stage 1	8,224,141	( 8,224,141)	-	-
Stage 2 to Stage 3	-	( 12,028,503)	12,028,503	-
Stage 3 to Stage 1	3,011,090	-	( 3,011,090)	-
New assets originated	1,187,789,380	7,057,925	18,668,743	1,213,516,048
Assets derecognized or repaid	( 927,588,434)	( 16,453,481)	( 21,172,755)	( 965,214,670)
Write-offs	-	-	( 6,128,745)	( 6,128,745)
	<u>234,359,950</u>	<u>( 16,557,202)</u>	<u>24,369,885</u>	<u>242,172,633</u>
Balance at end of year	<b><u>P1,915,027,482</u></b>	<b><u>P 15,436,922</u></b>	<b><u>P 47,315,873</u></b>	<b><u>P1,977,780,277</u></b>

(b) *HTC financial assets and financial assets at FVOCI*

There was no significant movement in the Bank's HTC financial assets and financial assets at FVOCI during the year that affected the allowance for ECL (see Note 9).

#### 4.3.9 Collateral

Quality of collateral is one of the considerations in granting of loan as this is an alternative way of collecting from the borrower in case of default. Collateral is valued according to existing credit policies, with the appraisal report as basis of the computed loan value.

As part of the Bank's risk control, a central unit is charged to handle collateral documentation wherein standard documents are used. Any deviation from these pro-forma documents are subject to Executive Credit Committee's approval prior to use and acceptance.

The table below provides the collateral profile of the outstanding loan portfolio (receivables from customers) of the Bank:

	<u>2018</u>	<u>2017</u>
Directors, officers, stockholders and related interests (DOSRI) loans		
Secured:		
Non-risk assets	<b>P 8,790</b>	P 59,795
Others	<u>767,567</u>	<u>566,147</u>
	<b>776,357</b>	625,942
Unsecured	<u>57,845</u>	<u>349,581</u>
	<b>834,202</b>	975,523
Non-DOSRI loans		
Secured:		
Real estate mortgage	<b>1,157,193,169</b>	969,153,431
Non-risk assets	<b>53,939,212</b>	53,234,117
Others	<u>130,204,324</u>	<u>88,959,346</u>
	<b>1,341,336,705</b>	1,111,346,894
Unsecured	<u>543,788,128</u>	<u>564,706,309</u>
	<b>1,885,124,833</b>	1,676,053,203
	<b><u>P 1,885,959,035</u></b>	<b><u>P 1,677,028,726</u></b>

The Bank normally grants loans to borrowers at a maximum rate of 60% of the latest appraised value of the borrowers' collateral. Non-risk assets are securities covered by back-to-back on deposits. Others on the non-DOSRI loans includes chattel mortgages.

The Bank's manner of disposing the collateral for impaired loans and receivables is normally through sale of the assets after foreclosure proceedings are taken place.

#### **4.3.10 Other Information on Credit Risk**

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in cash and cash equivalents are cash in banks and short-term investments which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

#### **4.4 Liquidity Risk**

Liquidity risk is the risk that funds available may not be adequate to meet the credit demands of the Bank's customers and repay deposits on maturity. The Bank manages liquidity risk by holding sufficient liquid assets of appropriate quality to ensure short-term funding requirements are met and by maintaining a loan portfolio with evenly-spaced maturities and cash flows. In addition, the Bank seeks to maintain sufficient liquidity to take advantage of interest rate opportunities when they arise.



The main responsibility of daily asset liability management lies with the Treasury Unit. Liquidity risk management is monitored through Asset-Liability Management Committee. The Bank's principal source of liquidity is comprised of cash and other cash items, due from BSP and due from other banks.

Analysis of maturity profile of the financial assets and financial liabilities of the Bank are shown below.

	2018				
	Less than One Month	One to Three Months	Three Months to One Year	More than One Year	Total
<b>Resources:</b>					
Cash and other cash items	P 57,573,135	P -	P -	P -	P 57,573,135
Due from BSP	193,674,093	-	-	-	193,674,093
Due from other banks	279,770,960	45,398,200	60,000,000	-	385,169,160
Financial assets at FVOCI	-	-	-	146,493,294	146,493,294
HTC financial assets - net	-	-	34,994,425	100,000,000	134,994,425
Loans and other receivables – net	131,005,304	148,267,058	416,751,250	1,261,192,882	1,957,216,494
Refundable deposits	10,000	-	87,366	517,635	615,001
	<u>662,033,492</u>	<u>193,665,258</u>	<u>511,833,041</u>	<u>1,508,203,811</u>	<u>2,875,735,602</u>
<b>Liabilities:</b>					
Deposit liabilities	2,065,550,304	269,699,359	71,123,795	51,359,259	2,457,732,717
Bills payable	65,000,000	-	-	-	65,000,000
Other liabilities	31,826,138	-	-	-	31,826,138
	<u>2,162,376,442</u>	<u>269,699,359</u>	<u>71,123,795</u>	<u>51,359,259</u>	<u>2,554,558,855</u>
<b>Net periodic surplus (gap)</b>	<b>( 1,500,342,950)</b>	<b>( 76,034,101)</b>	<b>440,709,246</b>	<b>1,456,844,552</b>	<b>321,176,747</b>
<b>Cumulative total surplus (gap)</b>	<b>(P 1,500,342,950)</b>	<b>(P 1,576,377,051)</b>	<b>(P 1,135,667,805)</b>	<b>P 321,176,747</b>	<b>P -</b>
	2017				
	Less than One Month	One to Three Months	Three Months to One Year	More than One Year	Total
<b>Resources:</b>					
Cash and other cash items	P 37,721,982	P -	P -	P -	P 37,721,982
Due from BSP	185,661,964	-	-	-	185,661,964
Due from other banks	289,765,132	21,184,975	37,269,706	-	348,219,813
AFS financial assets	158,206,269	-	-	-	158,206,269
HTM financial assets	-	7,014,504	29,922,578	125,135,138	162,072,220
Loans and other receivables – net	150,154,689	146,995,718	318,280,846	1,093,374,432	1,708,805,685
Refundable deposits	120,750	-	-	336,187	456,937
	<u>821,630,786</u>	<u>175,195,197</u>	<u>385,473,130</u>	<u>1,218,845,757</u>	<u>2,601,144,870</u>
<b>Liabilities:</b>					
Deposit liabilities	1,921,520,972	267,573,809	62,041,138	54,265,062	2,305,400,981
Bills payable	20,000,000	-	-	-	20,000,000
Other liabilities	28,462,520	-	-	-	28,462,520
	<u>1,969,983,492</u>	<u>267,573,809</u>	<u>62,041,138</u>	<u>54,265,062</u>	<u>2,353,863,501</u>
<b>Net periodic surplus (gap)</b>	<b>( 1,148,352,706)</b>	<b>( 92,378,612)</b>	<b>323,431,992</b>	<b>1,164,580,695</b>	<b>247,281,369</b>
<b>Cumulative total surplus (gap)</b>	<b>(P 1,148,352,706)</b>	<b>(P 1,240,731,318)</b>	<b>(P 917,299,326)</b>	<b>P 247,281,369</b>	<b>P -</b>

#### 4.5 Anti-Money Laundering Controls

The Anti-Money Laundering Act (AMLA) or RA No. 9160 was passed in September 2001 and was amended by RA No. 9194, RA No. 10167, and RA No. 10365 in March 2003, June 2012 and February 2013, respectively. Under the AMLA, as amended, the Bank is required to submit “Covered Transaction Reports” to the Anti-Money Laundering Council (AMLC) involving single transactions in cash or other equivalent monetary instruments in excess of P0.5 million within one banking day. The Bank is also required to submit “Suspicious Transaction Reports” to the AMLC in the event that circumstances exist and there are reasonable grounds to believe that the transaction is suspicious. Furthermore, terrorist financing was criminalized in RA No. 10168.

In addition, the AMLA requires that the Bank safekeeps, as long as the account exists, all the Know Your Customer (KYC) documents involving its clients, including documents that establish and record the true and full identity of its clients. Likewise, transactional documents must be maintained and stored for five years from the date of the transaction. In cases involving closed accounts, the KYC documents must be kept for five years after their closure. Meanwhile, all records of accounts with court cases must be safe kept until there is a final resolution.

On January 27, 2011, BSP Circular No. 706 (the Circular) was implemented superseding all policies on AMLA. The Circular requires the Bank to adopt a comprehensive and risk-based Money Laundering and Terrorist Financing Prevention Program (MLPP) designed according to the covered institution’s corporate structure and risk profile.

The Compliance Unit of the Bank, headed by the Chief Compliance Officer (CCO), monitors the Bank’s compliance on the implementation and management of MLPP. The Branch Operations Head is the compliance officer at the branch level, that oversees the daily activities of the branch. The CCO regularly reports to the Audit Committee and to the BOD the results of their monitoring of AMLA compliance.

In an effort to further prevent money laundering activities, the Bank strengthens its KYC policies and guidelines. New individual customers shall establish their true and full identity, and shall maintain an account only in the true and full name of the account owner. Likewise, the Bank is required to risk profile its clients to Low, Normal or High with its corresponding due diligence of Reduced, Average or Enhanced, in compliance with the risk-based approach mandated by the Circular. Politically-Exposed Persons are automatically profiled as high risk and subject to enhanced due diligence. Any suspicious transaction is reported to the Bank’s AML Committee, who investigates and deliberates whether the transaction has a valid ground to be reported as Suspicious Transaction Report.

## 5. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### 5.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the statements of financial position are shown below.

	2018		2017	
	Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
<i>Financial assets</i>				
At amortized cost (2018)/				
Loans and receivables (2017):				
Cash and other cash items	P 57,573,135	P 57,573,135	P 37,721,982	P 37,721,982
Due from BSP	193,674,093	193,674,093	185,661,964	185,661,964
Due from other banks	385,169,160	385,169,160	348,219,813	348,219,813
HTC financial assets	134,994,425	151,007,187	-	-
HTM financial assets	-	-	162,072,220	159,634,828
Loans and other receivables	1,957,216,494	2,038,407,216	1,708,805,685	1,710,065,197
Refundable deposits	615,001	615,001	456,937	456,937
	<u>2,729,242,308</u>	<u>2,826,445,792</u>	<u>2,442,938,601</u>	<u>2,441,760,721</u>
At fair value:				
Financial assets at FVOCI	146,493,294	146,493,294	-	-
AFS financial assets	-	-	158,206,269	158,206,269
	<u>P 2,875,735,602</u>	<u>P 2,972,939,086</u>	<u>P 2,601,144,870</u>	<u>P 2,599,966,990</u>

	2018		2017	
	Carrying Amounts	Fair Values	Carrying Amounts	Fair Values
<b>Financial liabilities</b>				
At amortized cost:				
Deposit liabilities	P 2,457,732,717	P2,463,682,996	P 2,305,400,981	P 2,309,848,374
Bills payable	65,000,000	65,000,000	20,000,000	20,000,000
Other liabilities	<u>31,826,138</u>	<u>31,826,138</u>	<u>28,462,520</u>	<u>28,462,520</u>
	<u>P 2,554,558,855</u>	<u>P2,560,509,134</u>	<u>P2,353,863,501</u>	<u>P 2,358,310,894</u>

See Notes 2.3 and 2.9 for the description of the accounting policies for each category of financial instruments including the determination of fair values. A description of the Bank's risk management objectives and policies for financial instruments is provided in Note 4.

## 5.2 Offsetting of Financial Assets and Financial Liabilities

Certain financial assets and financial liabilities of the Bank with amounts presented in the statements of financial position as of December 31, 2018 and 2017 are subject to offsetting, enforceable master netting arrangements and similar agreements. However, there were no financial assets presented at net in the statements of financial position.

Presented below are the financial assets subject to offsetting in the event of default but the related amounts are not set-off in the statements of financial position.

	December 31, 2018			December 31, 2017		
	Related amounts not set off in the statements of financial position			Related amounts not set off in the statements of financial position		
	Financial instruments	Collateral received	Net amount	Financial instruments	Collateral received	Net amount
<b>Financial assets –</b>						
Loans and receivables	P 1,957,216,494	(P 119,715,568)	P 1,837,500,926	P 1,708,805,685	(P 73,293,912)	P 1,635,511,773
<b>Financial liabilities:</b>						
Deposit liabilities	P 2,457,732,717	(P 54,715,568)	P 2,403,017,149	P 2,305,400,981	(P 53,293,912)	P 2,252,107,069
Bills payable	65,000,000	( 65,000,000)	-	20,000,000	( 20,000,000)	-

For purposes of presenting the information, the related amounts not set-off in the statements of financial position pertain to:

- (a) Hold-out deposits which serve as the Bank's collateral enhancement for certain loans and receivables; and
- (b) Certain loan and receivables assigned by the Bank as collateral for its bills payable. The financial instruments that can be set-off are only disclosed to the extent of the amounts of the Bank's counterparties.

## 6. FAIR VALUE MEASUREMENT AND DISCLOSURE

### 6.1 Fair Value Hierarchy

In accordance with PFRS 13, *Fair Value Measurement*, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Bank uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

**6.2 Financial Instruments Measurement at Fair Value**

The table below shows the fair value hierarchy of the Bank’s financial assets measured at fair value in the statements of financial position on a recurring basis as of December 31, 2018 and 2017 (amount in thousands).

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2018</u></b>				
Financial assets at FVOCI:				
Government debt securities	P 44,368	P -	P -	P 44,368
Corporate debt securities	<u>102,125</u>	<u>-</u>	<u>-</u>	<u>102,125</u>
	<b><u>P 146,493</u></b>	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 146,493</u></b>
 <u>December 31, 2017</u>				
AFS securities:				
Government debt securities	P 47,555	P -	P -	P 47,555
Corporate debt securities	<u>110,651</u>	<u>-</u>	<u>-</u>	<u>110,651</u>
	<b><u>P 158,206</u></b>	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 158,206</u></b>

The fair value of the debt securities of the Bank determined as follows:

- (a) In 2018, fair values of peso-denominated government debt securities issued by the Philippine government, are determined based on the reference price per Bloomberg which uses BVAL. These BVAL reference rates are computed based on the weighted price derived using an approach based on a combined sequence of proprietary BVAL algorithms of direct observations or observed comparable.

In 2017, fair value is determined to be the reference price per PDEX which is computed based on the weighted average of done or executed deals, the simple average of all firm bids per benchmark tenor or interpolated yields. This is consistent with BSP Circular No. 813, *Amendment on Market Valuation of Government Securities*, issued by the BSP pursuant to Monetary Board Resolution No. 1504 dated September 13, 2013.

- (b) For other quoted debt securities under Level 1, fair value is determined to be the current bid price per PDEX.

There were no changes in Level 2 and Level 3 instruments in both years.

**6.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed**

The table below summarizes the fair value hierarchy of the Bank's financial assets and financial liabilities which are not measured at fair value in the statements of financial position but for which fair value is disclosed.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2018:</u></b>				
<i>Financial assets</i>				
Cash and other cash items	P 57,573,135	P -	P -	P 57,573,135
Due from BSP	193,674,093	-	-	193,674,093
Due from other banks	385,169,160	-	-	385,169,160
Loans and other receivables - net	-	-	2,038,407,216	2,038,407,216
Debt securities – HTM financial assets	151,007,187	-	-	151,007,187
Refundable deposits	-	-	615,001	615,001
	<b><u>P 787,423,575</u></b>	<b><u>P -</u></b>	<b><u>P2,039,022,217</u></b>	<b><u>P2,826,445,792</u></b>
<i>Financial liabilities</i>				
Deposit liabilities	P -	P -	P2,463,682,996	P 2,463,682,996
Bills payable	-	-	65,000,000	65,000,000
Other liabilities	-	-	31,826,138	31,826,138
	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P2,560,509,134</u></b>	<b><u>P2,560,509,134</u></b>
<b><u>December 31, 2017:</u></b>				
<i>Financial assets</i>				
Cash and other cash items	P 37,721,982	P -	P -	P 37,721,982
Due from BSP	185,661,964	-	-	185,661,964
Due from other banks	348,219,813	-	-	348,219,813
Loans and other receivables - net	-	-	1,710,065,197	1,710,065,197
Debt securities – HTM financial assets	159,634,828	-	-	159,634,828
Refundable deposits	-	-	456,937	456,937
	<b><u>P 731,238,587</u></b>	<b><u>P -</u></b>	<b><u>P1,710,522,134</u></b>	<b><u>P 2,441,760,721</u></b>
<i>Financial liabilities</i>				
Deposit liabilities	P -	P -	P2,309,848,374	P 2,309,848,374
Bills payable	-	-	20,000,000	20,000,000
Other liabilities	-	-	28,462,520	28,462,520
	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P2,358,310,894</u></b>	<b><u>P 2,358,310,894</u></b>

The fair values of financial assets and financial liabilities not presented at fair value in the statements of financial position are determined as follows:

(a) *Due from BSP and Other Banks*

Due from BSP pertains to deposits made by the Bank to the BSP for clearing and reserve requirements, and overnight deposit facilities. Due from other banks includes items in the course of collection. The fair value of floating rate placements and overnight deposits is their carrying amount. The estimated fair value of short-term deposits approximates the nominal value.



(b) *Loans and Receivables*

Loans and receivables are net of provisions for impairment. The estimated fair value of loans and receivables represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

(c) *HTC Financial Assets (2018)/HTM Financial Assets (2017)*

These financial assets consist of government and corporate bonds. The fair value of these financial assets is determined by the direct reference to published price quoted in an active market for traded securities consistent with BSP Circular No. 813.

(d) *Deposit Liabilities and Bills Payable*

The estimated fair value of deposits is the amount repayable on demand. The estimated fair value of long-term fixed interest-bearing deposits and other borrowings without quoted market prices is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

(e) *Refundable deposits and Other Liabilities*

Due to their short-term duration, the carrying amounts of refundable deposits and other liabilities in the statements of financial position are considered to be reasonable approximation of their fair values.

**6.4 Fair Value Measurement for Non-financial Assets**

The table below shows the Levels within the fair value hierarchy of non-financial assets for which fair value is disclosed as of December 31, 2018 and 2017.

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b><u>December 31, 2018:</u></b>				
Investment properties:				
Land	P -	P -	P 132,556,234	P 132,556,234
Buildings	<u>-</u>	<u>-</u>	<u>40,780,572</u>	<u>40,780,572</u>
	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 173,336,806</u></b>	<b><u>P 173,336,806</u></b>
 <b><u>December 31, 2017:</u></b>				
Investment properties:				
Land	P -	P -	P 192,522,305	P 192,522,305
Buildings	-	-	59,983,045	59,983,045
Improvements	<u>-</u>	<u>-</u>	<u>50,000</u>	<u>50,000</u>
	<b><u>P -</u></b>	<b><u>P -</u></b>	<b><u>P 252,555,350</u></b>	<b><u>P 252,555,350</u></b>

The fair value of the Bank's land, buildings and equipment classified under Investment Properties (see Note 12) are determined on the basis of the appraisals performed by an independent and internal appraiser with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations. To some extent, the valuation process was conducted by the appraiser in discussion with the Bank's management with respect to the determination of the inputs such as the size, age, and condition of the land, buildings and equipment, and the comparable prices in the corresponding property location. In estimating the fair value of these properties, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. The fair values discussed in the preceding page, as determined by the appraisers, were used by the Bank in determining the fair value of investment properties.

The fair value of these non-financial assets was determined based on the following approaches:

*(a) Fair Value Measurement of Land*

The Level 3 fair value of land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations adjusted for differences in key attributes such as property size, zoning, and accessibility. The most significant input into this valuation approach is the price per square foot, hence, the higher the price per square foot, the higher the fair value.

*(b) Fair Value Measurement of Buildings and Improvements*

The Level 3 fair value of the buildings and equipment, on the other hand, was determined using the cost approach that reflects the cost to a market participant to construct an asset of comparable usage, construction standards, design and layout, adjusted for obsolescence. The more significant inputs used in the valuation include direct and indirect costs of construction such as but not limited to, labor and contractor's profit, materials and equipment, surveying and permit costs, electricity and utility costs, architectural and engineering fees, insurance and legal fees. These inputs were derived from various suppliers and contractor's quotes, price catalogues, and construction price indices. Under this approach, higher estimated costs used in the valuation will result in higher fair value of the properties.

There has been no change to the valuation techniques used by the Bank during the year for its non-financial assets. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2018 and 2017.

## 7. CASH AND DUE FROM BANGKO SENTRAL NG PILIPINAS

This account is composed of the following:

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Cash and other cash items		<b>P 57,573,135</b>	P 37,721,982
Due from BSP	14		
Mandatory reserves		<b>192,059,325</b>	184,432,079
Other than mandatory reserves		<b>1,614,768</b>	1,229,885
		<b><u>193,674,093</u></b>	<u>185,661,964</u>
		<b><u>P 251,247,228</u></b>	<u>P 223,383,946</u>

Cash consists primarily of funds in the form of Philippine currency notes and coins in the Bank's vault and those in the possession of tellers. Other cash items include cash items (other than currency and coins on hand) such as checks drawn on other banks or that were received after the Bank's clearing cut-off time until the close of the regular banking hours.

Mandatory reserves represent the balance of the deposit account maintained with the BSP to meet reserve requirements. Interest income earned in 2018 and 2017 amounted to P0.9 million and P1.9 million, respectively, which is presented as part of Interest Income on Due from BSP and Other Banks in the statements of income. No interest income was recognized in 2016 as the Due from BSP did not bear interest.

## 8. DUE FROM OTHER BANKS

The breakdown of due from other banks by currency follows:

	<u>2018</u>	<u>2017</u>
Philippine pesos	<b>P 384,935,619</b>	P 348,045,088
United States dollars	<b>233,541</b>	174,725
	<b><u>P 385,169,160</u></b>	<u>P 348,219,813</u>

Due from other banks includes regular and time deposits with local banks. Annual interest rates on these deposits range from 0.0% to 2.9% in 2018 and 0.0% to 4.0% in 2017 and 2016. There are deposits such as current accounts, which do not earn interest. Total interest income earned amounted to P2.8 million, P7.9 million and P11.0 million in 2018, 2017 and 2016, respectively, and are presented as part of Interest Income on Due from BSP and Other Banks in the statements of income.

For statement of cash flows purposes, time deposits amounting to P60.0 million and P96.0 million as of December 31, 2018 and 2017, respectively, are not included as cash and cash equivalents since these have maturities of more than three months.

## 9. INVESTMENT SECURITIES

### 9.1 *Financial Assets at Fair Value Through Other Comprehensive Income*

Financial assets at fair value through other comprehensive income as of December 31, 2018 consist of:

Corporate – quoted	P 102,125,059
Government bonds	<u>44,368,235</u>
	<u>P 146,493,294</u>

In 2018, the fair value losses in the Bank's financial assets at FVOCI amounted to P11.7 million which are recognized in other comprehensive income and presented in the 2018 statement of comprehensive income under items that will be reclassified subsequently to profit or loss.

The maturity profile of this account is presented below.

Within one year	P -
Between two years and five years	111,683,103
Beyond five years	<u>34,810,191</u>
	<u>P 146,493,294</u>

Interest income generated from financial assets at FVOCI amounted to P7.3 million in 2018 and is shown as part of Interest Income on Investment Securities in the 2018 statement of income. Average interest rate on these investments is equivalent to 4.4% in 2018.

Changes in the Bank's holdings of financial assets at FVOCI in 2018 are summarized below.

Balance at beginning of year	
As previously stated	P -
Effect of adoption of PFRS 9 [see Notes 2.2(a)(ii) and 9.3]:	
Reclassifications from –	
<i>AFS Financial Assets</i>	<u>158,206,269</u>
As restated	158,206,269
Fair value loss	( <u>11,712,975</u> )
Balance at end of year	<u>P 146,493,294</u>

The Bank's financial assets at FVOCI, which are subject to credit risk exposure (see Note 4.3.1), have been reviewed for indications of impairment. Based on such review, the management determines that the related losses are immaterial to the financial statements. Accordingly, the Bank did not recognize any impairment losses on these financial assets in 2018.

## 9.2 Held-to-Collect Financial Assets

HTC financial assets as of December 31, 2018 consist of:

Government bonds	P	94,994,425
Corporate bonds		<u>40,000,000</u>
	P	<u>134,994,425</u>

The maturity profile of this account is presented below.

Within one year	P	34,850,000
Between two years and five years		60,000,000
Beyond five years		<u>40,000,000</u>
		134,850,000
Unamortized premium		<u>144,425</u>
	P	<u>134,994,425</u>

Interest income generated from HTC financial assets amounted to P6.0 million in 2018 and is shown as part of Interest Income on Investment Securities in the 2018 statement of income. Average interest rate on these investments is equivalent to 4.7% in 2018.

Changes in the Bank's holdings of HTC financial assets in 2018 are summarized below.

Balance at beginning of year		
As previously stated	P	-
Effect of adoption of PFRS 9 [see Notes 2.2(a)(ii), 9.4 and 10]:		
Reclassifications from:		
<i>HTM Financial Assets</i>		162,072,220
<i>Loans and Receivables</i>		<u>369,626</u>
As restated		162,441,846
Additions		10,000,000
Maturities	(	37,369,626)
Premium amortization	(	<u>77,795</u> )
Balance at end of year	P	<u>134,994,425</u>

The Bank's HTC financial assets, which are subject to credit risk exposure (see Note 4.3.1), have been reviewed for indications of impairment. Based on such review, the management determines that the related losses are immaterial to the financial statements. Accordingly, the Bank did not recognize any impairment losses on these financial assets in 2018.

### 9.3 Available-for-Sale Financial Assets

The composition of these financial assets as of December 31, 2017 as to type of investment is shown below:

Corporate – quoted	P	110,651,361
Government bonds		<u>47,554,908</u>
	P	<u>158,206,269</u>

Change in the AFS financial assets is summarized below.

Balance at beginning of year	P	94,872,170
Additions		66,000,000
Fair value loss	(	<u>2,665,901)</u>
Balance at end of year	P	<u>158,206,269</u>

In accordance with PFRS 9 and the Bank’s business model in managing financial assets, these debt securities outstanding as of December 31, 2017 were reclassified to Financial Assets at FVOCI category on January 1, 2018 [see Notes 2.2(a)(ii) and 9.1].

Interest income generated from AFS financial assets amounted to P5.5 million in 2017 and P1.3 million in 2016, and are shown as part of Interest Income on Investment Securities in the statements of income. Average interest rates on these investments are equivalent to 4.6% in 2017 and 4.3% in 2016.

### 9.4 Held-to-Maturity Financial Assets

The composition of these financial assets as of December 31, 2017 as to type of investment is shown below:

Government bonds	P	122,072,220
Corporate bonds		<u>40,000,000</u>
	P	<u>162,072,220</u>

Changes in the Bank’s HTM financial assets are summarized below.

Balance at beginning of year	P	84,975,835
Additions		120,000,000
Maturities	(	43,000,000)
Discount amortization		<u>96,385</u>
Balance at end of year	P	<u>162,072,220</u>

In accordance with PFRS 9 and the Bank’s business model in managing financial assets, these debt securities outstanding as of December 31, 2017 were reclassified to HTC financial assets category on January 1, 2018 [see Notes 2.2(a)(ii) and 9.2].

Effective interest rates on these investments ranges from 2.1% to 6.8% in 2017, and 2.1% to 7.0% in 2016. The Bank's interest income from these investments amounted to P6.5 million and P4.2 million in 2017 and 2016, respectively, and are shown as part of Interest Income on Investment Securities in the statements of income.

## 10. LOANS AND OTHER RECEIVABLES

This account consists of the following:

	<u>2018</u>	<u>2017</u>
Receivables from customers:		
Loans and discounts	<b>P 1,901,396,005</b>	P 1,691,082,945
Unearned discount	<b>( 15,436,970)</b>	( 14,054,219)
	<b><u>1,885,959,035</u></b>	<b><u>1,677,028,726</u></b>
Other receivables:		
Sales contract receivable (SCR)	<b>56,515,952</b>	38,719,532
Repurchase agreement	<b>18,000,000</b>	-
Accrued interest receivable	<b>15,299,430</b>	16,805,732
Accounts receivable	<b>2,005,860</b>	3,053,654
Unquoted debt securities classified as loans(UDSCL)	<b>-</b>	369,626
	<b><u>91,821,242</u></b>	<b><u>58,948,544</u></b>
	<b>1,977,780,277</b>	1,735,977,270
Allowance for impairment	<b>( 20,563,783)</b>	( 27,171,585)
	<b><u>P 1,957,216,494</u></b>	<b><u>P 1,708,805,685</u></b>

In accordance with PFRS 9 and the Bank's business model in managing financial assets, the UDSCL outstanding as of December 31, 2017 were reclassified to HTC financial assets category on January 1, 2018 [see Notes 2.2(a)(ii) and 9.2].

The repurchase agreement represents the overnight deposit facility with BSP which is maintained to maximize earnings from excess funds with effective interest of 4.75%. This loan has a term of five days and is included as cash and cash equivalents for cash flow reporting purposes. Interest income earned amounted to P1.7 million and is presented as part of Interest Income on Loans and Receivables in the 2018 statement of income.

Interest rates on receivables from customers range from 3.3% to 48% in 2018, 6.0% to 48% in 2017 and 6.3% to 48% in 2016. Interest rates on SCR range from 0.0% to 12% in 2018, 2017 and 2016. All other receivables are noninterest bearing, unsecured and are generally payable on demand. Total interest income earned from loans and other receivables amounted to P265.6 million, P232.1 million and P217.8 million in 2018, 2017 and 2016, respectively, and are presented as Interest Income on Loans and Receivables in the statements of income.

As of December 31, 2018 and 2017, non-performing loans of the Bank amount to P34.9 million and P17.2 million, respectively, while restructured loans amount to P8.3 million for both years.



**10.1 Credit Security, Concentration and Maturity Profile of Receivables from Customers**

The breakdown of the receivables from customers' portfolio (before allowance for impairment losses) as to secured and unsecured follows:

	<u>2018</u>	<u>2017</u>
Secured:		
Real estate mortgage	<b>P 1,157,193,169</b>	P 969,153,431
Chattel mortgage	<b>100,705,873</b>	64,110,794
Deposit hold-out	<b>54,715,568</b>	53,293,912
Agricultural guarantee fund pool	<u>29,498,452</u>	<u>25,414,699</u>
	<b>1,342,113,062</b>	1,111,972,836
Unsecured	<u>543,845,973</u>	<u>565,055,890</u>
	<b><u>P 1,885,959,035</u></b>	<b><u>P 1,677,028,726</u></b>

The Bank's concentration of credit as to industry for its receivables from customers' portfolio follows:

	<u>2018</u>	<u>2017</u>
Wholesale and retail trade	<b>P 540,362,599</b>	P 480,717,484
Agriculture, forestry and fishing	<b>322,699,062</b>	254,936,939
Real estate activities	<b>277,002,403</b>	250,931,451
Accommodation and food service activities	<b>158,453,679</b>	150,170,423
Manufacturing	<b>137,671,952</b>	136,516,850
Construction	<b>101,009,355</b>	88,086,762
Transportation and storage	<b>93,921,067</b>	72,715,353
Consumption loans	<b>82,147,773</b>	81,374,876
Administrative and support services	<b>55,387,191</b>	60,334,985
Education	<b>28,301,707</b>	36,909,181
Financial and insurance activities	<b>18,849,722</b>	14,738,225
Water supply, sewerage, waste management and remediation activities	<b>5,568,402</b>	4,635,479
Information and communication	<b>3,817,428</b>	2,335,798
Human health and social work activities	<b>3,387,032</b>	675,379
Arts, entertainment and recreation	<b>2,182,316</b>	221,550
Professional, scientific and technical services	<b>1,496,567</b>	1,493,190
Mining and quarrying	<b>1,473,502</b>	3,591,146
Electricity, gas, steam and air-conditioning supply	<b>15,365</b>	29,246
Other service activities	<u>52,211,913</u>	<u>36,614,409</u>
	<b><u>P 1,885,959,035</u></b>	<b><u>P 1,677,028,726</u></b>

The BSP considers that loan concentration exists when the total loan exposure to a particular industry exceeds 30% of the total loan portfolio. The Bank is in compliance with this loan concentration limit of the BSP as of the end of each reporting period.

The maturity profile of the Bank's receivables from customers, gross of allowance for impairment loss, follows:

	<u>2018</u>	<u>2017</u>
Within one year	<b>P 536,685,483</b>	P 509,750,420
Beyond one year but within five years	<b>913,967,312</b>	873,062,615
Beyond five years	<b><u>435,306,240</u></b>	<u>294,215,691</u>
	<b><u>P 1,885,959,035</u></b>	<b><u>P 1,677,028,726</u></b>

Receivables from customers (before allowance of impairment losses) have the following types and category of loans:

	<u>2018</u>	<u>2017</u>
Current loans:		
Small and medium enterprises	<b>P 691,817,198</b>	P 676,479,131
Private corporations	<b>388,104,577</b>	294,165,461
Agra and other agri credits	<b>293,856,025</b>	230,205,651
Microfinance loans	<b>279,679,477</b>	246,597,472
Individuals for housing purposes	<b>104,287,241</b>	106,337,666
Individuals for consumption purposes	<b>70,319,277</b>	76,948,097
Individuals for other purposes	<b><u>8,961,424</u></b>	<u>2,135,254</u>
	<b><u>1,837,025,219</u></b>	<u>1,632,868,732</u>
Past due loans:		
Small and medium enterprises	<b>22,061,664</b>	14,668,796
Agra and other agri credits	<b>10,616,453</b>	12,603,119
Microfinance loans	<b>8,625,050</b>	8,583,042
Individuals for housing purposes	<b>4,763,574</b>	2,063,150
Individuals for consumption purposes	<b>2,867,075</b>	2,405,124
Private corporations	<b><u>-</u></b>	<u>3,836,763</u>
	<b><u>48,933,816</u></b>	<u>44,159,994</u>
	<b><u>P 1,885,959,035</u></b>	<b><u>P 1,677,028,726</u></b>

The maturity profile of the Bank's SCR from customers, gross of allowance for impairment loss, follows:

	<u>2018</u>	<u>2017</u>
Within one year	<b>P 9,815,004</b>	P 2,641,428
Beyond one year but within five years	<b>14,765,045</b>	22,197,719
Beyond five years	<b><u>31,935,903</u></b>	<u>13,880,385</u>
	<b><u>P 56,515,952</u></b>	<b><u>P 38,719,532</u></b>

### 10.2 Allowance for Credit Losses

A reconciliation of allowance for impairment at the beginning and end of 2018 and 2017 is shown below.

	<u>2018</u>	<u>2017</u>
Balance at beginning of year as previously stated	<b>P 27,171,585</b>	P 31,890,055
Effect of adoption of PFRS 9 – reversal of allowance for impairment [Note 2.1(b)]	<b>( 8,726,610)</b>	<u>-</u>
Balance at beginning of year as restated	<b>18,444,975</b>	31,890,055
Provision for impairment losses	<b>8,247,553</b>	3,286,723
Write-offs	<b>( 6,128,745)</b>	<b>( 8,005,193)</b>
Balance at end of year	<b><u>P 20,563,783</u></b>	<b><u>P 27,171,585</u></b>

In 2018, 2017 and 2016, the Bank recovered certain loans and receivables previously written off. Such recoveries amounted to P2.2 million, P1.0 million and P3.0 million in 2018, 2017 and 2016, respectively, and are presented as net of provision for impairment losses under Impairment Losses – net in the statements of income.

Computation made by the Bank pertaining to allowance for impairment losses on loans and other receivables per BSP guidelines in 2017 is shown below.

	<u>2017</u>					
	<u>Especially Mentioned</u>	<u>Substandard – Secured</u>	<u>Substandard – Unsecured</u>	<u>Doubtful</u>	<u>Loss</u>	<u>Total</u>
Regular loans	P 11,337,706	30,383,136	7,008,787	862,835	2,963,077	P 52,555,541
Specific loan loss provision on regular loans	P 560,610	3,266,991	726,322	431,417	2,963,077	P 7,948,417
Microfinance loans	P 4,629,795	-	625,695	886,536	1,020,469	P 7,162,495
Specific loan loss provision on microfinance loans	P 92,596	-	156,424	443,268	1,020,469	P 1,712,757
Total specific loan loss provision						P 9,661,174
Required general loan loss provision						15,797,787
Required loan loss provision for SCR						1,575,161
Required loan loss provision for Accounts Receivable						<u>118,866</u>
Total required loan loss provision						27,152,988
Loan loss provision booked						<u>27,171,585</u>
Excess loans loss provision						<b>(P 18,597)</b>

General loan loss provision is computed at 1.0% of the outstanding loan portfolio of the Bank net of non-risk receivables and classified loans subject to specific loan loss provision.

## 11. BANK PREMISES, FURNITURE, FIXTURES AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of bank premises, furniture, fixtures and equipment at the beginning and end of 2018 and 2017 are shown below.

	<u>Land</u>	<u>Building and Improvements</u>	<u>Furniture, Fixtures and Equipment</u>	<u>Transportation Equipment</u>	<u>Leasehold Improvements</u>	<u>Total</u>
December 31, 2018						
Cost	P 62,614,860	P 73,578,354	P 70,429,854	P 21,126,640	P 29,409,502	P 257,159,210
Accumulated depreciation and amortization	-	( 64,011,586)	( 61,362,739)	( 9,659,838)	( 14,695,581)	( 149,729,744)
Net carrying amount	<u>P 62,614,860</u>	<u>P 9,566,768</u>	<u>P 9,067,115</u>	<u>P 11,466,802</u>	<u>P 14,713,921</u>	<u>P 107,429,466</u>
December 31, 2017						
Cost	P 62,614,860	P 73,221,854	P 69,024,513	P 26,369,016	P 27,444,958	P 258,675,201
Accumulated depreciation and amortization	-	( 62,023,438)	( 58,190,547)	( 12,693,271)	( 12,562,086)	( 145,469,342)
Net carrying amount	<u>P 62,614,860</u>	<u>P 11,198,416</u>	<u>P 10,833,966</u>	<u>P 13,675,745</u>	<u>P 14,882,872</u>	<u>P 113,205,859</u>
January 1, 2017						
Cost	P 62,614,860	P 73,221,854	P 69,982,138	P 24,526,126	P 23,327,448	P 253,672,426
Accumulated depreciation and amortization	-	( 56,771,835)	( 55,753,186)	( 13,196,491)	( 10,192,656)	( 135,914,168)
Net carrying amount	<u>P 62,614,860</u>	<u>P 16,450,019</u>	<u>P 14,228,952</u>	<u>P 11,329,635</u>	<u>P 13,134,792</u>	<u>P 117,758,258</u>

A reconciliation of the carrying amounts at the beginning and end of 2018, 2017 and 2016 is shown below.

	<u>Land</u>	<u>Building and Improvements</u>	<u>Furniture, Fixtures and Equipment</u>	<u>Transportation Equipment</u>	<u>Leasehold Improvements</u>	<u>Total</u>
Balance at January 1, 2018, net of accumulated depreciation and amortization	P 62,614,860	P 11,198,416	P 10,833,966	P 13,675,745	P 14,882,872	P 113,205,859
Additions	-	356,500	4,935,031	2,405,000	2,770,040	10,466,571
Disposals	-	-	( 77,806)	( 980,420)	-	( 1,058,226)
Depreciation and amortization charges for the year	-	( 1,988,148)	( 6,624,076)	( 3,633,523)	( 2,938,991)	( 15,184,738)
Balance at December 31, 2018, net of accumulated depreciation and amortization	<u>P 62,614,860</u>	<u>P 9,566,768</u>	<u>P 9,067,115</u>	<u>P 11,466,802</u>	<u>P 14,713,921</u>	<u>P 107,429,466</u>
Balance at January 1, 2017, net of accumulated depreciation and amortization	P 62,614,860	P 16,450,019	P 14,228,952	P 11,329,635	P 13,134,792	P 117,758,258
Additions	-	-	4,738,107	8,872,890	4,402,908	18,013,905
Disposals	-	-	( 88,352)	( 2,212,634)	-	( 2,300,986)
Reclassifications	-	-	-	160,000	-	160,000
Depreciation and amortization charges for the year	-	( 5,251,603)	( 8,044,741)	( 4,474,146)	( 2,654,828)	( 20,425,318)
Balance at December 31, 2017, net of accumulated depreciation and amortization	<u>P 62,614,860</u>	<u>P 11,198,416</u>	<u>P 10,833,966</u>	<u>P 13,675,745</u>	<u>P 14,882,872</u>	<u>P 113,205,859</u>
Balance at January 1, 2016, net of accumulated depreciation and amortization	P 62,515,310	P 24,156,561	P 13,063,358	P 13,195,156	P 9,249,712	P 122,180,097
Additions	99,550	360,000	9,908,499	3,289,800	5,965,064	19,622,913
Disposals	-	-	( 89,007)	( 1,104,034)	-	( 1,193,041)
Depreciation and amortization charges for the year	-	( 8,066,542)	( 8,653,898)	( 4,051,287)	( 2,079,984)	( 22,851,711)
Balance at December 31, 2016, net of accumulated depreciation and amortization	<u>P 62,614,860</u>	<u>P 16,450,019</u>	<u>P 14,228,952</u>	<u>P 11,329,635</u>	<u>P 13,134,792</u>	<u>P 117,758,258</u>

In 2018, 2017 and 2016, the Bank wrote-off certain furniture, fixtures and equipment with an aggregate book value of P0.08 million, P0.09 million and P0.09 million, respectively. Losses from such write-off are included as part of Others under Other Operating Expenses account in the statements of income (see Note 18.2).

In 2018, 2017 and 2016, the Bank also sold certain bank properties, furniture, fixture and equipment at P3.2 million, P3.9 million and P2.4 million, respectively. Gain recognized from such sales are presented as part of Gain on sale of non-financial assets under Other Operating Income in the statements of income (see Note 18.1).

In 2017, the Bank reclassified certain transportation equipment amounting to P0.2 million from Investment Property account to Bank Premises, Furniture, Fixtures and Equipment – net account due to change in use of these assets (see Note 12). There was no reclassification of assets in 2018 and 2016.

Depreciation and amortization on bank premises, furniture, fixtures and equipment are presented as part of Depreciation and amortization under Other Operating Expenses in the statements of income (see Note 18.2).

The gross carrying amount of fully depreciated property and equipment that are still in use as of December 31, 2018 and 2017 amounted to P116.7 million and P115.1 million, respectively.

The BSP requires that investment in bank premises, furniture, fixtures and equipment does not exceed 50% of the Bank's unimpaired capital. As of December 31, 2018 and 2017, the Bank has satisfactorily complied with this requirement.

## 12. INVESTMENT PROPERTIES

The gross carrying amounts and accumulated depreciation and impairment of investment properties at the beginning and end of 2018 and 2017 are shown below.

	<u>Land</u>	<u>Building and Improvements</u>	<u>Total</u>
December 31, 2018			
Cost	P 68,960,566	P 16,980,784	P 85,941,350
Allowance for impairment	( 807,213)	-	( 807,213)
Accumulated depreciation	<u>-</u>	<u>( 2,843,691)</u>	<u>( 2,843,691)</u>
Net carrying amount	<u><b>P 68,153,353</b></u>	<u><b>P 14,137,093</b></u>	<u><b>P 82,290,446</b></u>
December 31, 2017			
Cost	P 91,447,135	P 21,016,395	P 112,463,530
Allowance for impairment	( 1,877,310)	-	( 1,877,310)
Accumulated depreciation	<u>-</u>	<u>( 4,964,212)</u>	<u>( 4,964,212)</u>
Net carrying amount	<u><b>P 89,569,825</b></u>	<u><b>P 16,052,183</b></u>	<u><b>P 105,622,008</b></u>
January 1, 2017			
Cost	P 108,374,198	P 23,471,701	P 131,845,899
Allowance for impairment	( 2,355,007)	-	( 2,355,007)
Accumulated depreciation	<u>-</u>	<u>( 4,843,155)</u>	<u>( 4,843,155)</u>
Net carrying amount	<u><b>P 106,019,191</b></u>	<u><b>P 18,628,546</b></u>	<u><b>P 124,647,737</b></u>

A reconciliation of the carrying amounts of investment properties at the beginning and end of 2018, 2017 and 2016 is shown below.

	<u>Land</u>	<u>Building and Improvements</u>	<u>Total</u>
Balance at January 1, 2018, net of accumulated depreciation and impairment	P 89,569,825	P 16,052,183	P 105,622,008
Additions	13,944,517	9,393,205	23,337,722
Disposals	( 35,360,989)	( 9,232,953)	( 44,593,942)
Impairment loss for the year	-	( 79,591)	( 79,591)
Depreciation for the year	<u>-</u>	<u>( 1,995,751)</u>	<u>( 1,995,751)</u>
Balance at December 31, 2018, net of accumulated depreciation and impairment	<b><u>P 68,153,353</u></b>	<b><u>P 14,137,093</u></b>	<b><u>P 82,290,446</u></b>
Balance at January 1, 2017, net of accumulated depreciation and impairment	P 106,019,191	P 18,628,546	P 124,647,737
Additions	13,815,984	3,979,749	17,795,733
Disposals	( 30,223,288)	( 4,061,970)	( 34,285,258)
Reclassifications	-	( 160,000)	( 160,000)
Impairment loss for the year	( 42,062)	-	( 42,062)
Depreciation for the year	<u>-</u>	<u>( 2,334,142)</u>	<u>( 2,334,142)</u>
Balance at December 31, 2017, net of accumulated depreciation and impairment	<b><u>P 89,569,825</u></b>	<b><u>P 16,052,183</u></b>	<b><u>P 105,622,008</u></b>
Balance at January 1, 2016, net of accumulated depreciation and impairment	P 94,844,707	P 18,879,435	P 113,724,142
Additions	37,068,869	7,108,491	44,177,360
Disposals	( 25,873,297)	( 5,138,676)	( 31,011,973)
Impairment loss for the year	( 21,088)	-	( 21,088)
Depreciation for the year	<u>-</u>	<u>( 2,220,704)</u>	<u>( 2,220,704)</u>
Balance at December 31, 2016, net of accumulated depreciation and impairment	<b><u>P 106,019,191</u></b>	<b><u>P 18,628,546</u></b>	<b><u>P 124,647,737</u></b>

Depreciation on investment properties are presented as part of Depreciation and amortization under Other Operating Expenses in the statements of income (see Note 18.2).

The recoverable amount of the Bank's investment properties used in determining the impairment losses to be recognized as of December 31, 2018 and 2017 was based on value in use computed through discounted cash flows method at nominal rate of 7.1%, 5.0% and 4.7% in 2018, 2017 and 2016, respectively, on a pretax basis. Fair value of the Bank's investment properties as of December 31, 2018, 2017 and 2016 amounted to P173.3 million, P252.6 million and P263.7 million, respectively (see Note 6.4).

In 2018, 2017 and 2016, gains on sale of investment properties amounted to P33.7 million, P20.9 million and P27.0 million, respectively, and are presented as part of Gain on sale of non-financial assets under Other Operating Income in the statements of income (see Note 18.1). Real property taxes and other litigation expenses related to these investment properties paid by the Bank and recognized as expense in 2018, 2017, and 2016 amounted to P0.9 million, P0.4 million, and P0.7 million, respectively, and are presented as part of Litigation under Other Operating Expenses in the statements of income (see Note 18.2).

### 13. OTHER RESOURCES

This account consists of the following as of December 31:

	<u>Notes</u>	<u>2018</u>	<u>2017</u>
Deferred tax assets - net	20	<b>P 12,083,046</b>	P 8,405,131
Computer software - net		<b>8,981,177</b>	9,776,001
Architectural design		<b>4,284,000</b>	4,284,000
Prepaid expenses		<b>3,476,314</b>	3,784,043
Office supplies		<b>1,935,668</b>	1,536,750
Refundable deposits		<b>615,001</b>	456,937
Retirement benefit asset	19.2	-	9,792,556
Miscellaneous		<b><u>2,674,401</u></b>	<u>3,031,973</u>
		<b><u>P 34,049,607</u></b>	<b><u>P 41,067,391</u></b>

Miscellaneous assets include documentary stamps, electronic fund wallet and postage stamps.

Breakdown of other resources as to liquidity is shown below.

	<u>2018</u>	<u>2017</u>
Current	<b>P 8,701,384</b>	P 8,809,703
Non-current	<b><u>25,348,223</u></b>	<u>32,257,688</u>
	<b><u>P 34,049,607</u></b>	<b><u>P 41,067,391</u></b>

Movements of computer software is shown below.

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Balance at beginning of year		<b>P 9,776,001</b>	P 14,702,164
Additions		<b>4,549,160</b>	205,747
Amortization	18.2	<b>(<u>5,343,984</u>)</b>	<u>(5,131,910)</u>
Balance at end of year		<b><u>P 8,981,177</u></b>	<b><u>P 9,776,001</u></b>



#### 14. DEPOSIT LIABILITIES

The breakdown of deposit liabilities per classification follows:

	<u>2018</u>	<u>2017</u>
Savings	<b>P 1,835,647,181</b>	P 1,725,430,495
Time	<b>611,068,502</b>	568,878,229
Demand	<b><u>11,017,034</u></b>	<u>11,092,257</u>
	<b><u>P 2,457,732,717</u></b>	<b><u>P 2,305,400,981</u></b>

Deposit liabilities are in the form of savings and time deposits with annual interest rates ranging from 0.30% to 7.0% in 2018, 2017 and 2016. Demand deposits, on the other hand, do not bear interest. Interest expense incurred on deposit liabilities amounted to P13.9 million, P12.8 million and P11.7 million in 2018, 2017 and 2016, respectively, and these are presented as Interest Expense on Deposit Liabilities in the statements of income. Interest payable as of December 31, 2018 and 2017 amounted to P8.6 million and P7.1 million, respectively, and are presented as part of Accrued interest payable under Other Liabilities account in the statements of financial position (see Note 16).

Under existing BSP regulations, deposit liabilities are subject to regular and liquidity reserve of 8% for demand, savings and time deposit in 2018 and 2017. On April 6, 2012, the BSP issued an amendment to the existing provisions as to the eligibility of cash and deposit accounts with BSP as forms of reserve requirements. As indicated in the amendment, cash and other cash items are no longer considered as eligible reserves. The Bank is in compliance with these BSP regulations as of the end of each reporting period (see Note 7).

The maturity profile of deposit liabilities is shown below.

	<u>2018</u>	<u>2017</u>
Within one year	<b>P 2,406,373,458</b>	P 2,251,135,919
Beyond one year but less than five years	<b>51,359,259</b>	50,465,062
Beyond five years	<b><u>-</u></b>	<u>3,800,000</u>
	<b><u>P 2,457,732,717</u></b>	<b><u>P 2,305,400,981</u></b>

#### 15. BILLS PAYABLE

Bills payable pertain to the Bank's borrowed funds, which consist of obligations of the Bank arising from availment of rediscounting facilities from government banks, with annual interest rate ranging from 6.3% to 7.0% in 2018, from 3.0% to 4.0% in 2017 and from 2.8% to 4.0% in 2016. These payables have remaining maturities of less than one month both in 2018 and 2017.

Interest expense on bills payable amounted to P0.80 million, P0.05 million and P0.11 million in 2018, 2017 and 2016, respectively, and are presented as Interest Expense on Bills Payable in the statements of income. Interest, which remained unpaid as of December 31, 2018 and 2017 amounted to P0.140 million and P0.003 million, respectively, and are presented as part of Accrued interest payable under the Other Liabilities account in the statements of financial position (see Note 16).

Bills payable are collateralized by the assignment of certain loans and other receivables amounting to P150.0 million and P40.7 million as of December 31, 2018 and 2017, respectively (see Notes 5.2 and 10).

Presented below is the supplemental information on the Bank's liability arising from financing activities:

	<u>2018</u>	<u>2017</u>
Balance at beginning of year	<b>P 20,000,000</b>	P 150,000,000
Cash flows from financing activities:		
Additions	<b>165,000,000</b>	20,000,000
Repayment of borrowings	<b>(120,000,000)</b>	<b>(150,000,000)</b>
Balance at end of year	<b><u>P 65,000,000</u></b>	<b><u>P 20,000,000</u></b>

## 16. OTHER LIABILITIES

This account consists of:

	<u>Notes</u>	<u>2018</u>	<u>2017</u>
Accounts payable		<b>P 11,908,513</b>	P 10,571,439
Deferred income		<b>10,150,290</b>	4,154,190
Accrued expenses		<b>9,921,086</b>	9,644,284
Accrued interest payable	14, 15	<b>8,731,115</b>	7,107,610
Retirement benefit obligation	19.2	<b>7,762,375</b>	-
Income tax payable		<b>5,292,683</b>	3,598,936
Gross receipts tax payable		<b>4,449,754</b>	1,555,440
Withholding taxes payable		<b>1,272,618</b>	1,605,891
Due to Treasurer of the Philippines		<b>1,265,424</b>	1,139,187
Dividends payable	17.3	<b>781,945</b>	762,431
Others	10, 24	<b><u>214,215</u></b>	<u>66,661</u>
		<b><u>P 61,750,018</u></b>	<b><u>P 40,206,069</u></b>

Other payables include fringe benefit taxes and provision for loan commitments [see Note 4.3.7(c)].

Breakdown of other liabilities as to liquidity is shown below.

	<u>2018</u>	<u>2017</u>
Current	<b>P 43,837,353</b>	P 36,051,879
Non-current	<u>17,912,665</u>	<u>4,154,190</u>
	<b><u>P 61,750,018</u></b>	<b><u>P 40,206,069</u></b>

## 17. EQUITY

### *17.1 Capital Management Objectives, Policies and Procedures*

The Bank's policy is to maintain a strong capital base to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholder's return is regularly accounted for and the Bank recognizes the need to maintain a balance between the higher returns that might be possible with greater gearing, and the advantages and security afforded through a sound capital position.

#### *(a) Regulatory Capital*

The Bank's lead regulator, BSP, sets and monitors capital requirements of the Bank.

In implementing current capital requirements, BSP requires the Bank to maintain a prescribed ratio of 10% of qualifying regulatory capital to total risk-weighted assets including market risk and operational risk.

Under the relevant BSP regulations, the regulatory capital is analyzed into two tiers which are Tier 1 Capital plus Tier 2 Capital less allowable deductions from the total of Tier 1 and Tier 2 capital.

Tier 1 Capital and Tier 2 Capital are defined as follows:

- (i) Tier 1 Capital includes the following:
  - a. paid-up common stock;
  - b. surplus and surplus reserves; and
  - c. undivided profits (for domestic banks only).

Subject to deductions for:

- a. treasury shares (if any);
- b. unrealized losses on underwritten listed equity securities purchased;
- c. unbooked valuation reserves, and other capital adjustments based on the latest BSP report of examination;
- d. outstanding unsecured credit accommodations, both direct and indirect, to DOSRI;
- e. goodwill; and
- f. deferred income tax

- (ii) Tier 2 Capital includes:
- a. dividends distributable (if any)
  - b. appraisal increment reserve – bank premises if any, as authorized by the Monetary Board of the BSP;
  - c. deposit for stock subscription on common stock; and
  - d. general loan loss provision, limited to a maximum of 1.0% of credit risk-weighted assets.

The Bank's regulatory capital position as of December 31 is presented as follows:

	<u>2018</u>	<u>2017</u>
Tier 1 Capital	<b>P 516,538,910</b>	P 486,221,430
Tier 2 Capital	<b><u>23,921,959</u></b>	<u>15,816,383</u>
Total regulatory qualifying capital	<b><u>P 540,460,869</u></b>	<u>P 502,037,813</u>
Risk Weighted Assets		
Credit Risk Weighted Assets	<b>P2,656,273,310</b>	P 2,427,144,508
Operational Risk Weighted Assets	<b><u>399,374,525</u></b>	<u>381,360,431</u>
Total risk-weighted assets	<b><u>P3,055,647,835</u></b>	<u>P 2,808,504,939</u>
Capital adequacy ratios:		
Total regulatory capital expressed as percentage of total risk-weighted assets	<b><u>17.7%</u></b>	<u>17.9%</u>
Total Tier 1 expressed as percentage of total risk-weighted assets	<b><u>16.9%</u></b>	<u>17.3%</u>

As of December 31, 2018 and 2017, the Bank's capital adequacy ratios (CAR) are higher than the BSP minimum requirement of 10% on the ratio of capital accounts against the risk-weighted assets.

*(b) Capital Allocation*

The allocation of capital between specific operations and activities is, to a large extent driven by optimization of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily upon the regulatory capital, but in some cases the regulatory requirements do not reflect fully the varying degrees of risk associated with different activities. In such cases, the capital requirements may be flexed to reflect differing risk profiles subject to the overall level of capital to support a particular operation or activity. The process of allocation of capital to specific operations and activities is undertaken independently of those responsible for the operation, and is subject to review by the Bank's ROC.

Although maximization of the return on risk-adjusted capital is the principal basis used in determining how capital is allocated within the Bank to particular operations or activities, it is not the sole basis used for decision making. Account profitability is also taken, and synergies with other operations and activities, the availability of management and other resources, and the fit of the activity with the Bank's longer term strategic objectives. The Bank's policies in respect of capital management and allocation are reviewed regularly by the BOD.

(c) *Minimum Capital Requirement*

Under existing BSP regulations, the determination of the Bank's compliance with regulatory requirements and ratios is based on the amount of the Bank's "unimpaired capital" (regular net worth) reported to the BSP, determined on the basis of regulatory accounting policies, which differ from PFRS in some aspects (mainly in the recognition of deferred tax assets). The Bank is compliant with P400.0 million minimum capital requirement of BSP for thrift banks as of December 31, 2018 and 2017.

**17.2 Capital Stock**

On April 25, 2016, the SEC approved the increase in authorized capital stock of the Bank from P950.0 million divided into 9,500,000 shares to P1.0 billion divided into 10,000,000 shares both with a par value of P100 per share, approved by the Bank's BOD and stockholders on March 15, 2015.

As of December 31, 2018 and 2017, total shares issued and outstanding are 3,677,392 and 3,197,896, respectively. As at the same dates, the Bank has 237 and 223 stockholders, respectively, owning 100 or more shares each of the Bank's capital stock.

**17.3 Surplus Free**

On January 19, 2018, the BOD approved the P32.0 million or 10% cash dividend. On the same date, the BOD and stockholders also approved the P47.9 million or 15% stock dividends. Both are to be distributed based on the stockholders of record as of December 31, 2017. Such dividends were settled on March 18, 2018.

On January 24, 2017, the BOD approved the P18.0 million or 6% cash dividend. On the same date, the BOD and stockholders also approved the P20.9 million or 7% stock dividends. Both are to be distributed based on the stockholders of record as of December 31, 2016. Such dividends were settled on March 17, 2017.

The cash dividends still outstanding, which amounted to P0.8 million both as of December 31, 2018 and 2017, is presented as Dividends payable under Other Liabilities account in the statements of financial position (see Note 16).

**17.4 Surplus Reserve**

Pursuant to the requirements of the BSP under Circular No. 1011 (see Note 2.10), the Bank shall recognize general loan loss provisions equivalent to one percent of all outstanding loans as of the end of the reporting period, except for accounts considered as credit risk-free under the existing BSP regulations. In cases when the computed allowance for ECL on those exposures is less than the required one percent general loan loss provision, the deficiency is recognized through appropriation from the Bank's available Surplus. Such appropriation is considered as Tier 2 capital subject to the limit provided under the CAR framework [see Note 17.1(a)(ii)]. The outstanding balance of appropriation for general loan loss reserve as of December 31, 2018 include appropriation recognized at January 1, 2018 upon adoption of the ECL model under PFRS 9 amounting to P8.7 million and the reversal of P0.2 million in 2018.

## 18. OTHER OPERATING INCOME AND EXPENSES

### 18.1 Other Operating Income - net

	Notes	2018	2017	2016
Gain on sale of non-financial assets	11, 12	P 35,794,842	P 22,509,731	P 28,186,665
Fees and commissions		34,848,153	35,685,393	30,599,121
Foreign currency exchange gains (loss) - net		( 877)	( 677)	8,204
Miscellaneous		<u>2,812,881</u>	<u>2,942,687</u>	<u>3,550,175</u>
		<b><u>P 73,454,999</u></b>	<b><u>P 61,137,134</u></b>	<b><u>P 62,344,165</u></b>

Miscellaneous income includes commitment, processing and handling fees in relation to services rendered by the Bank.

### 18.2 Other Operating Expenses

	Notes	2018	2017	2016
Compensation expense	19.1	P 130,490,541	P 109,424,772	P 105,075,283
Taxes and licenses	26(e), 12	24,889,858	21,412,137	20,966,110
Depreciation and amortization	11, 12, 13	22,524,473	27,891,370	29,812,568
Security, clerical and messengerial		11,045,891	11,244,013	10,556,916
Insurance		10,995,268	10,376,878	9,093,916
Rentals	24.1	6,735,536	6,950,410	5,844,946
Postage, telephone, cables and telegrams		4,814,970	5,343,298	4,756,002
Power, light and water		4,280,828	4,019,301	3,997,271
Travelling		3,766,581	5,242,679	5,277,268
Management and other professional fees		2,840,608	5,420,332	5,134,700
Repairs and maintenance		2,586,231	2,284,530	2,427,114
Stationery and supplies		2,497,871	2,416,577	2,523,807
Fees and commissions		2,496,518	2,282,818	1,855,778
Litigation	12	1,508,904	1,928,789	1,911,741
Fuel and lubricants		1,312,506	1,119,836	945,615
Advertising and publicity		1,208,801	3,299,315	1,296,595
Others	11, 19.2, 26(g)	<u>17,781,573</u>	<u>15,347,713</u>	<u>14,440,205</u>
		<b><u>P 251,776,958</u></b>	<b><u>P 236,004,768</u></b>	<b><u>P 225,915,836</u></b>

Others include expenses related to information technology, training, notarial and meals.

**19. EMPLOYEE BENEFITS**

***19.1 Compensation Expense***

Details of this account are presented below (see Note 18.2).

	<u>Notes</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
Short-term				
employee benefits	22.1	<b>P 113,932,455</b>	P 106,863,313	P 101,312,630
Post-employment				
defined benefit	19.2	<u>16,558,086</u>	<u>2,561,459</u>	<u>3,762,653</u>
		<b><u>P 130,490,541</u></b>	<b><u>P 109,424,772</u></b>	<b><u>P 105,075,283</u></b>

***19.2 Post-employment Defined Benefit Plan***

*(a) Characteristics of the Defined Benefit Plan*

The Bank maintains a funded, tax-qualified, noncontributory post-employment benefit plan that is being administered by trustee banks that are legally separated from the Bank. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60. Normal retirement benefit is an amount equivalent to 150% of the final monthly covered compensation for every year of credited service.

*(b) Explanation of Amounts Presented in the Financial Statements*

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below are based on the actuarial valuation reports obtained from an independent actuary in 2018, 2017 and 2016.

The amount of retirement benefit asset (obligation) recognized as part of Other Resources (Liabilities) account in the statements of financial position are determined as follows (see Notes 13 and 16):

	<u>2018</u>	<u>2017</u>
Present value of the obligation	<b>(P 46,273,309)</b>	(P 32,471,626)
Fair value of plan assets	<u>38,510,934</u>	<u>43,683,250</u>
	<b>( 7,762,375)</b>	11,211,624
Unrecognized asset due to effect of asset ceiling limit	<u>-</u>	( <u>1,419,068</u> )
	<b><u>(P 7,762,375)</u></b>	<b><u>P 9,792,556</u></b>



The movements in the present value of the defined benefit obligation recognized in the financial statements are as follows:

	<u>2018</u>	<u>2017</u>
Balance at beginning of year	<b>P 32,471,626</b>	P 43,397,569
Past service cost	<b>13,847,024</b>	-
Current service cost	<b>2,711,062</b>	2,561,459
Interest expense	<b>1,821,658</b>	2,334,789
Remeasurements of actuarial losses (gains) arising from:		
Experience adjustments	<b>2,938,123</b>	211,066
Changes in financial assumptions	<b>( 1,224,513)</b>	( 20,938,481)
Changes in demographic assumptions	<b>( 464,671)</b>	5,123,724
Benefits paid	<b>( 5,827,000)</b>	( 218,500)
Balance at end of year	<b><u>P 46,273,309</u></b>	<b><u>P 32,471,626</u></b>

The movements in the fair value of plan assets are presented below.

	<u>2018</u>	<u>2017</u>
Balance at beginning of year	<b>P 43,683,250</b>	P 43,752,836
Interest income	<b>2,359,032</b>	2,348,025
Loss on plan assets (excluding amounts included in net interest)	<b>( 4,265,807)</b>	( 2,199,111)
Benefits paid	<b>( 5,827,000)</b>	( 218,500)
Actual contributions	<b><u>2,561,459</u></b>	<u>-</u>
Balance at end of year	<b><u>P 38,510,934</u></b>	<b><u>P 43,683,250</u></b>

The composition of the fair value of plan assets at the end of the reporting period by category and risk characteristics is shown below.

	<u>2018</u>	<u>2017</u>
Cash and cash equivalents	<b>P 544,786</b>	P 1,028,678
Debt instruments	<b>20,912,678</b>	19,802,788
Equity instruments	<b>44,550</b>	47,700
Unquoted debt securities classified as loans	<b>500,000</b>	500,000
Investment in mutual fund	<b>8,757,862</b>	14,316,697
Investment in Unit Investment Trust Fund (UITF)	<b>8,650,081</b>	6,977,026
Accrued interest receivable	<b>259,129</b>	220,319
Others (market gains/losses, etc.)	<b>( 1,103,080)</b>	839,760
	<b>38,566,006</b>	43,732,968
Accountabilities	<b>( 55,072)</b>	( 49,718)
	<b><u>P 38,510,934</u></b>	<b><u>P 43,683,250</u></b>

The fair values of the debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy). The Bank's investments in UITF is classified under Level 2.

The plan assets earned a net loss of P1.91 million in 2018, and P0.01 million and P1.50 million net gain in 2017 and 2016, respectively.

Plan assets do not comprise any of the Bank's own financial instruments or any of its assets occupied and/or used in its operations.

The components of amounts recognized in profit or loss and in other comprehensive income in respect of the defined benefit post-employment plan are as follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
<i>Reported in profit or loss:</i>			
Past service cost	<b>P 13,847,024</b>	P -	P -
Current service cost	<b>2,711,062</b>	2,561,459	3,762,653
Net interest expense (income)	<b>( 537,374)</b>	( 13,236)	255,690
Interest expense on asset ceiling	<u><b>79,610</b></u>	<u>976</u>	<u>-</u>
	<b><u>P 16,100,322</u></b>	<b><u>P 2,549,199</u></b>	<b><u>P 4,018,343</u></b>
<i>Reported in other comprehensive income:</i>			
Actuarial losses (gains) arising from changes in:			
Financial assumptions	<b>(P 1,224,513)</b>	(P 20,938,481)	(P 3,097,263)
Changes in demographic assumptions	<b>( 464,671)</b>	5,123,724	( 577,441)
Experience adjustments	<b>2,938,123</b>	211,066	( 1,251,274)
Effect of asset ceiling test	<b>( 1,498,677)</b>	1,399,954	18,138
Return on plan assets (excluding amounts included in net interest expense)	<u><b>4,265,807</b></u>	<u>2,199,113</u>	<u>552,368</u>
	<b><u>P 4,016,069</u></b>	<b><u>(P 12,004,624)</u></b>	<b><u>(P 4,355,472)</u></b>

Current service cost and net interest expense (income), including the net interest expense on asset ceiling, are presented as part of Compensation expense and Others, respectively, under Other Operating Expenses and Interest Income – Others, respectively, in the statements of income (see Note 18.2).

Amounts recognized in other comprehensive income were included within item that will not be reclassified subsequently to profit or loss.

In determining the amounts of the defined benefit post-employment obligation, the following significant actuarial assumptions were used:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Discount rates	<b>8.1%</b>	5.6%	5.5%
Expected rate of salary increases	<b>6%</b>	3.7%	7.5%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 27 years for both males and females. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bond with terms to maturity approximating the terms of the post-employment obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

(c) *Risks Associated with the Retirement Plan*

The plan exposes the Bank to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

(i) *Investment and Interest Risks*

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan assets is concentrated on investment in debt securities, investments in mutual fund and UITF. Due to the long-term nature of the plan obligation, a level of continuing debt, mutual fund and UITF investments is an appropriate element of the Bank's long-term strategy to manage the plan efficiently.

(ii) *Longevity and Salary Risks*

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment, and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

(d) *Other Information*

The information on the sensitivity analysis for certain significant actuarial assumptions, the Bank's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described in the succeeding page.

(i) *Sensitivity Analysis*

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as of December 31, 2018 and 2017:

	<b>Impact on Post-employment Benefit Obligation</b>		
	<b>Change in Assumption</b>	<b>Increase in Assumption</b>	<b>Decrease in Assumption</b>
<b>2018</b>			
Discount rate	+100 bps / -100 bps	( P 4,796,586)	P 4,102,826
Salary rate	+100 bps / -100 bps	4,399,762	( 3,842,646 )
<b>2017</b>			
Discount rate	+100 bps / -100 bps	( P 4,334,884)	P 3,640,804
Salary rate	+100 bps / -100 bps	4,025,066	( 3,456,599 )

The sensitivity analysis presented above is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

(ii) *Asset-liability Matching Strategies*

To efficiently manage the retirement plan, the Bank ensures that the investment positions are managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This strategy aims to match the plan assets to the retirement obligations by investing in long-term fixed interest securities (i.e., government bonds) with maturities that match the benefit payments as they fall due and in the appropriate currency. The Bank actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement obligations.

A large portion of the plan assets as of December 31, 2018 and 2017 consists of debt securities and investments in mutual fund and UITF. The Bank believes that debt securities and investments in mutual fund and UITF offer the best returns over the long term with an acceptable level of risk.

There has been no change in the Bank's strategies to manage its risks from previous periods.

(iii) *Funding Arrangements and Expected Contributions*

The plan is currently underfunded by P7.8 million based on the latest actuarial valuation.

The maturity profile of undiscounted expected benefit payments from the plan for the next ten years follows:

	<u>2018</u>	<u>2017</u>
Within one year	<b>P 3,102,210</b>	P 186,448
More than one year to five years	<b>11,512,212</b>	5,370,685
More than five years to ten years	<b><u>38,338,783</u></b>	<u>14,690,570</u>
	<b><u>P 52,953,205</u></b>	<b><u>P 20,247,703</u></b>

The weighted average duration of the defined benefit obligation at the end of the reporting periods is 12.3 years.

**20. TAXES**

The components of tax expense (income) reported in the statements of income and statements of comprehensive income follow:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
<i>Reported in statements of income</i>			
Current tax expense:			
Regular corporate income tax (RCIT) at 30%	<b>P 25,237,620</b>	P 14,394,448	P 13,636,040
Final tax at 20%	<b><u>3,753,591</u></b>	<u>4,464,409</u>	<u>3,327,203</u>
	<b>28,991,211</b>	18,858,857	16,963,243
Deferred tax expense (income) relating to origination and reversal of temporary differences	<b>(<u>3,774,778</u>)</b>	<u>788,439</u>	<u>709,578</u>
	<b><u>P 25,216,433</u></b>	<b><u>P 19,647,296</u></b>	<b><u>P 17,672,821</u></b>
<i>Reported in statements of comprehensive income</i>			
Deferred tax expense (income) relating to origination and reversal of temporary differences	<b>(<u>P 2,521,120</u>)</b>	<u>P 4,872,355</u>	<u>P 93,881</u>

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in the statements of income is presented below.

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Tax on pretax profit at 30%	<b>P 25,198,433</b>	P 19,171,986	P 17,323,804
Adjustment for income subjected to lower tax rates	<b>( 1,876,796)</b>	( 2,232,205)	( 1,663,601)
Tax effects of:			
Non-deductible interest expense	<b>1,876,796</b>	2,232,205	1,663,601
Non-deductible other expenses	<b>18,000</b>	475,310	349,017
<b>Tax expense</b>	<b><u>P 25,216,433</u></b>	<b><u>P 19,647,296</u></b>	<b><u>P 17,672,821</u></b>

The net deferred tax assets relate to the following as of December 31 (see Note 13):

	Statements of Financial Position		Statements of Income			Statements Comprehensive Income		
	<u>2018</u>	2017 [see Note 2.1(b)]	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
Allowance for impairment losses	<b>P 6,328,572</b>	P 6,061,025	<b>(P 267,547)</b>	P 1,602,273	P 610,659	<b>P -</b>	P -	P -
Retirement benefit (asset) obligation	<b>2,328,712</b>	( 2,937,767)	<b>( 4,061,658)</b>	( 764,758)	457,958	<b>( 1,204,821)</b>	3,601,387	1,306,641
Unrealized fair market value losses on financial assets at FVOCI (2018)/ AFS financial assets (2017)	<b>1,583,679</b>	267,380	-	-	-	<b>( 1,316,299)</b>	1,270,968	( 1,212,760)
Accrued vacation leaves	<b>988,713</b>	907,043	<b>( 81,670)</b>	( 10,094)	( 41,496)	-	-	-
Accumulated depreciation on investment properties	<b>853,107</b>	1,489,264	<b>636,157</b>	( 36,318)	( 317,525)	-	-	-
Foreign exchange losses	<b>263</b>	203	<b>( 60)</b>	( 2,664)	( 18)	-	-	-
Net Deferred Tax Assets	<b><u>P 12,083,046</u></b>	<u>P 5,787,148</u>	<b><u>(P 3,774,778)</u></b>	<u>P 788,439</u>	<u>P 709,578</u>	<b><u>(P 2,521,120)</u></b>	<u>P 4,872,355</u>	<u>P 93,881</u>
Deferred Tax Expense (Income)								

The Bank is subject to minimum corporate income tax (MCIT), which is computed at 2% of the Bank's gross income as defined under the tax regulations or to RCIT, whichever is higher. No MCIT was reported in 2018, 2017 and 2016 as the RCIT was higher than MCIT in those years.

In 2018, 2017 and 2016 the Bank opted to claim itemized deductions for the computation of its income tax due.

## 21. EARNINGS PER SHARE

Earnings per share were computed as follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Net profit	<b>P 58,778,342</b>	P 44,259,325	P 40,073,191
Divided by the weighted average number of outstanding common shares	<b><u>3,677,392</u></b>	<u>3,677,392</u>	<u>3,677,392</u>
<b>Earnings per share</b>	<b><u>P 15.98</u></b>	<b><u>P 12.04</u></b>	<b><u>P 10.90</u></b>

The 2017 and 2016 earnings per share of the Bank was restated to account for the stock dividends declared in 2018 which is considered as a bonus issue under PAS 33, *Earnings per Share*, which requires stock dividends issued to be recognized at the beginning of the earliest period presented for earnings per share computation.

The Bank has no potentially dilutive instruments; thus, basic and dilutive earnings per share are the same.

## 22. RELATED PARTY TRANSACTIONS

The Bank's related parties include its stockholders and the Bank's key management personnel.

### *22.1 Key Management Compensation*

Short-term benefits paid to key management employees amounted to P18.2 million, P16.7 million and P16.8 million in 2018, 2017 and 2016, respectively, which are presented as part of Compensation expense under Other Operating Expenses account in the statements of income (see Notes 18.2 and 19.1).

### *22.2 Directors, Officers, Stockholders and Related Interests*

In the ordinary course of business, the Bank has loan and deposit transactions with certain DOSRI. Under existing policies of the Bank, DOSRI loans are made on substantially the same terms as loans granted to other individuals and businesses of comparable risks. The General Banking Act and BSP regulations limit the amount of the loans granted by the Bank to a single borrower to 25% of equity. The amount of individual loans to DOSRI, of which 70% must be secured, should not exceed the amount of the deposit and book value of their investment in the Bank. In the aggregate, loans to DOSRI generally should not exceed the total equity or 15% of the total loan portfolio of the Bank, whichever is lower. The Bank, during the year, has unsecured portion of loans to DOSRI. The unsecured portions however, are microfinance loans, and though classified as unsecured, all have hold-out savings and with weekly amortizations. In 2017, the percentage of unsecured DOSRI loans to total DOSRI loans exceeded 30%, however, these loans were secured by deposits which are exclusion from individual ceiling; hence, were considered as non-risk loans.

As of December 31, 2018 and 2017, the Bank is in compliance with the existing BSP regulations on DOSRI. The following information relates to DOSRI loans of the Bank:

	<u>2018</u>	<u>2017</u>
Total DOSRI loans	<b>P 834,202</b>	P 975,523
Unsecured DOSRI loans	<b>57,846</b>	349,581
Interest income on DOSRI loans	<b>135,292</b>	80,009
% of total DOSRI loans to total loan portfolio	<b>0.0%</b>	0.1%
% of unsecured DOSRI loans to total DOSRI loans	<b>6.9%</b>	35.8%
% of past-due DOSRI loans to total DOSRI loans	<b>0.0%</b>	0.0%
% of non-performing DOSRI loans to total DOSRI loans	<b>0.0%</b>	0.0%

Also, as of December 31, 2018 and 2017, certain related parties have deposits with the Bank. Total amount of deposits received from the related parties with outstanding loan balance above, subject to hold-out, amounted to P0.8 million and P1.8 million as of December 31, 2018 and 2017, respectively. Interest expense incurred from these deposits amounted to P0.07 million in 2018, P0.3 million in 2017 and P0.05 million in 2016.

## 23. SELECTED FINANCIAL PERFORMANCE INDICATORS

The following are some measures of the Bank's financial performance:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Return on average equity	12.0%	9.5%	9.0%
Return on average resources	2.0%	1.6%	1.6%
Net interest margin	9.9%	9.6%	9.9%
Net profit margin	20.8%	17.4%	17.1%
Interest rate coverage ratio	569.9%	498.7%	487.2%
Current ratio	60.5%	60.4%	61.4%
Asset-to-equity ratio	605.2%	602.6%	568.3%
Debt-to-equity ratio	502.4%	463.8%	516.2%
CAR	17.7%	17.9%	16.9%

## 24. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Bank:

### *24.1 Operating Lease Commitments*

The Bank entered into several lease agreements under operating lease covering the office space of its branches. Terms of the lease agreements range from one year to 15 years under renewable options, and include escalation rates ranging from 5% to 10%. Other leases entered into include clauses to enable upward revision of the rental charged on an annual basis, based on prevailing market rates.

The future minimum rental payable under this operating lease as of December 31, 2018 and 2017 is shown below.

	<u>2018</u>	<u>2017</u>
Within one year	<b>P 5,759,906</b>	P 4,595,692
Beyond one year but within five years	<b>14,641,786</b>	13,082,317
Beyond five years	<u><b>13,308,701</b></u>	<u>8,269,427</u>
	<u><b>P 33,710,393</b></u>	<u>P 25,947,436</u>

Total rent expense related to these operating leases amounted to P6.7 million in 2018, P7.0 million in 2017 and P5.8 million in 2016 are presented as Rentals under Other Operating Expenses in the statements of income (see Note 18.2).

### *24.2 Others*

The Bank is a defendant in various cases pending in courts for alleged claims against the Bank, the outcome of which are not fully determinable at present. Also, the Bank has unutilized credit lines from various local banks.



Additionally, the Bank has extended credit lines to borrowers. Unutilized credit line availments of the borrowers to the Bank as of December 31, 2018 and 2017 amounted to P26.5 million and P42.5 million, respectively. Contingent liabilities arising from these transactions are not reflected in the financial statements. The Bank recognizes in its books any losses and liabilities incurred in the course of its operations as soon as these become determinable and quantifiable. Management believes that, as of December 31, 2018 and 2017, no additional material losses or liabilities are required to be recognized in the financial statements as a result of these commitments and transactions.

## **25. EVENTS AFTER THE END OF THE REPORTING PERIOD**

On February 20, 2019, RA11232, *An Act Providing for the Revised Corporation Code of the Philippines* (the Revised Corporation Code), was signed into law. Among the provisions of the Revised Corporation Code, the following would impact the Bank's financial statements:

- The Revised Corporation Code removed the 50-year maximum corporate term. Hence, stock corporation may have unlimited life unless otherwise provided in the articles of incorporation; and
- The Revised Corporation Code removed the subscription requirement of 25% of authorized capital stock and paid-up capital requirement of 25% of subscribed capital stock.

## **26. SUPPLEMENTAL INFORMATION REQUIRED BY THE BUREAU OF INTERNAL REVENUE**

Presented below is the supplementary information on taxes, duties, and license fees paid or accrued during the taxable year which is required by the Bureau of Internal Revenue (BIR) under Revenue Regulation No. 15-2010 to be disclosed as part of the notes to the financial statements. This supplementary information is not a required disclosure under PFRS. All information are presented in their absolute amounts.

### *(a) Gross Receipt Tax*

In lieu of value-added taxes, the Bank is subject to the gross receipts tax (GRT) imposed on all banks and non-bank financial intermediaries performing quasi-banking transactions pursuant to Section 121 of the Tax Code, as amended.

In 2018, the Bank reported total GRT amounting to P17,648,266, which is shown as part of Taxes and licenses under Other Operating Expenses account in the 2018 statement of income [see Note 26(e)].

Details of the tax bases of GRT and their corresponding tax rate follow:

<u>Tax Rate</u>	<u>Tax Base</u>	<u>Amount</u>
7%	P 73,467,834	P 5,142,748
5%	241,988,136	12,099,407
1%	<u>40,611,056</u>	<u>406,111</u>
	<u>P 356,067,026</u>	<u>P 17,648,266</u>

(b) *Documentary Stamp Tax*

In general, the Bank's documentary stamp tax (DST) transactions arise from the execution of debt instruments, security documents, certificates of deposits and bills of exchange.

For the year ended December 31, 2018, DST affixed amounted to P14,287,310 representing documentary stamps imposed mainly on debt instruments documents issued during the year, of which P9,605,399 were charged to the Bank's clients, hence, not reported as part of Taxes and licenses [see Note 26(e)].

(c) *Taxes on Importations*

The Bank has not paid or accrued any tax on importation as it has no importation for the year ended December 31, 2018.

(d) *Excise Tax*

The Bank did not have any transaction in 2018 which is subject to excise tax.

(e) *Taxes and Licenses*

Details of taxes and licenses presented under Other Operating Expenses account in the 2018 statement of income follow (see Note 18.2):

	<u>Note</u>	
GRT	26(a)	P 17,648,266
DST	26(b)	4,681,911
Business permits and other licenses		2,210,140
Real property tax		<u>349,541</u>
		<u>P 24,889,858</u>

(f) *Withholding Taxes*

Details of total withholding taxes for the year ended December 31, 2018 are shown below.

Final	P	5,765,071
Compensation and employee benefits		4,442,056
Expanded		<u>1,722,317</u>
	P	<u>11,929,444</u>

(g) *Deficiency Tax Assessments and Tax Cases*

In 2015, the Bank was assessed by the BIR for the taxable year 2014. The Bank received the results of the examination in 2017 and paid the deficiency taxes amounting to P1.6 million, including the interest of P0.5 million. In 2018, the Bank made additional payment amounting to P0.06 million. The deficiency taxes paid are presented as part of Others under Other Operating Expense in the statements of income (see Note 18.2). As of December 31, 2018, the Bank has no other final deficiency tax assessment from BIR nor does it have tax cases outstanding or pending in courts or bodies outside of the BIR in any of the open taxable years.



HEAD OFFICE: Santiago Street, Poblacion, Ibaan, Batangas

TEL. NO.: (043) 311- 1420 / 311-1127

WEBSITE : [www.bangkokabayan.com](http://www.bangkokabayan.com)

EMAIL ADDRESS: [info@bangkokabayan.com](mailto:info@bangkokabayan.com)



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BSP's Financial Consumer Protection Department: (02) 708-7087  
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Bangko Kabayan Consumer Help Desk: (043) 311-1420 loc 214 / (0917) 879-2508*



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